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THE EVENING TIMES AND STAR, ST. JOHN, N. B., FRIDAY, JUNE 10, 1921.

Times and Star Classified Pages

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Send in the Cash with the
Ad. No Credit for This Class
of Advertising.

Want Ads. on These Pages
Will be Read by More People
Than in Any Other Paper in
Eastern Canada.

FOR SALE

REAL ESTATE

FOR SALE—LARGE, DESIRABLE
office building on Prince Wm. St.
Freehold lot 35 x 125. Building recently
renovated and in first class shape.
This property has great potential value
and will be sold at a reasonable figure.
—East St. John Building Co., Ltd., 60
Prince Wm. St. 29335-6-14

FOR SALE—THREE FAMILY
freehold with store and barn, situated
on a Broad St. corner. Room for addition
house on part of lot. Price \$5,500,
with terms to suit purchaser. —East St.
John Building Co., Ltd., 60 Prince Wm.
St. 29337-6-14

FOR SALE—TWO NICE LOTS,
four minutes walk from Fairvale Station.
One corner lot—E. R. Robertson,
Douglas Ave. 29324-6-14

FOR SALE—Your choice of thirty lots, Carleton
Place. One of the best residential sec-
tions of the city, overlooking the falls,
close to street cars, water and sewerage.
Price \$350 each. Terms \$100 cash, bal-
ance easy monthly payments.
C. B. D'ARCY,
27 Lancaster St.
Phone W. 297.

SUBURBAN LOTS FOR SALE—
Lots of about one acre each at Ren-
forth near station. Lots at Fairvale near
station. All these are choice lots in ex-
cellent locations. Good lots also at
Keteepe and Onnetee. Summer Houses
at Martindale and Lech. —M. J. Palmer,
right, Easy terms—H. E. Palmer, 102
Prince Wm. St., Main 2861. 6-11

FOR SALE—TWO HOUSES IN THE
country, about 4 acres of land, good
barn, suitable for garage. Bargain for
quick sale.—Tel. M. 29355-6-13

FOR SALE—9 ACRE FARM AND
100 Acre Farm with buildings. Other
good properties at reasonable prices.—M.
29351-6-11

FOR SALE—SELF-CONTAINED
House, 2 DeMont Street. Price \$600 for
Apply to A. L. Foster, T. S. Simms &
Co., Limited. 29301-6-11

FOR SALE—SUMMER HOUSE—
Renforth, good location. Bargain price.
Main 1759-11. 29296-6-13

FOR SALE—AT HAMPTON VIL-
lage, 7 roomed house, near main road,
and river lot 40x100. Quick sale. Apply
Hampton, N. B. 29154-6-15

FOR SALE—100 ACRE FARM WITH
Buildings. Apply 292 Brussels St.
29148-6-11

WANTED—TO COMMUNICATE
with owners having properties for sale
in the city and suburbs. No sale agency.
East St. John Building Co., Ltd., 60
Prince William Street; Phone M. 29335-6-14

AUCTIONS

Valuable building lot
known as Lot 2 in 14th street,
Courtenay Bay, BY AUCTION
at Chubb's Corner on
Saturday morning the
11th inst., at 12 o'clock.
F. L. POTTS, Auctioneer.

Estate Sale of Valuable
Property No. 65-67,
Marsh Road, BY AUCTION
I am instructed to sell
by Public Auction on Sat-
urday morning, June 11, at 12 o'clock
noon that two months house situated at
No. 65-67 Marsh Road, consisting of one
7-room flat and one 6-room flat with pat-
ent closets and modern improvements.
Electric lights in each room. Property
can be inspected Wednesday and Friday
afternoons from 3 till 5 o'clock. Good
close estate. For further particulars, etc.,
apply to
F. L. POTTS, Auctioneer.

