

**TOO MANY BIG WORDS.**

Ex-Gov. W. D. Hoard, of Wisconsin, fired hot-shot into the expanding long-wordiness of the scientific agriculturists gathered in Lansing, Mich., at the twenty-first annual convention of the American Association of Agricultural Colleges and Experiment Stations. The ex-governor is long and lanky, speaks with a tear in his voice and a sob in his eye, but there is a grim humor under it all, and everybody was roaring with laughter before he got through. Among his points were the following:

"The farmer is the objective thing in agriculture. We must get at him. Once I had an old German farm hand of whom I asked this question:

"What is the matter with this ground?"

"In his broken German he told me there was not enough humus in the ground. In amazement I asked him where he learned that. He said, 'In school in the fatherland when I was a little boy.'

"We want to teach our coming farmers things like that. We are studying to get at the farmers. I don't expect to do much with the farmers of the present. They are like the old rustic, who with his boys was looking at a sick horse:

"Tain't no use," said the old man, "no use givin' him physic, his eyes is sot."

"Our old farmers are too set in their ways. We must get at the young. The boy is the farmer of to-morrow. He is the one I want to reach.

"And in the teaching of agriculture we want to be careful about the terms we use. Here on the program I read 'Extension Work in Agriculture.' You can't extend agriculture. You can't stretch out the land to double size. What you really mean is extension of agricultural knowledge. Say what you mean, and then people understand you.

"When you shove 'agronomy' on the unsuspecting public instead of 'agriculture' they don't know what to do with it. We must avoid this tendency to bring in such big words as to make agricultural schools alien.

"When I hear what the farmer has to say about himself I think he is all right. But when I hear what a lot of scientific people using long names have to say about him I feel a heap of sympathy for the poor farmer."

**Trade Note.**

MR. W. C. GRAHAM, of The Manitoba Mutual Farmers' Hail Ins. Co., reports a large increase of business over the corresponding period last year. Almost without exception those who renew their business have increased the amount of their insurance. This indicates two things: it shows the confidence of the people in the Hail Insurance idea, and it also indicates an increased acreage in the settled districts of Western Canada. There can be no doubt whatever of the value of hail insurance. It protects from risk enables the farmer who has his crop injured to meet his obligations and face the world upon a square basis, and the fact that the western companies are this year reporting an increased business shows the confidence of the people and encourages belief in the stability of industry and agriculture in this country. We certainly commend hail insurance.

A group of workmen were arguing during the dinner hour. A deadlock had been reached when one of the men on the losing side turned to a mate who had remained silent during the whole debate.

"Ere, Bill," he said, "you're pretty good at a argyment. Wot's your opinion?"

"I ain't a-going to say," said Bill. "I fashed the matter out afore with Dick Grey."

"Dick," said the other, artfully, "and who did you arrive at?"

"Bill, e-venchally," said Bill, "Dick e-arrived at the 'ospital, an' I arrived at the 'erlice station!"

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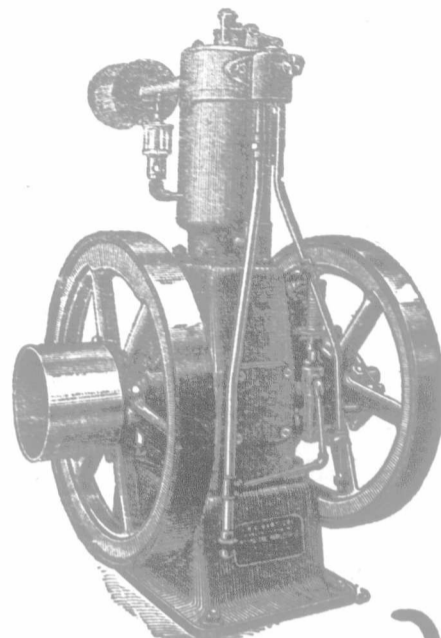
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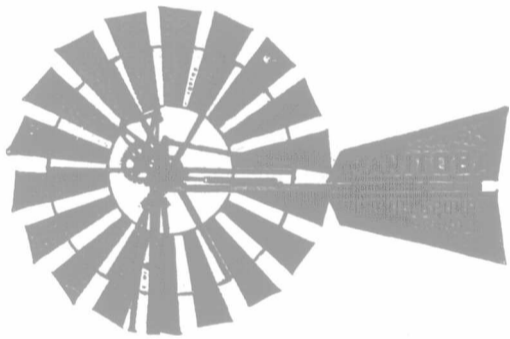
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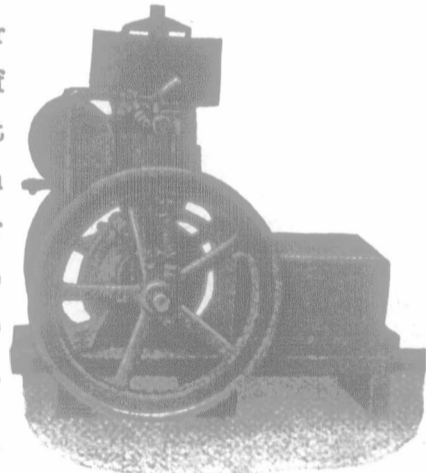


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