

02/06/92

External Affairs and International Trade Canada

TSRPT02E

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT
FOR QUARTER 3 OF FISCAL YEAR 1991

SUB-REGION: WEST EUROPE

| | NUMBER | % OFFICER-TIME | | TOTAL-TIME PERSON-QTR |
|---|--------|----------------|---------|--------------------------|
| | | CANADA | LOC-ENG | |
| A.EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA : | 5700 | 13.28 | 22.77 | 21.67 |
| FROM TERRITORIES : | 6050 | 6.88 | 18.21 | 15.46 |
| B.VISITS TO CLIENTS IN TERRITORY : | 1763 | 10.16 | 9.69 | 11.48 |
| C.EXPORT/TRADE/POLICY PROJECTS AND EVENTS | | | | |
| FAIRS : | 112 | 4.78 | 5.89 | 6.28 |
| MISSIONS : | 110 | 5.64 | 5.57 | 6.50 |
| CONFERENCE SEMINARS : | 74 | 1.78 | 2.12 | 2.29 |
| OTHER : | 35 | 1.48 | 0.71 | 1.21 |
| D.COMMERCIAL* ECONOMIC REPORTS HQ REQUESTED : | 295 | 5.02 | 2.09 | 3.89 |
| POST INITIATED : | 299 | 4.76 | 3.28 | 4.55 |
| E.COMMUNICATIONS ACTIVITIES : | 102 | 1.88 | 0.53 | 1.29 |
| F.INVESTMENT ENQUIRIES | | | | |
| FROM CANADA : | 311 | 3.36 | 2.12 | 3.08 |
| FROM TERRITORIES : | 613 | 3.14 | 2.87 | 3.47 |
| G.TECHNOLOGY INFLOW PROGRAM ENQR'S FRM CANADA : | 326 | 1.20 | 2.40 | 2.19 |
| CONNECTIONS ARRANGED : | 193 | 1.00 | 1.95 | 1.79 |
| H.PARTICIP'TN IN PROG-REL EVENTS OUTSIDE POST : | | 2.76 | 2.98 | 3.35 |
| I.SERVICE REQUESTS FM GOV'T SOURCES | | | | |
| NGO : | 191 | 0.88 | 0.86 | 1.01 |
| HOST GOVERNMENT : | 192 | 1.40 | 0.65 | 1.13 |
| OTHER DEPARTMENT : | 340 | 2.52 | 1.96 | 2.56 |
| PROVINCES/MUNICIPALITIES : | 289 | 2.74 | 1.65 | 2.46 |
| J.ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.: | | 11.90 | 2.13 | 7.36 |
| LEAVE, PROFESSIONAL DEVELOP : | | 5.48 | 4.81 | 5.92 |
| K.SERVICE TO OTHER MISSION PROGRAMS : | | 5.32 | 1.03 | 3.34 |
| L.TOURISM PROGRAM ACTIVITIES : | | 2.64 | 3.63 | 3.72 |
| ***** TOTALS ***** | | 100.00 | 99.90 | 116.00 |

| | | |
|--|--------------------|------|
| NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR) | FROM CANADA : | 553 |
| | FROM TERRIT : | 342 |
| NUMBER OF BUSINESS VISITORS (PRIVATE SECTOR) | FROM CANADA : | 1451 |
| | FROM TERRIT : | 1478 |
| NUMBER OF PEMD APPLICATIONS COMMENTED ON : | | 252 |
| NUMBER OF OCCUPIED OFFICER POSITIONS | -CANADA BASED : | 50 |
| | -LOCALLY ENGAGED : | 66 |