

APPENDIX No. 5

61,000 acres of C.N.R. land sold last year, 220.
 Paris agent necessary, 220, 227.
 Scandinavians are splendid type, 221.
 Dr. Black's staff and duties, 223.
 Immigrants are advised respecting land, stock, etc., and are assisted financially and followed up, 228, 236.
 Unable to fill all applications for help, 229.
 "Magrath" scheme, 235.
 \$160,000 spent last year, 238.

Thornton, Sir Henry:

Dr. Black engaged, 62.
 Dr. Black's offices in London and Paris, 93.
 Working arrangement with White Star and Cunard lines respecting passenger, freight and express traffic, 94.
 Much more aggressive C.N.R. policy next 18-24 months on continent of Europe for passengers and freight, 94.
 European countries want retain young men for possible war, 221.
 Non-English speaking immigrants are looked after and advised, 229.
 Group settlement, 231, 234.
 How immigrants placed, 232.
 Land offered settlers, \$15-\$16 an acre, 233.
 Activities of all Canadian organizations should be co-ordinated, 237.
 "Magrath" plan, 237.
 U.S.A. gets immigrants without seeking them, 238.

INSURANCE

Bell, Major:

Fund for fire and marine, 155.
 Surplus of three to four millions, 156.
 Canadian National Railways carrying their own, 207.

Henry, Mr. R. A. C.:

Property, 155, 198, 206, 208.

MAIL TRAFFIC

Bell, Major:

Service on Canadian National Railways, 182.

Fairbairn, Mr. R. L.:

C.P.R. have through mail traffic Montreal-Vancouver and Toronto-Vancouver, east and west, 181.
 Mileage Canadian National 20,510, C.P.R. 14,895, 181.
 Mail earnings C.N.R. \$3,162,977.51; C.P.R. \$3,658,937.40, 181.
 Earnings per mile per annum, C.N.R. \$154.21; C.P.R. \$245.65, 181.
 C.N.R. could have necessary equipment by August first for through traffic Montreal and Toronto to Vancouver, 182.
 Letter mailed at Cochrane for Armstrong (375 miles) is conveyed 1,700 miles to reach Armstrong, 184, 190.
 Mail on C.N.R. between Winnipeg and the east and between Edmonton and Prince Rupert could be expedited 24 hours, 187.
 Overseas mail usually carried by C.N.R., Halifax to Montreal, then transferred to C.P.R., 188.
 Four mail revenue items that should be allocated to C.N.R. would return \$600,000 per annum, 189.
 Unaware of any circuitous routing via C.N.R., 190.
 Memorandum *re* present division of mail traffic, 190.