

# Wanted

## Classified Advertising

Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where copies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

### WANTED

**WANTED—YOUNG MAN WITH GROCERY** experience who can prepare literature and write advertisements and who has had some knowledge of salesmanship. Must be careful and energetic. Splendid opportunity afforded the right party for advancement. In writing, state complete experience, age, names of previous employers, references, etc. Apply Box 612, Canadian Grocer, 143-153 University Ave., Toronto.

**WANTED — SALESMEN TO REPRESENT** wholesale grocery house in city and country. Those having either experience or connection preferred. Apply Box No. 648, Canadian Grocer, 143 University Ave., Toronto, Ont.

**WANTED.—A CASH GROCERY BUSINESS** in good live town or city. Box 82, Orillia, Ontario.

### COLLECTIONS

**COLLECTION LETTERS — MONEY-GETTING** letters that don't antagonize. Complete series with instructions. Yours for 25 cents. Toronto Stenographic Service, Webster Building, Toronto.

## Grocery Salesman

Old established Western Wholesale Grocery House has opening for experienced grocery salesman, one who has absolutely proved his qualities of salesmanship. Territory is desirable. Firm has good connection at present time, but can be improved. Substantial salary with yearly bonus will be paid to right man. This is an excellent opportunity for first class grocery salesman to enter the Western field where opportunities for advancement are more numerous than in the East. Only first class, capable salesmen with good records behind them need apply. Correspondence strictly confidential. Apply Box 650, Canadian Grocer, University Ave., Toronto.

## Your Questions Answered

Any information you desire on matters pertaining to the trade will be gladly furnished **FREE** upon application and will be answered through the columns of this paper. If you enclose a stamped, addressed envelope we will also reply direct to you. Don't hesitate to ask us. We will do our best.

**CANADIAN GROCER**  
143-153 UNIVERSITY AVE.  
TORONTO

### POSITIONS WANTED

**YOUNG MARRIED MAN WITH THOROUGH** and up-to-the-minute knowledge of the business, wants position in first-class grocery or general store. Capable of taking complete charge. would invest some capital in partnership if suited. Best of references. Apply Box 652, Canadian Grocer.

### TRANSLATIONS

**ENGLISH INTO FRENCH — COMMERCIAL.** Financial and Technical Literature. Advertising booklets, catalogues, circulars, posters. Private correspondence. Manufacturers and Manufacturers' Agents desiring English to French translations will secure expert service at a moderate rate by addressing Leon A. Archambault, P.O. Box 135, Station B, Montreal.

### WANTED

**WANTED—EXPERIENCED GROCERY SALESMAN** for first-class store. Lindsay. Box 500, Canadian Grocer, 143 University Ave., Toronto.

**SALESMAN TRAVELLING IN EASTERN** Townships, Quebec, calling on grocery and general stores, wants one or two good lines grocers' specialties on commission. Apply Box 654, Canadian Grocer, 128 Bleury St., Montreal.

**TO MANUFACTURERS—OVERSEAS TRADE.** T. B. Roe personally waits upon the best Grocers in Lancashire and Yorkshire districts, England. He has a first-class connection with wholesale and retail houses and has permission from the English firm he represents to sell other goods on commission. T. B. Roe, 29 West Street, Scarborough, England.

**WHEN WRITING ADVERTISERS PLEASE MENTION THIS PAPER**

## COLLECTIONS

You want those bad accounts cleaned up?

All right, sir, if that's your desire, let us know. We have helped others—we are ready to help you.

We have a large, well-reputed organization, thoroughly qualified to collect anywhere. Let us know your need—we will do the rest.

**Nagle Mercantile Agency**  
Westmount, Montreal, Que.

EVERYWHERE  
NO  
COLLECTION  
NO  
CHARGE  
EFFICIENT  
RELIABLE