28. What is the regional distribution of your membership?

....

•

-

.

.

.....

.

Regional membership	Number	
In Canada		
The West (British Columbia to Manitoba)		
Central Canada (Quebec and Ontario)		
The Atlantic (N.S., P.E.I., N.B. and Nfld.)		
N.W.T., Yukon and Nunavut		
Abroad		
TOTAL		

29. Please indicate the categories of your membership:

Member category:	Number	Member category:	Number
Services exporters		Students	
Goods exporters		University/college academics	
Both services and		Professionals	
goods exporters		Others	

30. How many of your member-companies fall into the following categories (ranked by annual sales figures):

Micro-sized	Medium-sized	
(less than \$500,000)	(from \$5 to \$50 million)	
Small-sized	Large-sized	
(from \$500,000 to \$5 million)	(\$50 million and more)	

31. Do your recruitment activities target a specific clientele (for example, sector, size, cultural community, region or other)? If you target specific clientele please respond to the following?

	Highly Important	Not Important	Important
Company size			
Sector focus			
Destination market			
Other (specify)			