

THERE ARE TWO REASONS FOR CANADIANS TO TALK ABOUT TRADE. ONE IS THAT WE CAN'T HELP IT. ALMOST 30% OF OUR GROSS NATIONAL PRODUCT RESULTS FROM INTERNATIONAL TRADE, DOUBLE THE DEPENDENCE ON TRADE OF JAPAN, TRIPLE THE DEPENDENCE OF THE UNITED STATES. OF THE SEVEN COUNTRIES AT THE ECONOMIC SUMMIT, ONLY GERMANY DEPENDS ON EXPORTS MORE THAN WE DO. IN THIS PROVINCE ALONE, TRADE WITH JUST JAPAN IS WORTH \$1,200 FOR EVERY MAN, WOMAN AND CHILD. TRADE WITH JUST JAPAN ACCOUNTS FOR 45,000 JOBS IN BRITISH COLUMBIA ALONE. WHENEVER WE TALK ABOUT CREATING JOBS, OR FUNDING SOCIAL PROGRAMS, OR ENCOURAGING CULTURE, OR ASSERTING OUR SOVEREIGNTY, WE ARE TALKING ABOUT TRADE. PART OF THE CANADIAN REALITY IS THAT WE HAVE TO COMPETE INTERNATIONALLY TO SURVIVE.

ANOTHER PART OF THE CANADIAN REALITY IS THAT WE CAN COMPETE INTERNATIONALLY. WE CAN BE AS GOOD AS THE BEST OF OUR COMPETITION, WHETHER THE SUBJECT IS TRANSPORTATION, TECHNOLOGY, OR PETROCHEMICALS, OR BALLET. THAT SELF-CONFIDENCE IS THE SECOND REASON TO TALK ABOUT TRADE. NATIONS GROW GRADUALLY TO MATURITY, LIKE PEOPLE DO. AT ONE STAGE OF OUR NATIONAL LIFE, IT MAY HAVE BEEN APPROPRIATE TO INSIST ON GENERAL