

WOOD PULP DEPARTMENT

COMPETITION FOR BRITISH TRADE.

CANADIAN manufacturers have within the past two years captured a portion of the British pulp trade from the Scandinavians, as has been shown from time to time by tables published in this department. The Canadian pulp is said to be of excellent quality and preferred by papermakers who have given it a trial.

The Scandinavians, who have heretofore practically controlled the British market, fully realize the competition that has been, and will be, experienced from American pulp, and are taking steps to prevent, as far as possible, the loss of their market. At their request, the Consul of Norway and Sweden at Quebec prepared a report on pulp manufacture in Canada. He states that the pulp shipped from the mills contains from thirty-three to fifty per cent. of moisture. The Consul does not think there is any reason to fear serious competition in wood pulp, but in paper and cardboards European mills may have to contend with Canadian competition. The Sault Ste. Marie mill and the Laurentide Company's mill are putting in paper-machines, and will consume their own production of wood pulp. The above mills and the mills in Nova Scotia can compete advantageously with Scandinavian mills. The cost of the pulp is stated to be £1 18s to £2 8s from "stump to the bar," with cost of transport to shipping port to be added.

The Scandinavians are shrewd business men, and the Canadian pulp manufacturers have no easy task before them in replacing their goods. Their efforts to obtain reliable information are worthy of commendation, and should serve as a

lesson to our manufacturers. If we expect to accomplish much in the way of an extension of trade, no stone should be left unturned to make known throughout European countries the extent of our resources and quality of our pulp.

If past and present circumstances can be taken as a criterion, it will only be a matter of a short time until a very large portion of the British pulp trade will be supplied by Canadian manufacturers. British capitalists are looking to Canada as a desirable field for investment, and no more promising industry can be found than that of the manufacture of pulp. Within the past six months several foreign manufacturers have visited this country in search of information as to the possibilities of obtaining a supply of pulp and pulp wood, and each have expressed surprise at the abundance of available water powers and extent of our natural resources. We observe that the British Columbia Wood Pulp and Paper Company, an English concern, is about to establish an extensive plant at Alberni, B. C., to manufacture paper and pulp, having in view the marketing of its surplus product in China and Japan.

The Paper Mill, of New York, admires the way the Scandinavians endeavor to fortify themselves against American competition in paper and pulp. This journal says: "They apprehend a sharp competition with the American industry, and so they are coming to America for munitions of war with which to fight us in the English field. Plans for a large paper making plant, to be erected in Sweden, are now being prepared in Appleton, Wis., and a number of western builders of machinery are figuring on the equipment."

During October 9,368 rolls of pulp were shipped from Montreal to the United Kingdom.

Donald Fraser & Sons, of Fredericton, N. B., have for some time been considering the establishment of a pulp mill. Mr. Fraser is now in communication with Scotch capitalists with a view to interesting them in the scheme.

PULP NOTES.

The Canada Paper Company is putting some new pulp grinders into its mills at Fraserville and St. Raymond, Que.

Mr. A. T. Drummond, of Montreal, points out the advantages for manufacturing sulphite fibre in Eastern Ontario.

The Laurentide Pulp Company, of Grand Mere, Que., have made application for incorporation and for additional privileges in connection with the manufacture of pulp, paper and lumber.

D. G. Loonis & Sons are erecting a large brick building at East Angus, Que., for the Royal Paper Co.'s new mill. It is the intention of the company to make it one of the most convenient and up-to-date pulp mills in the Dominion.

The Chicoutimi Pulp Co., Chicoutimi, have decided to extend their mill, and have placed an order with the Jenckes Machine Co., of Sherbrooke, Que., for nine of their perfect 10-plate screens, an additional Crocker turbine and a 50 h. p. steam boiler.

Wood Pulp, London, Eng., says: "We understand that a new Scottish Canadian Company has been formed for the manufacture of sulphite pulp. The name of the company is the St. John Sulphate Company, and as far as we have yet learned the board seems to be a strong one."

A syndicate composed, it is said, of two Chicago men and Mr. F. H. Clergue, president of the Sault Ste. Marie Pulp Company, has purchased a nickel property in Algoma for \$90,000. The intention of the new owners is to convey the ore to Sault Ste. Marie to be treated and to produce sulphuric acid from the sulphur extracted from the ore, for use in the manufacture of pulp and paper.

Probably the largest penstock ever used in connection with the development of water power in Canada is being built at the works of the Laurentide Pulp Co., Grand Mere, on the St. Maurice river. The main penstock is 14 feet in diameter, made from 7/16" steel plate, 550 feet long, and with its branches, has used in the neighborhood of three hundred tons of plate. The Jenckes Machine Co., of Sherbrooke, Que., have the contract.

The steamship companies are said to have refused to take on pulp at Quebec, which is seriously affecting the pulp manufacturers in that vicinity who are exporting to Great Britain. The St. Raymond Pulp Company, of St. Raymond, about 30 miles north of Quebec, have been compelled to send their pulp by rail to Montreal, a distance of 180 miles, there to be loaded on the ocean vessels. Notwithstanding this drawback they are still shipping to British ports.

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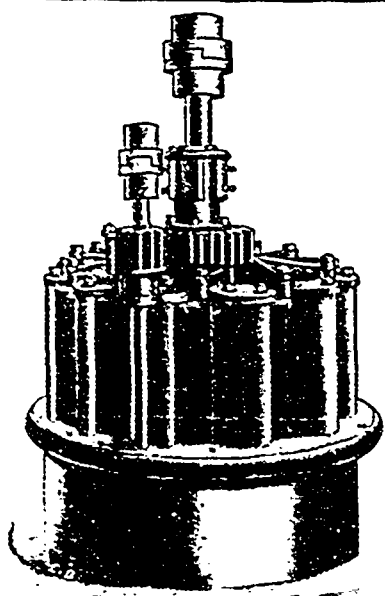
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