

## BOOKSELLER AND STATIONER

The National Association of Stationers unites in its membership manufacturers, jobbers and retailers in a healthy bond of union, and during the entire course of the convention not a discordant note was heard.

The association is composed of a number of local associations or clubs existing in the various cities or towns of the Union, and each local organization sends delegates in proportion to its membership. The expenses of these delegates are usually paid by the local associations, thereby ensuring a good attendance at the general convention.

Committees are appointed annually to handle the problems that arise in the different sections of the trade, thus there is a committee on blank books, a committee on files and office furniture, a committee on glassware, a committee on pens and pencils, a committee on loose leaf devices, a committee on paper and envelopes, a committee on leather goods and novelties, and a committee on inks and mucilage. Each of these committees consists of three members, and each presents an annual report. In addition, a membership committee does effective work in organizing new branches and developing established ones.

The meetings were most instructive and the information given out by the experts present was well worth the expense of traveling to St. Paul. Condensations of the

a beginning, the problems that arise under each of these headings to be referred to the various committees.

In conclusion, your secretary would urge every member to make more use of the organization. If there are problems or difficulties, do not conceal them, but write in to headquarters. The secretary is paid for this work and he is your servant. He cannot make bricks without straw, and he does not care to go around looking for trouble on his own account. If there are complaints that the association is doing nothing, the fault rests very largely with the people who make the complaints. Members should learn that, to make the association of use, each one of us should do his share, even if it is only to spur on the secretary to work harder.

All of which is respectfully submitted,

W. A. CRAICK,

Secretary-Treasurer.

On motion of G. W. Sulvan, Chatham, seconded by E. S. Brown, Collingwood, this report was adopted and handed to the committee on resolutions.

### The Constitution.

The draft constitution and by-laws prepared by the executive committee next came up for consideration, and



Tally-Ho No. 1 and Its Occupants

President Tyrrell is seen, seated in the rear seat. Ald. Kilt of Ottawa, J. G. Cloke of Hamilton and M. G. Hay of St. Thomas are prominent figures in the front row.

papers and addresses will appear from time to time in your organ, *The Bookseller and Stationer*, so it will be superfluous for me to enter into details here. I would refer you to the paper on "The Handling of Blank Books," by Charles A. Stevens, of Chicago, which appeared in the August number, as an example of the kind of information to be secured from these addresses.

While in St. Paul, your secretary interviewed Fletcher B. Gibbs, who formed the National Association four years ago, and was its first president, and endeavored to secure him for this convention. Mr. Gibbs is an enthusiastic association man and was much interested in our effort to form a strong association in Ontario. Unfortunately, he could not arrange to be present this year, but promised to visit us at a later date.

From his observations at St. Paul, your secretary would recommend the appointment of committees along the lines of the National Association committees. He would suggest a committee on school books, a committee on express rates, a committee on relations with publishers and wholesalers, and a membership committee, as

were first adopted paragraph by paragraph and then as a whole. The constitution and by-laws read as follows:

### ARTICLE I.

#### Name and Object.

Section 1. The name of the association shall be the Booksellers' and Stationers' Association of the Province of Ontario.

Section 2. The objects of the association shall be to promote the interests of its members and to secure friendly co-operation among them.

### ARTICLE II.

#### Membership.

Section 1. Any person, firm or corporation in the Province of Ontario engaged in the retail business of selling books or stationery or books and stationery who carries a general assortment of stock in these lines and is known and recognized as a regular retail dealer, may become a member of the association, provided the application for