

issuing of such a work is doubtful. The book is beautifully printed, and may be had of the publisher, William Briggs.

A NEAT MARKER.

As tidy a little bit of printing as one sees in a day's march is a small folded scrap in colors, issued by Mr. Geo. Morang, and entitled "How to Open a New Book." They are sent to the booksellers with the publisher's compliments, and slipped inside of each volume sold, give readers a really valuable hint.

THE COPP, CLARK CO.'S LIST.

A Canadian edition of "Children of the Sea," by Joseph Conrad, will be out shortly, in cloth \$1.25 and paper 75c. It is said to be the best current novel of sea adventures and takingly written.

Another Canadian edition on the way is "The Story of Ab," by Stanley Waterloo, a curious tale of aboriginal man.

The Copp, Clark Co. have also in the press an edition (cloth \$1.25, paper 75c.) of "David Lyle's Love Story," by the author of "The Land of the Leal." Who is David Lyle? This question is being asked persistently in London, the name being a pseudonym, and supposed to conceal the identity of some well-known Scotch writer in London.

Among new books which are selling remarkably well may be mentioned: "Deeds that Won the Empire," by Rev. Mr. Fitchett (reviewed in our last number), which is having quite a run for libraries, Sunday-schools, and as gifts for young people; "An American Emperor," by Louis Frey, author of "The Final War"; and Conan Doyle's "Tragedy of the Korosko."

TRADE NEWS.

A GOOD STAND FOR SALE.

MESSRS. JAMES I. ANDERSON & CO., of London, Ont., have decided to sell their extensive and successful book and stationery business. The particulars appear in the advertising columns. Mr. Anderson has established a good business in a prosperous city, and intending purchasers will be given good reasons for the intended sale.

WINNIPEG TRADE NOTES.

From a Correspondent.

Ogilvie's Report (Hunter, Rose & Co.) is having a large sale here and throughout the province.

The books having the run just now are: "Deeds that Won the Empire," by Fitchett; "Quo Vadis," "Choir Invisible," "School for Saints," Farrar's "Men I Have

Known," Henry George's works are also in demand. The sale for "Equality" has not been up to expectations.

Many enquiries are coming in re the new series of school readers. They will not, however, be ready until September. Rumor has it that they will be the finest set yet issued in Canada.

Much sympathy is felt for Alex. Taylor, who was one of the sufferers in the big fire here. He has not been able to secure a good location and will wait until the McIntyre block is rebuilt. Trade generally is good.

MONTREAL TRADE.

Montreal booksellers complain of a dull month, though things have improved during the last few days, owing to the influx of strangers who are taking advantage of the present cheap railway fares. A big demand for Klondyke literature is reported, particularly for Ogilvie's "Guide," maps etc. The trade appears satisfied with the outlook and are generally hopeful. As one gentleman remarked to BOOKSELLER AND STATIONER, "the long-expected revival in reading is close at hand, and when it comes the bookseller's seven years of plenty will set in."

PERSONAL.

Mr. Fleming H. Revell, president of the Fleming H. Revell Co., Chicago, New York and Toronto, paid a flying visit from the headquarters, in Chicago, to the Toronto branch on Friday, February 25.

Mr. Chas. S. J. Phillips, of Morton, Phillips & Co., has gone to Nassau, in the Bahama Isles, for a month's holiday.

Wilson, Munroe & Cassidy is the name of the firm which has succeeded to the well-known manufacturing bookbinding business of Munroe & Cassidy, Front street west, Toronto.

A NEW BOOKSTORE.

A new stationery store has been opened in the Lefevre block, on Hastings street, Vancouver, and the business already being done by the proprietor, J. G. C. Wood, is very satisfactory. A large force of men have for sometime been engaged in fitting up the store, which, being well situated on one of the best business streets of the city, is sure to prove very popular. The stock is one of the largest and most complete in the city, and regular additions will, of course, be made to it. The best note and writing paper can be had at reasonable prices, and the account books are not only in great variety of style but are of the finest quality shown in Vancouver. A special feature is

also made of the counter of novels, which are of the latest issues. A large assortment of tissue paper for making lamp shades in all colors has been placed in stock and should be seen by those requiring such material. Mr. Wood has been for several years in the stationery business, and the experience he has gained should ensure success in his new undertaking. F. C. Allen, formerly secretary of the Diplock Stationery Co., has taken a position in the new store.

A WINNIPEG CHANGE.

The interests of Messrs. O'Loughlin Bros. in the Consolidated Stationery Co., Limited, Winnipeg, have been purchased by the other shareholders, Messrs. S. R. Parsons, Henry Bell and W. E. Hazley. Mr. Parsons will return to Winnipeg and take an active part in the management of the company's business. It is understood that Mr. J. M. O'Loughlin will join his brothers in New York before long.

AGENT WANTED.

A BRITISH MANUFACTURER OF WRITING Ink wants a Canadian Agent on commission or otherwise. Apply H. S. Ashburner, 18 St. Ann Street, Manchester. (3)

Gurlitt's Popular Piano Tutor
Paper covers, \$1; board covers, \$1.25
At all Music Stores
A. & S. NORDHEIMER
Montreal • Toronto • Hamilton

STANDARD COMMERCIAL WORKS

- Interest Tables**
At 4, 5, 6, 7, 8, 9 and 10 per cent. per annum. By Napoleon Matte. 5th edition Price \$3.00
- Three per Cent. Interest Tables**
By the same author. On fine toned paper, and strongly bound Price \$3.00
- Interest Table and Book of Days Combined**
At 3, 3½, 4, 5, 5½, 6, 7 and 8 per cent. per annum. By Charles M. C. Hughes Price \$5.00
- Savings Bank Interest Tables**
At 3 or 3½ (each on separate card) calculated on the basis of one month, being 1-12th part of a year. By Charles M. C. Hughes Price \$1.00
- Buchan's Sterling Exchange Tables**
Advancing by 8ths and 16ths, with other useful tables. 2nd edition Price \$4.00
- Buchan's Sterling Equivalents and Exchange Tables** Price \$4.00
- Oates' Sterling Exchange Tables**
From ½ of 1 per cent. to 12½ per cent., advancing by 8ths Price \$2.00
- Stock Investors' Handy-Book of Rates**
Showing what rate of income is derivable from investments in stock paying any rate of dividend, from 3 to 10 per cent., when bought at any price from 50 to 200 Price 50c.
- Equivalent Quotations**
New York in to Canada, advancing by ¼ cents less brokerages, and other tables Price \$1.50
- The Importers' Guide**
A handy book of advances on sterling costs in decimal currency, from one penny to one thousand pounds, with a flannel table. By R. Campbell and J. W. Little Cloth, 75c.; leather, \$1.00
- The Customs and Excise Tariff**
With list of warehousing ports in the Dominion, the Franco-Canadian Treaty, etc., and a table of the value of francs in English money, harbor dues, etc., and many other useful items. Cap., 8vo., cloth 50c.

PUBLISHED BY
MORTON, PHILLIPS & CO.
Stationers, Blank Book Makers and Printers
1755 and 1757 Notre Dame St., MONTREAL