

liquors, cheese, caviar, olives, nuts, etc. Mr. John Y. Osborne is now sole proprietor of the business, employs ten clerks and employees, and keeps three delivery wagons to accommodate his immense trade. He has extensive wine cellars and does a large family, club and hotel trade in rare old wines and liquors of highest quality. He knows the requisites of first-class trade and meets all demands with promptness. Mr. Osborne is well known throughout a wide territory for sound business methods and conservative management.

HAMILTON DISTILLERY CO., LIMITED, Proprietors of the Royal Distillery, Office No. 6 Jarvis St.—The Hamilton Distillery Company is one of the progressive industries of the city. Their business was established in 1884 and has had a steady growth, requiring constant enlargement of their plant and warehouses. They have the most modern machinery and complete equipment for distilling, and are now building a warehouse that will have a capacity of twelve thousand barrels in addition to their eight thousand barrel capacity of the present time. They use the best material, handle it in the most scientific way and turn out the finest goods on the Canadian market. "Royal Rye," "Maple Leaf Rye" and "Canadian Red Wheat Whiskey" are their standard bearers and favorably known from coast to coast. Forty experienced men are employed, and they have the highest class of trade in the Dominion. The officers of the company are: John Thomeau, President; Wm. Marshall, Vice-President and General Manager; Walter Bala, Secretary-Treasurer; W. R. Marshall, Assistant Manager, and Fred. Watson Superintendent. All are valued citizens of Hamilton, occupying a high place in public esteem.

THE DOMINION DRUG CO., LIMITED, Wholesale Druggists, Macmah Street South.—In 1861 the above company was incorporated, with Charles W. Tinning, President; A. C. Oarden, Vice-President, and A. Henderson, Secretary, who are among Hamilton's most prominent business men. As wholesale druggists they have maintained through twenty years of competition a reputation for all that is best in the line of supplies. They do a large and constantly increasing business, reaching as far as the Pacific coast, their trade resting entirely on the merits of the goods and sound business principles employed. Nothing but the best is kept in their stock and the trade knows they are reliable. Eight traveling men daily add to their long lists of customers, and they are prepared to fill large orders on short notice. Mr. Tinning is treasurer of the National Drug and Chemical Co. of Canada, Limited. Hamilton has no more helpful or worthy concern in its midst than the Dominion Drug Co., Limited.

ROBERT SOPER, Practical Sailmaker, 369-371 Bay Street North.—Every sailing vessel must have sails, and Mr. Soper is the man to make them. He has had thirty years' experience in the art of cutting and manufacturing sails, tents, awnings, flags and covers of various kinds. Since 1884 he has been established at the above address, where there has been a sail factory for sixty years. This business has carried



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ried the name of our city and the fame of this firm over lake and sea as perhaps no other business house is known. The quality of Mr. Soper's work is sure proof of a successful business. He has tents to rent and complete tenting outfits, deals in yacht hardware, makes awnings to order, has canvas of various widths for all purposes, and makes a specialty of waterproof horse and wagon covers. His stock is very complete, and you will be sure to find just what you are looking for at Robert Soper's, 369 Bay Street North. Complete catalogue of every thing in his line will be mailed on request.

G. B. PERRY KNITTING CO., Manufacturers of Ladies' and Children's Ribbed Underwear, Office 20 Park Street North.—This is an exclusive and important industry that reaches the borders of our country from coast to coast. It was established in 1889 for the manufacture of ladies' and children's ribbed knit underwear by a process which is absolutely guaranteed to be nonshrinkable. It is known as the "Naver Shrink" process, and has found great favor with the people of Canada. The garments made by this process are perfect in fit and design, while the best of material is used in their manufacture. No inferior goods are allowed to leave the factory, their uniform excellence recommending them to the most fastidious customer. Representatives of the G. B. Perry Knitting Company are located in St. John's, Montreal, Quebec, Winnipeg, Vancouver, and in Toronto. Mr. Perry is influential in all that is for the betterment of Hamilton and the development of the country.

F. HAMILTON CO., LIMITED, Wholesale and Retail Hardware, Sporting Goods, etc., 55 King Street East. F. H. Alexander, Proprietor.—The hardware business is ably represented in our city by the above named firm, which is now in the hands of Mr. F. H. Alexander, formerly with Wood, Vallance & Co. His stock of goods, which is sold in both wholesale or retail quantities, consists of hardware, paints, glass, pipe and pipe fittings and mill supplies, as well as sporting and athletic goods. The stock is kept in perfect order, handled with a system that marks the character of the man, and shows his capacity for business. His store comprises three floors and a basement, of nearly 8,000 feet of floor space, besides a valuable warehouse, and he is prepared to handle orders of any magnitude with promptness and accuracy. The business reports of this house are an important part of commercial Hamilton.

LONG & BISS, LIMITED, Foreign and Domestic Wools, 41 John Street South.—For forty years this firm has been prominent in our city as a commission merchant in foreign and domestic wools, and are probably the best informed dealers in the country. They import largely from Australia and South American markets, and export large quantities of Canada wool to the United States, and are among the reliable business men of the city. Mr. W. D. Long and Mr. G. H. Blaby are representative citizens of our fair city and always loyal to the best interests.