

DEMONSTRATE CONVINCINGLY TO DEVELOPING COUNTRIES THAT THE INCLUSION OF SERVICES WILL NOT BE DIRECTED TO CONSOLIDATING SOME COMPARATIVE ADVANTAGE ENJOYED ONLY BY THE DEVELOPED WORLD. THE REALITY IS THAT AS TRADE IN SERVICES GROWS - AND IT IS NOW ESTIMATED TO BE 25 PER CENT OF WORLD TRADE - ALL COUNTRIES HAVE A VITAL STAKE IN ENSURING THAT A BODY OF RULES GOVERNING THESE TRANSACTIONS IS ELABORATED. DEVELOPED COUNTRIES MUST CONTINUE TO COORDINATE CLOSELY HERE AND IN GENEVA ON THIS QUESTION.

- MANY OF US SUBMITTED DETAILED PROPOSALS ON BOTH THE SUBSTANCE AND THE MODALITIES OF THE NEW ROUND AT THE BEGINNING OF THE FORMAL PREPARATORY PROCESS. THE CANADIAN APPROACH WAS TO SEEK THE WIDEST PARTICIPATION IN THE NEGOTIATIONS BY SETTING AN AGENDA WHICH REFLECTED THE CONCERNS OF AS LARGE A NUMBER OF COUNTRIES AS POSSIBLE. WE REMAIN STRONGLY COMMITTED TO THAT CONCEPT. THIS MEANS CONTINUED DETERMINATION TO ADDRESS, IN ADDITION TO NEW AREAS, MATTERS OUTSTANDING IN THE WORK PROGRAM AND TRADITIONAL AREAS SUCH AS STRAIGHT-FORWARD TARIFF REDUCTIONS.
- TRANSLATED INTO SPECIFICS, CANADA WILL SEEK IN THE NEW MTN IMPROVED MARKET ACCESS WITH RESPECT TO AGRICULTURAL AND FOOD PRODUCTS, FISHERIES PRODUCTS, INDUSTRIAL RESOURCES INCLUDING NON-FERROUS METALS AND FOREST-BASED PRODUCTS, ENERGY-BASED PETROCHEMICAL INDUSTRIES AND RELATED EQUIPMENT AND SERVICES, A RANGE OF ADVANCED TECHNOLOGY AND TRANSPORTATION EQUIPMENT, AND TRADE IN SERVICES. CANADA WILL ALSO SEEK A MORE EFFECTIVE DISPUTE SETTLEMENT SYSTEM, PLUS IMPROVED DISCIPLINES ON CONTINGENCY PROTECTION MEASURES AND SUBSIDIES, INCLUDING SUBSIDIZED EXPORT CREDITS AND SUBSIDIES AFFECTING TRADE IN AGRICULTURE PRODUCTS.
- CANADA IS PREPARED TO WORK CLOSELY WITH OTHER PARTICIPANTS TO DEAL WITH NEW ISSUES SUCH AS TRADE IN SERVICES, INVESTMENT AND INTELLECTUAL PROPERTY.
- MANY OF THESE ISSUES SUCH AS TRADE IN AGRICULTURE, FISHERIES AND OTHER RESOURCE PRODUCTS WILL BE OF INTEREST TO MANY DEVELOPING COUNTRIES AS WELL AS TO US. IN THIS REGARD WE ARE CONTINUING ACTIVE BILATERAL CONSULTATIONS WITH KEY LDC'S IN THEIR CAPITALS, IN ORDER TO BUILD SUPPORT FOR THEIR FULLER PARTICIPATION IN THE NEGOTIATIONS.