AUCTION AT FAIRVALE
At Dune corner Main
street and Church
avenue, Monday evening
18th, and Tuesday
19th, at 7:30. Large
stock of Dry Goods,
Underwear, Hosiery, White Ware, Towels,
Dishes, in glassware, smallwares.
Come early for your opportunity to save.
This can only be secured by early arrival.
F. L. POTTS, Auctioneer.

FOR SALE—Parly fur-
nished 7-room flat with
bath. Rent \$20.00 per
month. Pleasantly sit-
uated. Sell furniture
cheap.
F. L. POTTS,
66 Germain St.
29183-6-11

FOR SALE—WONDERFUL BAR-
nains, Gingham Apron, Dresses, \$1.50;
Ladies' bloomers, \$2.00; white and pink
nightgowns, \$1 up; white undershirts,
75c; hemstitched table cloths, sheets,
\$2.25 each; skirts, \$2 to \$4; dresses, \$3
to \$8.50; sport skirts, \$10.50, \$13.50; ex-
pensive waists, \$4.50—Apply evenings,
12 Dock, top floor. 29110-6-14

FOR SALE—SECOND HAND
Bricks, well cleaned. Telephone M.
417. 29180-6-10

IF you have real
estate for sale, consult
us. Highest prices obtained for
real estate. Office and Salesroom
96 Germain Street.

HALF OUR WORK IS USELESS.
"Fronts" and "Presents" Good Examples
of Waste Effort, Says Professor
Binder.

Half of our work is useless, says Dr.
Rudolf M. Binder, professor of soci-
ology at New York University.
"Take as a simple illustration the
work performed by many persons in our
hotels, especially the 'fronts,'" he says.
"You are a strong, good-sized man and
you carry your bag for two or three
blocks without any apparent discomfort.
The moment you enter the hotel your
strength suddenly seems to have gone and

FOR SALE

FOR SALE—GENERAL

FOR SALE—CABINET MOTOR
Cruiser "Barbara K." 28 ft. 8 1/2 ft.
beam, 10 H. P. Atlantic Engine, with
extra fittings, etc.; Detroit storage bat-
tery, 40 ampere, with complete light-
ing system, sailing lights, anchors, com-
pass, etc. Cabin 18x7, carpeted floor,
plush cushions, galley and lockers. Has
just been overhauled and painted. Be
sold at a sacrifice to a quick buyer. Can
be seen at the R. K. Y. C., Phone Main
1189. 29364-6-13

FOR SALE—ELECTRIC VACUUM
cleaner, with complete set of attache-
ments, in perfect working order, \$29.—
Wm. H. Dykeman, 50 Sydney St., Phone
2757. 29360-6-14

FOR SALE—McCLARY OIL WATER
Heater and 10 Gal. Boiler; one 80
light Heaton Acetylene Generator; 10
B. C. Fur Doors, cheap to clear.—J. M.
Logan, Haymarket Square, M. 3773. 29314-6-14

FOR SALE—VICTROLA IV, PER-
fect condition. Just the thing for the
country.—192 Charlotte St. 29391-6-14

FOR SALE—ONE ROLL TOP OF-
fice Desk, 1 Stair, twenty feet long.—
Apply 61 Mecklenburg street or Phone
29351-6-11

FOR SALE—ONE CABINET STAIR
Photograph, new; bargain for cash.—
Apply 24 Charles, Phone 1594. 29394-6-17

FOR SALE—WASHING MACHINE
in good order. Apply 118 Metcalfe St.
29381-6-13

FOR SALE—THOROUGHbred TOY
Fox Terrier.—Phone M. 4418-11. 29389-6-14

FOR SALE—LARGE SECOND
hand baby carriage. Apply 175 Char-
lotte. 29360-6-14

CLOTH! CLOTH! CLOTH!—DO
your women folks need materials for
good qualities for their dresses and suits?
We have thousands of yards that will be
sold as low as \$2.75 per yard, half regul-
ar price, in goods 54 to 56 inches wide.
This is an excellent opportunity to get
materials in better qualities than usually
found in women fabrics, and also take
care of the children's needs. Call at our
store, English & Scotch Woollen Com-
pany, 28 Charlotte street. 29106-6-11

