

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Portsmouth, Virginia

COMMENTS?

"Require guarantee that if Canadian product is not acceptable, supplier will pick up."

EMERALD FISHERIES, INC.
WHOLESALE/DISTRIBUTOR
1301 NW 89 Ct.
Miami, Florida 33172

PHONE: 305-593-9676
TELEX: 441214 EMER
CONTACT: Jeff Martinez, Vice
President

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$10 - \$20,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - Shatter Pack; Flounder - IQF, Shatter Pack; Haddock - IQF; Turbot - Shatter Pack

Frozen Shellfish: Sea Scallops - Blocks; Snow Crab Clusters - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Canada, Korea, Honduras, U.S.

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Miami, Florida

COMMENTS?

"Canada should have top quality and meet all U.S. requirements."

FOOD SERVICES OF AMERICA
WHOLESALE/DISTRIBUTOR
18430 East Valley Highway
Kent, Washington 98031

PHONE: 206-251-9100
KEY CONTACT: Terry Thorn or Janice McClure

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$10 - \$20,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello - Shatter Pack; Pollock - IQF - Shatter Pack; Salmon - IQF; Sole - IQF

Frozen Shellfish: Sea Scallops - IQF, Blocks; Snow Crab Clusters - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Mostly U.S.