REPT4D 90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :635-BRASILIA

007-POWER & ENERGY EQUIP. & SERV.

BRAZIL

ANTICIPATED RESULTS:

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

RENEW MOU BTWN BRAZILIAN & CDN GOV RE: CDN PARTIC IN FUTURE IDENTIFY EXPORT OPPORTUNITIES FOR CGE GENERATORS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 Assist FES in ongoing commercial and financing negotiations - Assist GEC Canada in commercial and financing
- aspects of prospective sale

QUARTER: 2 -----

- QUARTER: 3 -----

QUARTER: 4 -----

- FES contract signed, financing to be concluded in July/August

- GEC has received letter of intent. Detailed co mmercial negotiations expected in late 1989

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