FOR SALE—NEW MOTOR BOAT,
length 22 ft., beam 7 ft., flat V bottom,
runabout type with auto top, 24 H. P.
4 cylinder 4 cycle engine with high ten-
sion magnets, perfect running condition.
Price \$300, at Power Boat Club, in berth
63, eastern float.—Apply A. B. Makem-
son, 240 Prince St., West, Phone West 8.
29263-6-13

FOR SALE—ONE 8 H. P. FAIR-
banks Marine Engine, guaranteed al-
most new.—Telephone M. 2283. 29246-6-13

MOTOR BOAT FOR SALE—Sut-
table for pleasure or commercial use.
Can be seen at Market St. Opposite on
board.—D. C. Outhouse. 29291-6-11

FOR SALE—NEW MILCH COWS,
Black Spaniel Puppy.—West 140-11. 29281-6-16

FOR SALE—ONE NEW CABINET
Gramophone and Fifty Records.—M.
3735-31. 29228-6-13

FOR SALE—A NUMBER OF SEC-
ond hand Window Frames and Sashes.
Apply 186 Adelaide. 29244-6-16

FOR SALE—GAS HOT WATER
Boiler, Barber Chair.—Apply M. 1047. 29236-6-16

FOR SALE—25 FT. CABIN MOTOR
Boat.—Apply M. 1047. 29237-6-16

FOR SALE—HOUSE BOAT, FIVE
rooms. This is not a scow. Inspec-
tion Saturday, Sunday.—Boat Club, In-
diantown. 29106-6-11

FOR SALE—MOVING PICTURE
Machines, good condition, guaranteed
satisfaction.—Times Box V 44. 29145-6-13

FOR SALE—BROWN WICKER
Baby Carriage, \$12-174 Queen St.,
City. 29185-6-11

FOR SALE—CABIN MOTOR BOAT,
28 ft. long, 9 H. P. Essex Engine.
Phone M. 3910-11. 29138-6-12

ALL UNCALLED FOR SUITS AND
overcoats from our 30 branches
throughout Canada will be sold at \$14
each. Odd trousers, \$3.95. Odd vests,
\$1.00. In many cases this price is less
than one-third their actual value. Mer-
chants buy these goods for resale to
their customers. Wise men will buy two
or three suits and an overcoat at this
price. For sale at our store only. English
& Scotch Woollen Company, 28 Char-
lotte street. T.F.

FOR SALE—WONDERFUL BAR-
nains, Gingham Apron, Dresses, \$1.50;
Ladies' bloomers, \$2.00; white and pink
nightgowns, \$1 up; white undershirts,
75c; hemstitched table cloths, sheets,
\$2.25 each; skirts, \$2 to \$4; dresses, \$3
to \$8.50; sport skirts, \$10.50, \$13.50; ex-
pensive waists, \$4.50—Apply evenings,
12 Dock, top floor. 29110-6-14

FOR SALE—SECOND HAND
Bricks, well cleaned. Telephone M.
417. 29180-6-10

IF you are in need of a 'bellhop' for your
bag. He may be only half or one-third
of your own size, but he is very anxious
to help you out in your distress—and
you, feeling the need of aid, humbly and
almost gratefully hand him over your
small piece of luggage.

