

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 531-WELLINGTON

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
NEW ZEALAND

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	ARMAMENTS & VEHICLES	
	PROVIDING ASSISTANCE & INCENTIVE FOR NZMOD TO ESTABLISH BROAD MOU WITH DND. TO DISTRIBUTE CDN INFO & DETAILS ON CDN MARINE EQUIP TO PROMOTE \$2 MILLION DATA LOGGING EQPT TO RNZN. TO OBTAIN OPPOR- TUNITY FOR COMPUTING DEVICES TO BID ON EQUIP. REQUIREMENTS.	INCREASED SALES OF CDN DEFENCE EQUIPMENT TO N. Z.

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TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	-----	
QUARTER: 2	PROVIDE FOLLOW-UP REPORTS OF HITECH TO TDD AND TO INCREASE THE NUMBER OF AGENCIES.	REPORTS COMPLETED.
QUARTER: 3	-----	
QUARTER: 4	-----	