

ABBOT LABORATORIES DE MEXICO, SA DE CV

Avenida Coyoacan 1622
03100 Mexico D.F.
Phone: (5) 726-4627
Fax: (5) 726-4659

Dr. Salvador Calvo
Head of Security and Technology

Jose Sevilla Kram
Manager, Factory Engineering

Company Size:
700 employees

Primary Products:
Pharmaceutical products

Export Levels:
Information not available

Plants:
The company has two Plants:
• Mexico D.F. (above address)
• Tlaxcala, Tlaxcala

Wastewater Status:
Information not provided

Potential Opportunities:
The company currently uses a catatonic interchanger and a filtration process to treat water, primarily for oils and fats and sedimented solids. Additionally, a cooling tower is used as part of the treatment process. Nevertheless, the company admits that the process is not fully effective. Future purchases will focus on equipment that can better treat the above mentioned factors. The company is also looking to purchase volume and toxicity measurement equipment.

Purchase Time Frame:
Within the next year.

Additional Comments:
The company is searching for a supplier that can provide a guaranteed solution to the above problem. Total water consumption is 7000m³/month.

ABRASIVOS AUSTROMEX, SA DE CV

Avenida Michoacan 45
09300 Mexico D.F.
Phone: (5) 694-5900
Fax: (5) 694-5900

Jorge A. de la Rosa de Dios
Project Manager

Company Size:
200 employees

Primary Products:
Abrasive products

Export Levels:
No direct exports

Plants:
The only plant is located at the above address.

Wastewater Status:
The company is currently complying with ecological norms.

Potential Opportunities:
Abrasivos wishes to recycle water for use in irrigation. Current treatment equipment will need to be expanded. The company already uses anaerobic treatment, a sedimentation tank, a filtration system, and chlorination. The goal is to recycle 25% of the 10m³ of water that is used daily.

Purchase Time Frame:
Within the next year.

Additional Comments:
The company is also interested in consulting and design services.