"There are thousands upon thousands
of men and boys employed in such un-
necessary activities, and the community has
to pay for this sort of useless service."
"We are talking much about efficiency
in modern times, although we do not al-
ways analyze what it is for and whether
it is always worth while."
"Efficiency may be of two kinds—
doing what you do with the least ex-
penditure of time and energy and with
a view to the largest output of quantity
and the highest of quality. This is in-
dustrial efficiency which has been in-

FOR SALE

AUTOS FOR SALE

Special Sale
New Republic one-ton
truck, equipped with pneu-
matic tires, express body and
enclosed cab. Will sell at a
sacrifice price to close out
our truck business. Former
price, \$3,500; now \$2,200.
J. CLARK & SON,
17 Germain St.
6-18

FOR SALE—FIVE PASSENGER
Ford Sedan, late model, newly painted
and overhauled. No reasonable offer re-
fused.—Apply Forestell Bros., 361 City
road, Phone M. 4565. 29402-6-11

FOR SALE—FORD ROADSTER,
1919 model. Good condition, new tires
and extras. Good buy for quick sale.
Call J. E. Delys, W. 103. 29379-6-14

FOR SALE—GRAY DORT THREE
Passenger Roadster, good running or-
der; six good tires, over size, and cover
slips. Will sell cheap for cash. Apply
130 Elliott Row. 29363-6-14

FOR SALE—1 McLAUGHLIN SPEC-
ial D 45 model, all good tires, licensed
and new spare tire. A real good buy for
quick sale. Phone 4499-11. 29297-6-11

FOR SALE—2 FORD TOURING
Cars, 1 Oakland, 1 McLaughlin Light
Six, all in good shape. May be seen at
Royden Foley's, 300 Union St. 29254-6-13

FOR SALE—TOURING CAR WITH
license, in good running order, 6 good
tires. Apply 45 Peters St. (right bell). 29240-6-11

FOR SALE—FRANKLIN, FIRST
class order. Apply Box V 62, Times
Office. 29297-6-16

FOR SALE—CHEVROLET, GOOD
condition. Apply evenings, 101 Queen
St. 29294-6-13

FOR SALE—3% TON TRUCK, REO
Speed Wagon, Ford Ton Truck Driven
Telephone M. 666. 29210-6-15

FOR SALE—SMALL, FIVE PAS-
senger Overland Car. Apply 186 Ade-
laide. 29242-6-16

FOR SALE—BARGAIN IN CHEV-
rolet in good condition, spare tire and
license, \$400.—Phone M. 2850-41. 29181-6-11

FOR SALE—WILLIS-KNIGHT SEV-
en Passenger, first class condition, will
sell at a bargain. Phone Main 2243-41.
29180-6-15

FOR SALE—TO CASH BUYER,
Ford Sedan, 1918, good running condi-
tion. Phone Westfield 17. 29138-6-13

FOR SALE—FIVE PASSENGER
Ford in good order. Price \$600.—Ap-
ply 67 Newman St. 29144-6-16

FOR SALE—CHEVROLET 5 PAS-
senger, Model 1919, newly overhauled
and painted. Tel. M. 2917-11. 29091-6-13

FOR SALE—FORTY GOOD USED
cars, always on hand. Firm's cars
and trucks. —Olds Motor Sales, 45 Prin-
cess street. T.F.

FOR SALE—OVERLAND MODEL
4, excellent condition, run only 6,000
miles. Apply Warren Coleman, Main
2340 or Main 1618. 6-2-T.F.

ALWAYS A FEW GOOD USED
Cars which we sell at what they cost
us after thorough overhauling. Payment
40 per cent cash, balance spread over ten
months. Victory Garage & Supply Co.,
92 Duke street. Phone Main 4100. 11-20-T.F.

HORSES, ETC.

FOR SALE—HORSE AND CAR-
riage.—Apply 44 Murray St. 29246-6-15

FOR SALE—HIGH BRED DRIVING
Horse.—Apply 32 Water St., West St.
John. 29293-6-16

FOR SALE—HORSE, WEIGHING
1,500 lbs.—203 Metcalfe street. 29202-6-13

BARGAIN SALE—SLOVENS, EX-
presses, milk wagons, harness, car-
riages, all kinds. Write for description.
Pre-war prices.—Edgcomb's, City
Road. 29380-6-13

augured by 'scientific management'
and other experts.

