DEPARTMENT OF EXTERNAL AFFAIRS

Ottawa - Canada

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"Neighbour to the North"

As your Chairman has said, I am the Foreign Minister of Canada; the country to your north from which come the cold waves in winter and the cool spells in summer; and which, in the minds of some people in this country, is still inhabited largely by Eskimos, Mounties, trappers and Rose Marie.

In more sober fact, Canada is now an up-and-coming nation, on the march to a great destiny, if there is any destiny except destruction for any country in this age of anarchy and the atom. We are growing in population and strength and wealth, developing the magnificence of resources with which we have been blessed, pushing our frontiers into the northern marches, once a <u>terra incognita</u>, but now of great strategic and growing[#]of weeks ago that "go North" was the call to achievement and adventure in the last half of the 20th Century, I was taking a chance of being run out of the State! But it is true.

Canada's growing power and strength is shown - among other . things - by the trade which we have built up with the rest of the world. We are now the third world trader. We bought from you some \$3,230 million worth of goods last year, more than you sold to the whole of South America; a fact which would give us more pleasure if your 165 millions of people would buy as much from us. In the face of the facts about our trade balances with you, we find it difficult to understand appeals for "protection", when we show signs of competing successfully in this market with some of your own producers.

Your financial, as well as your trading stake in our country is great. Since the end of World War 11, United States investment in Canada has grown by considerably more than \$3 billion. This investment is continuing. It has proved good for us, and good for you. It is one of the best examples of truly reciprocal aid in history, done without direct government intervention or assistance of any kind, except that provided in Canada by the kind of government policy and administration, federal and provincial, which attracts investments. Moreover, judging by the rate of re-investment, this that to-day one-third of all your direct private investment outside the United States - which totals about 16 billion dollars - is in Canada; four times as such as in any other country.

You have also a stake in our political development and in our defence plans, because what we do in this regard, while in no way comparable with the effect of your policies and plans on us, has for you a growing importance.

* economic importance. When I said in Florida a couple

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