

PERSONALS.

Mr. Thos. F. Dobbin, manager for Canada of the Phenix of Paris, and General of Paris Insurance Companies, arrived in Montreal on the 10th instant, from a visit to France and England. While in the former country, he visited the Head Offices of his companies. He informed The Chronicle that both these companies enjoyed much prosperity during the past year. During his stay in France Mr. Dobbin visited many places of interest. He states that the country is gradually recovering from the severe strain of the war.

Mr. Dobbin was in London on the occasion of the Peace Celebration, and was much impressed with the display of enthusiasm and happiness of the people generally which prevailed during the event. Referring to the prevalence of strikes in England, Mr. Dobbin states that one cannot help feeling that there is some Bolshevik influence at work, stirring up discontent, but he believes that the sound common sense of the English people can be depended upon to triumph over the present difficulties.

Messrs. David Parks Fackler and Edward B. Fackler, Consulting Actuaries, of 35 Nassau street, New York City, take pleasure in announcing that they have taken into partnership Mr. William Breiby, retaining the same firm name as heretofore, Fackler & Fackler.

Mr. William Breiby is a resident of Westwood, New Jersey, and has been connected with the Fackler office since December 15th, 1902, beginning as a student clerk. For several years he has been the firm's office manager, having at times more than fifty subordinates. In June, 1917, Mr. Breiby became by examination a Fellow of the Actuarial Society of America. He has had a varied experience in official insurance company examinations and valuations and in other actuarial services for life insurance companies, fraternal societies, and pension funds.

Mr. W. A. Higinbotham, who recently returned to Montreal after a tour of the world, lasting almost three years, is sailing from New York City on August 16th, by the Orduna, for Great Britain. Mr. Higinbotham is Superintendent of Foreign Agencies for the Sun Life Assurance Company, and will remain in England for at least three months.

NORTHERN ASSURANCE COMPANY,
LIMITED.

The progressive policy of the Northern Assurance Company will be further accelerated by the latest absorption—that of the Medway Insurance

Company, which has been in existence since 1908, operating fire, marine, etc. We understand the Company will continue to operate with the same chairman and staff and with the backing of the Northern will be in a position to actively extend its operations.

It is interesting to note that the Northern Assurance, whose existing holding of British Government securities, amounts to over \$25,000,000, applied for \$10,000,000 of the recent Victory loan offered in England.

LIFE UNDERWRITERS' ASSOCIATION OF
CANADA.

The annual convention of the Life Underwriters' Association of Canada will be held at Calgary, Alta., August 19-22. The Association now has a membership of over 2,100, an increase of 800 for the past year. An attractive tentative programme has been arranged, announcing the following speakers:—

"Our Beneficiary Laws Up to Date." Charles Ruby, Mutual Life.

"The Magnitude of Life Insurance." W. Lyle Reid, Ottawa.

"Life Insurance as a Credit Factor." Frank Pike, Edmonton, Alta.

"The Place of Insurance in Modern Business and Domestic Economy."

"How the Association Serves the Agent, and Ways Yet Undeveloped to Make the Same More Attractive and Interesting." J. B. Warnicker, Victoria, B.C.

"Business Insurance." Mr. May, Jr., Toronto, Ont.

"Blood Pressure and Other Points upon which an Understanding between the Local Examiner, the Agent and the Medical Referee is Desirable." Dr. T. F. McMahon, Toronto.

"Group Insurance." G. Powell Hamilton, Guelph.

"Insurance for Women." Mrs. Clara Glover Power, Winnipeg.

"The American Life Underwriter." J. K. Voshell, president, National Association of Life Underwriters.

"Indiscriminate Issue of Agents' Licenses." W. B. Burrill.

"Salesmanship." George Hunt, Toronto.

"Systematic Canvassing." David Lauer, Montreal.

"Advertising." Hon. Sam. Latta, Minister of Highways, Saskatchewan.

"Income Insurance Versus Insurance Payable in Lump Sum."