

Trade increases the wealth and glory of a country; but its real strength and stamina are to be looked tor among the cultivators of the land. — Lord Chatham

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The World's Greatest Sale of Dairy Cattle

At Worcester, Mass., 143 Animals Sell for \$296,570, an Average Price of \$2,073.92 per Head

T is doubtful if there has ever been seen such a display of enthusiasm at a cattle sale as that which occurred at the wonderful record-breaking sale of Holsteins at the Fair Grounds, Worcester, Mass., on June 7 and 8, under the management of Mr. Harvey A. Moyer. Before the sale commenced it was thought by many breeders that the high-water mark of prices for dairy cattle at auction had been reached at Detroit last year. when 143 head of Holsteins sold for \$156,710, or an average of \$1,096 each.

On the other hand, one could find men who were confident that Detroit would be beaten hollow! It was useless trying to form an opinion. Last year Mr. Moyer got together some of the finest samples of Holsteins that could be found in the country. This year-well, he got something more than that, as the list of prices paid for a number of the choicely bred individuals at Worcester will show. It was positively exhilarating to sit around the ring and hear prominent Holstein breeders (with a quie nod and smile) advance the price by hundreds and then thousands of dollars on a 5months-old bull calf that certainly gave evidence of having plenty of ginger. These m'n are, first of all, lovers of this great breed of uairy cattle, and are devoting money, time and brains toward the development of their ideal type. They are to be congratulated on successes already won on their determination to utilize their money to the highest possible advantage, and also on their devotion to the interests of the Holstein-Friesian

First 10 Average \$386.

The arena was filled with breeders from 20 States and Canada when the first animal was led into the ring, and in the first hour Col. Perry had to produce many of his long stock of jokes, etc., to "get 'em a-going." The first 10 cattle that were sold averaged \$386 each, the highest price paid being \$675 for a 19-lb. daughter of King Pontiac Artis Canada, a son of King of the Pontiacs out of a 31-lb. daughter of Hengerveld De Kol. The next 10 brought the average up and, when the 20th cow had been sold, an average price of \$580 was shown. Gardiner Hall Jr. & Company of South Willington, Conn., paid \$2,500 for a 5months-old daughter of King Model (who sold for \$10,400 at the Stevens' sale a few weeks ago) and out of a 33-lb. dam. Mr. J. T. Shanahan of Buffalo, N.Y., made his initial purchase at the sale by securing K. K. S. V. Aaggle Maid, a 6-months-old daughter of King Korndyke Sadie Vale and out of a 25-lb. dam, for \$1,000.

The average was maintained and improved upon when No. 30 on the catalogue, a double granddaughter of Colantha Jchanna Lad, sired by a son of the former world's champion, Aaggie Cornucopia Pauline, the first 34-lb. cow, and out of a 28-1h. daughter of a 31-lb. cow, fetched \$1,825. This yearling heifer was secured by H. E. & K. E. Aitken of Waukesha, Wis. The World's Record Price Paid.

Exciting scenes were to follow the sale of this well-bred young heifer. Everybody was on tip-toe and all eyes were at once focused on the beautiful King Ormsby Jane Rag Apple, the 5-months-old son of Rag Apple Korndyke 8th and Ormsby Jane Segis Aaggie, the wonderful twice 40-lb. cow and

world's champion for 30-day butter production. "A peerless combination" of breeding is shown in this handsome creature's pedigree. Mr. Cabana made a short talk calling attention to the wonderful future which he believed was in store for Rag Apple Korndyke 8th and for the splendid animals sired by this fine bull, out of some of the greatest cows of the breed, and also mentioned that Ormsby Jane Segis Aaggie was now milking 100 lbs. a day and was in absolutely perfect con-

The first bid for this regal youngster was \$10,000, and like a flash came another bid for \$15,000. Three men competed for possession, Mr. John Arfmann quitting at \$30,000, leaving Mr. J. T. Shanahan and Mr. D. W. Field to "carry on." Amid intense excitement these two men answered the calls from the auctioneers and eventually



Extra Profit From Dairy Cows NE remarkably satisfactory result of

keeping simple dairy records, yields of milk and cost of feed, is the knowledge gained that cows of good dairy type do repay the cost of extra

One example may be given. Not far from St. Hyacinthe, Quebec, one hundred cows produced 104,854 pounds of milk more during 1916 than one hundred did in 1915. The 1915 records showed that in 1915. The 1915 records anowed that ten were not paying, so they were beefed, and again, in 1916, eleven were sent to the block, being replaced by better milk-ers. Better feeding contributed largely to the above noted big increase in milk yield: more corn was fed, more clover and a little higher meal ration

The value of the extra feed was \$605; this produced more milk to the value of \$1,677.66, so that the extra clear return was \$1,072.66, and the cows were in much better condition.

Dairy records help to select good cows and to ensure larger profit. Write the Dairy Commissioner, Ottawa, for free milk and feed record forms.—C. F. W.

\$50,000 was bid by Mr. Field. Still Mr. Shanahan kept things moving, but at \$53,000 he gracefully retired and Mr. Field was acclaimed the purchaser of King Ormsby Jane Rag Apple at the world's record price of \$53,200.

The insistent demands of the big crowd of breeders present for a speech, compelled Mr. Field to say that he wanted the best bull in the world and believed he had secured it in King Ormsby Jane Rag Apple Mr. Cabana called for cheers for Mr. Field and also for Mr. Shanahan, which were given in a demonstrative way. Mr. Arfmann told the breeders that he wanted to buy the youngster, and the only reason he did not was because Mr. Field's pocket was a great deal deeper than his.

The Average Reaches \$2,431.

The average price per head for the 30 animals sold had now reached \$2,431. Mr. Shanahan secared a fine 30-lb. granddaughter of King Segis for \$1,400 and F. Pratt, Derry, N. H., showed what he thought of a half-sister to Segis Fayne Johanna, the 50-lb. cow, by bidding up to \$4,200, at which price she was sold to the Granite state breeder.

Number 52 in the catalogue was Verona De Kol Beets, 238719, a 32-lb. 3-year-old cow in calf to Rag Apple Korndyke 8th. Mr. Shanahan wanted this animal and was willing to go to \$10,000, which sum was considered the highest price ever paid for a dairy cow in the auction ring. But the record was soon demolished.

The average for 55 head was \$2,134. Ralph King, a generous buyer at the Stevens' sale, bought number 62, Fancher Farm Maxie 2nd, a young daughter of the great world's record 46-lb. cow, Fancher Farm Maxie. Mr. King compelled his competitor to quit at \$7,000, and this wonderfully well-bred yearling heifer was added to the other good ones secured by this buyer.

Mr. Moyer decided to keep the sale going until 7.30, and more than 500 enthusiastic Holstein "fans" remained to see the selling of Glen Alex Queen De Kol, "the only 40-lb. 2-year-old that ever lived." John Arfmann opened the bidding on this wonderful juvenile producer with \$7,000 and Mr. Shanahan and Mr. F. S. Stimson, the noted Pacific coast Holstein breeder, both showed a strong desire for ownership. Competition between the two latter gentlemen was extremely keen, and when the bidding had reached \$18,000, the hammer fell, with Mr. Stinson as the last bidder. There was a tremendous ovation given to the new owner, who made a suitable response.

The average for the 61 head sold on the first day was over \$2,300 per head, a total sum of \$144,061 being involved.

The price of \$18,000 paid for Glen Alex Queen De Kol was the highest ever paid for a dairy cow in the auction ring, and speculation was keen (Concluded on page 6.)