QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 527-OSAKA

008-TRANSPORT SYS, EQUIP, COMP, SERV.
JAPAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

AEROSPACE

NOTIFICATION OF OPENING OF CONSULATE GENERAL AND OPPORTUNITIES ASSOCIATED WITH NEW KANSAI INTERNATIONAL AIRPORT CONSTRUCTION.	FIVE OR SIX COMPANIES REGISTERED WITH KIAC UNDER DESIGNATED BIDDING SYSTEM.
MEET WITH JAPANESE COMPANY EXPECTED TO WIN OVERALL CONTRACTS IN KIA PROJECT.	INCREASE AWARENESS OF CANADIAN CAPABILITY IN THIS SECTOR BY JAPANESE PRIVATE COMPANIES.
ENCOURAGE VISITS BY CANADIAN COMPANIES TO OSAKA FOR APPOINTMENTS AT KIA AND OTHER JAPANESE COMPANIES.	ESTABLISH BUSINESS RELATIONSHIPS BETWEEN JAPANESE AND CANADIAN COMPANIES LEADING TO SALES OVER NEXT THREE YEARS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1	AIRPORT CONSTRUCTION & AEROSPACE ENGINEERING SHOW-PLANNING (3 MONTHS) - RECRUITMENT FROM POST AND IN CANADA ON CROSS COUNTRY TOUR. -EXECUTION, REPORTING, FOLLOW-UP.	18 CDN CO. PARTICIPATED BY PROVIDING PICTURES AND DISPLAY MATERIAL. 1 CDN REP PARTICIPATED ON BOOTH . 107 ENQUIRES RECEIVED, REPORT PREPARED & FOLLOW-UP COMPLETED. INDIVIDUAL COMPANIES RESPONSIBLE FOR OWN FOLLOW-UP.
QUARTER: 1	AIRPORT CONTRACT BIDDING SEMINAR - POLITICAL PRESSURE TO KIAC (8 MONTHS) - RECRUITMENT - REPORTING.	IN EFFORT TO RAISE PROFILE AS COUNTRY WITH TRANSPORTATION EXPERTISE, INDEPENDENTLY PUSHED TO HAVE BIDDING SEMINAR ORGANIZED BY AIRPORT CO. OFFICIALS. 6 CDN CO. REPS ATTENDED, RESULTING IN SEVERAL INDEPENDENT REPORTS GENERATED & DIST. IN CDA
QUARTER: 2	-----	
QUARTER: 3	-----	
QUARTER: 4	-----	