"The other kind of efficiency is social,
which asks the question whether a par-
ticular thing is worth doing at all, even
if it is done with the least expenditure
of energy and time.

"The question in social efficiency is
not whether a thing is worth doing well
or whether it is worth doing at all.
"Looked at from this point of view,
the assertion may be made that half of
our work is useless if not wasteful and
dangerous. There are innumerable
forms of work which are performed well
from the point of view of the producer,
and maybe of the consumer. From the
larger viewpoint of social welfare it may
be cancelled for in one way.

"Historically there are almost innum-
erable forms of work well done but
without any bearing on social welfare.
Take the Pyramids as an example.
Travelers from all over the world are
gazing with awe and admiration upon
these piles of stone, little realizing what
social waste and useless labor they en-
tailed. They stand to this day as monu-
ments of royal folly and conspicuous
waste of social energy. Down through
the ages into our own times similar
wasteful expenditures of human energy
in various forms of work have been
indulged in and society has never asked
whether the thing was worth while
doing.

"Isn't it about time to ask the perni-
cious question whether half of our work
is not useless?"

FOR SALE

BUSINESS FOR SALE

FOR SALE—FRUIT AND CONFECTION-
Store, well established, good
stand, owner leaving city. Bargain for
quick sale. Box V 29, Times. 28998-6-11

FOR SALE—GOING BUSINESS AND
Building, Store with two flats above.
A bargain. Best section Brussels street.
W. E. A. Lawton. 6-23-T.F.

WOOD AND COAL

When You Compare the
Quality of Coal with
the Price You Pay

Emmerson's
Special
SOFT COAL gives more and
stronger heat and less waste.
This spells BEST VALUE for
the money. Prove it.
Phone Main 3938.
EMMERSON FUEL CO.
115 CITY ROAD

COAL

AMERICAN ANTHRACITE
All Sizes
SPRINGHILL RESERVE
GEORGE'S CREEK BLACKSMITH
KENTUCKY CANNEL
A Wonderful Grate Coal

R. P. & W. F. STARR
LIMITED
49 Smythe St. 159 Union St.

COAL

BROAD COVE COAL, double
screened, delivered on ground floors,
\$13.50. VICTORIA NUT, a nice
summer coal, \$12.00; also VICTORIA
STOVE COAL, \$13.00.

CHESTNUT HARD COAL. We
guarantee prompt delivery.

McGIVERN COAL CO.
Phone 42 9-12 Drury Lane

People Living Along Rothsay Avenue

from Brookville to Fair Vale can
get their coal and wood delivered
at lowest rates from J. S. Gibbon
& Co., Ltd. No. 1 Union street
and 6 1-2 Charlotte street. Tele-
phone Main 2638 or 594.

COAL

Best quality of hard and soft
coal. Prompt delivery.
Phone Main 322.
CITY FUEL CO.
C. A. Clark, Mgr. 94 Smythe St.

COAL—HARD AND SOFT.
Best Quality.
ALSO DRY WOOD.
The Colwell Fuel Co., Ltd.
Phones West 17 or 90.
Wholesale and Retail.

FOR SALE—DRY CUT WOOD, \$2.30
per load; Hardwood, \$3.50 per load.—
Allen Creamer, 24 Main St., Phone
3845-41. 29295-6-16

DRY CUT WOOD, LARGE TRUCK
Load, \$2.50. Main 1890-41. 29099-6-14

FOR SALE—DRY CUT SLAB WOOD
—W. P. Turner, Hazen Street Bathe-
rion. Phone Main 4710. 8-2-1922.

FOR SALE—DRY SLAB WOOD, C.
A. Price, corner Stanley-City Road.
Main 4662. 8-1-1922

THE BIG CHIEF

Brand of Red Cedar shingles are
a real good grade of western shingles.
There are two thicknesses of
shingles made—ours are the thick
kind—nearly as thick as New
Brunswick shingles.
10 inch Clear Butts only \$6.25.
PHONE MAIN 1893.

