## Player-Pianos That Sell

There are many player-pianos on the market that stay "anchored" in the dealers' stores. They are neatly-designed and well-finished, but they haven't the right quality of tone. On the other hand,

## Martin-Orme

player-pianos are brisk sellers, because they have the same identical quality of tone that Martin-Orme pianos possess. They have the same "Violoform" construction, the same quality of materials and workmanship. They are, in truth, Martin-Orme pianos, with the addition of a marvellously simple player mechanism which plays with a life-like touch.

Martin-Orme Quality stands for all that a musician can demand in tone—all that an artist can desire in case-beauty—all that an expert can require in material and workmanship—all that a buyer can obtain in value for the money.



MARTIN-ORME STYLE "E" PLAYER PIANO

If you are looking for a larger opportunity, write direct to us. We have a good proposition to make piano dealers in territory where we are not actively represented.



MARTIN-ORME STYLE "C" PLAYER PIANO



MARTIN-ORME STYLE "B" PLAYER PIANO

The Martin-Orme Piano Co., Ltd.

Manufacturers of Pianos and Player-Pianos of the Highest Grade only

Ottawa,

Canada