REPORT #5

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 87 TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

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TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER: 1

RESEARCH POTENTIAL CANDIDATES FOR 'INVESTMENT' BASED ON TECHNOLOGY TRANSFER TO NRC AND PROVINCIAL REQUESTS.

TEN ISRAELI-CANADIAN PAIRS PUT IN CONTACT.

QUARTER: 2

RESEARCH POTENTIAL CANDIDATES FOR "INVESTMENT BASED ON TECHNOLOGY TRANSFER TO NRC AND PROVINCIAL REQUESTS". 5 ISRAELI-CANADIAN PAIRS PUT IN CONTACT.

QUARTER: 3

STUDY MEDICAL DEVICE SECTOR TO SELECT APPROPRIATE FIRMS FOR INCOMING JV/LICENSING MISSION TO CDA, MARCH 88. (02) PARTICIPATION TIP WORKSHOP. (03) ASSIST ELECTROHOME IDENTIFY & MEET ISRAELI FIRMS WITH PRODUCTS SUITABLE FOR PRODUCTION IN CDA.

14 APPROPRIATE CANDIDATES IDENTIFIED.
COMPLETED.
ARRANGED ITINERARY, ACCOMPNAIED ON VISITS.
ELECTROHOME WILL NEGOTIATE WITH 2 ISRAELI FIRMS.

QUARTER: 4

PLANNED INCOMING MISSION OF ISRAELI MANUFACTU-RERS IN THE HEALTH CARE SECTOR. MISSION TOOK PLACE IN MARCH 1988. (2) PRESENTATIONS TO TAR-GETTED FIRMS. IDENTIFIED EIGHT LOCAL HEALTH CARE COMPANIES WITH INNOVATIVE TECHNOLOGIES IN THE AREAS OF BIOTECHNOLOGY, MEDICAL DEVICES AND MEDICAL ELECTRONICS, AND MATCHED THEM UP WITH CANADIAN PARTNERS FOR JOINT-VENTURE/TECHNOLOGY TRANSFER AND JOINT R&D AS PER CANADA/ISRAEL MEMORANDUM OF UNDERSTANDING ON R&D. — 3 LARGE FIRMS HAVE ASSIGNED STAFF TO INVESTIGATE POSSIBILITY OF LOCATING IN CANADA OR ESTABLISHING J-V.