- The Transit Export Coordination Committee, a joint industry-government body to improve exchange of information, will co-sponsor business development activities nationally and internationally.
- DFAIT will encourage competitive financing and the formation of export consortia to procure international contacts.
- DFAIT will maintain a database on existing and future expected international markets and an up-to-date directory of Canadian exporters of rail and urban transit equipment and services.
- The government will provide timely information to Canadian exporters with respect to upcoming international trade shows, fairs and exhibitions.
- With reference to NAFTA, the government will:
 - prepare and distribute Spanish-language material describing the capabilities of the Canadian urban transit and rail sector systems

- carry out and disseminate the results of a survey to determine opportunities in Mexico for Canadian transportation products and services, and the type of commercial arrangements most likely to be successful in exploiting these opportunities
- focus on access to government procurement in Mexico, given Mexico's requirement to upgrade its transportation infrastructure and market identification and intelligence.

Contact

Urban Transit and Rail Directorate Automotive, Urban Transit and Rail Branch Industry Canada Tel.: (613) 954-3443 Fax: (613) 952-8088