The Christie
Woodworking Co.
Limited
65 Erin Street.

COAL

THE MORE YOU KNOW ABOUT
EYEGLASSES
The more you will APPRECIATE
OUR Service—the more you will be
CONVINCED of the thoroughness of
our methods.

Take the advantage of our expe-
rienced OPTOMETRIST and the
lenses ground by an expert
Optician.

K. W. EPSTEIN & CO.
Optometrists
193 Union Street. Phone M. 3554.

USE The Want Ad Way

LOST AND FOUND

LOST—A PINK CREPE DE CHINE
Waist on Rockland Road or Main St.
Please return to Times Office. Reward.
29392-6-13

LOST—GOLD CUFF LINK, INITI-
al M. Finder return Times Office.
Reward. 29028-6-18

FOR SALE—HANDSOME FOLDING
Bed, 63 Waterloo St.—Ring left bell.
29399-6-14

FOR SALE—CHILD'S LARGE COT
Bed.—Apply 109 City Road. 29390-6-11

FOR SALE—IRON COTS AND MAT-
tresses.—W. J. Kane, 50 Smythe St.
29341-6-24

FOR SALE—GAS RANGE, 13
Crown. 29322-6-14

FOR SALE—ONE BUREAU, ONE
table, one bedroom rocker, one com-
mode, one bedside table, all quartered
oak, one walnut dressing table and
chair, one fumed oak hall stand, mirror
and umbrella stand, one walnut music
rack, one plush parlor chair. May be
seen at 141 Douglas Ave.—F. W. Munro.
29309-6-16

FOR SALE—PLUSH PARLOR
Suite, 5 pieces.—41 Exmouth St. 29398-21. 29398-6-13

FOR SALE—WILTON RUG, SIZE
2 1/2 yards x 3 yards, never used. Price
\$60 for quick sale. Phone 2791. 29096-6-11

FOR SALE—ORGAN, 35 CRANS-
ton Ave. 29394-6-18

FOR SALE—RANGE "ENTERPRISE"
Magic Hot Water Front, connections
Silver Moon Feeder, Gas Plate, 24 in.
Pleasant district, excellent view. Use of
piano and telephone. Address in first
instance Box V 66 care Evening Times-
Star. 29397-6-11

FOR SALE—1 DINING ROOM
Table, 4 small parlor tables, 9 yards
stair carpet, 10 1/2 yards Linoleum.—
Phone 3942-21. 29143-6-11

FOR SALE—1 WILTON RUG 9 x 12.
Never been used. Price \$150. Will sell
for \$100.—F. W. Munro, M. 691. 6-8-T.F.

APARTMENTS TO LET

TO LET—THREE ROOM HOUSE-
keeping apartment, furnished, suitable
for two or three business girls.—27 Co-
burg street. 29146-6-11

VENNING PROPERTY, 142 MT.
Pleasant Ave. Lower apartment to
rent or entire for sale.—Edward Sears,
29008-6-13

TO LET—HEATED APARTMENT
(unfurnished). Phone M. 2774-6-26

THE BIG CHIEF

Brand of Red Cedar shingles are
a real good grade of western shingles.
There are two thicknesses of
shingles made—ours are the thick
kind—nearly as thick as New
Brunswick shingles.
10 inch Clear Butts only \$6.25.
PHONE MAIN 1893.

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The more you will APPRECIATE
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CONVINCED of the thoroughness of
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Take the advantage of our expe-
rienced OPTOMETRIST and the
lenses ground by an expert
Optician.

K. W. EPSTEIN & CO.
Optometrists
193 Union Street. Phone M. 3554.

USE The Want Ad Way

TO LET

FLATS TO LET

TO LET—SIX ROOM FLAT WITH
electricity, at East St. John. Rent \$18.
—East St. John Building Co., Ltd., 60
Prince Wm. St. 29395-6-18

TO LET—SELF-CONTAINED