

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 471-WARSAW

005-COMM. & INFORM. EQP. & SERV
EAST GERMANY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

CORPORATE LIAISON CALLS TO RANGE OF FOREIGN TRADE ORGANIZATIONS
RESPONSIBLE FOR EMERGING PROJECTS IN VARIOUS MANUFACTURING
SECTORS.

TO DEFINE THE MARKET, INTRODUCE CANADIAN
CAPABILITIES, AND GENERATE INTEREST BY
CANADIAN COMPANIES TO FOLLOW UP LEADS AND
SUBMIT BIDS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 POST CANVASSED MARKET.

QUARTER: 3 -----

QUARTER: 4 -----

RECEIVED TWO ENQUIRIES.