REPORT 4 87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABCOAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 347-RIYADH

011-OIL & GAS EQUIPMENT, SERVICES SAUDI ARABIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

EQUIPMENT & MACHINERY

URGE THE ALBERTA GOVERNMENT TO INVITE SENIOR TECHNICAL MANAGERS FROM PETROMIN AND SABIC TO ATTEND THE SUMMER LONG PETROLEUM TECHNOLOGY COURSES EVERY YEAR.

CONTACT ALL PIPELINE, BULK STORAGE AND RECOVERY TECHNOLOGY COMPA-NIES TO ENSURE THEY KNOW HOW TO PREQUALIFY IN PARALLEL AS SUBCONTRACTORS TO SAUDI FOREIGN CONTRACTORS.

ENCOURAGE PRESENTATION OF TECHNICAL PAPERS FROM CANADA AT EACH DIL AND GAS CONFERENCE ORGANIZED BY UNIVERSITY OF PETROLEUM AND MINERALS.

ENCOURAGE SNC TO DETERMINE ITS INTEREST IN LICENSING ITS SINGLE CELL PROTEIN PLANT WITH A LOCAL PARTNER.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----

QUARTER: 4 -----

ANTICIPATED RESULTS:

TO HAVE AT LEAST 3 STUDENTS PER YEAR.

TO HAVE AT LEAST 5 NEW COMPANIES PREQUALIFIED

ARRANGE 2 PRESENTATIONS PER YEAR.

TO HAVE FEASIBILITY FINISHED BY 1987.

QUARTERLY RESULTS REPORTED:

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