

had, within a comparatively short space of time, passed through the bankruptcy court no less than three times.

"Hello" I said, "where are you off to?"

"Toronto."

"What for?"

"Oh, I'm going through the bankruptcy court."

"What, again?"

"Yes, again! Say, Brasher, I think you are a fool. Why don't you assign once and a while. Look at the advantage it gives you. Here you and me go and buy a certain article at say \$12 per dozen. You put the article into your window and ticket it at \$1.25. I, however, ticket it at \$1, or even 75c. I sell mine; you can't sell yours. You say I am selling at a loss. Am I? I go down to Toronto, go through the bankruptcy court and pay my creditors 50c. on the dollar. Now, how am I selling at a loss?"

"Now, after such experiences as we had with the old bankruptcy law, how can we retailers who try to do a legitimate and honest business be expected to favor another?" concluded Mr Brasher.

DYEING FOR THE TRADE.

AND evidently it is cheerful work with R. Parker & Co., who for a score of years have been prominent as dyers and cleaners. A visit to their establishment, at this time, shows that the inspiration and boom of spring business has thoroughly settled down on these large works.

In all departments the firm are very busy. They report large orders coming in from the trade, in all parts of the Dominion. Merchants have learned that it means money to them to watch their stocks of dress goods and other fabrics, and as they become faded, shelf-worn, or are ruled off-color by fashion, it is well to send and have them dyed and made practically new and saleable goods.

This firm are giving very large and satisfactory attention to the dyeing and cleaning of feathers and plumes. The very finest goods can safely be left in their hands. And it means a good deal to those in the dry goods and millinery trades that expensive plumes can be made saleable by being made the fashionable color of the season.

TRADE GOOD AT TRURO.

THE REVIEW's representative reached Truro, N.S., last month, and can report both the wholesale and retail trades of the town in a flourishing condition.

Mr. Blanchard, of the firm of Blanchard, Bentley & Co., one of the largest dry goods houses in the province, informed THE REVIEW that their travelers' orders for spring are fully 25 per cent. ahead of last year, and from the appearance of their well regulated establishment and the large and finely assorted stock they carry, they well deserve to be appreciated by retail houses within their reach. Truro is a good distributing point, and the wholesale houses in nearly every line appear to be wide awake and steadily increasing their business. Truro offers many advantages to buyers, and the business men are alive to the fact.

MAKING A CHANGE.

Walter & Stewart inform THE REVIEW that, on account of their increased trade during the past year, they have decided to devote more time to their own immediate lines and, in consequence, they have given up the agency of the Toronto Feather & Down Co.

They have also increased their traveling staff by two new men, Mr. J. Faulds who will devote his entire attention to Western Ontario, and Mr. Bronsdon, who will cover Manitoba. We bespeak a largely increased trade for this pushing firm.

THE TARIFF

has made it possible for **Fingering and Knitting Yarns** to come into our market in competition with the yarns made from **Canadian Wools**. These imported yarns have a nice appearance, but are very much inferior in durability to our own make.

MERCHANTS AND KNITTERS!!!

Be sure and have the Label of a Canadian firm on every spindle of yarn—it will be a guarantee of quality. If you encourage these inferior yarns, you will, in a very short time, have as much dissatisfaction with your fingerings as you are now having with your Wheelings. And let me tell you further that Hosiery made from these yarns will not begin to wear with the Hosiery made from our own good sound wools. Think this over carefully when placing your orders, and insist on getting Canadian made yarn. You will never regret it.

Yours truly,

Thos. D. Wardlaw, Dundas, Ont.

Mr. of Fingering and Knitting Yarns.

WESTERN Incorporated 1851
... **ASSURANCE**
COMPANY.

FIRE
AND
MARINE

Head Office	Capital Subscribed - \$2,000,000.00
Toronto,	Capital Paid Up - 1,000,000.00
Ont.	Assets, over - 2,320,000.00
	Annual Income - 2,300,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.

THE PRESS CLIPPING DEPARTMENT

Reads every newspaper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

Terms—\$5 per hundred clippings—\$50 per thousand payable in advance. But a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

THE PRESS CLIPPING DEPARTMENT

Board of Trade, MONTREAL



CROMPTON'S
CORSETS

Are the Best.

YATISI
MAGNETIC
CONTOUR
VICTORIA
CLEO
QUEEN MOO
Hygeian Waists

Standard Dress Bones