

CONTRACTS AWARDED

Newsco Well Services Ltd., Calgary, will sell three truck-mounted acid pumpers, associated equipment and spare parts to the Indian Oil and Natural Gas Commission with financing of \$894,000 from the Export Development Corporation (EDC) and a grant of \$548,000 from the Canadian International Development Agency (CIDA). The transaction will generate approximately 15 person-years of employment in Canada.

Weatherford Oil Tool Co., Edmonton, will supply oilfield equipment to India. EDC and CIDA will finance the \$200,000 transaction.

Babcock & Wilcox has won the largest contract — US\$180 million — ever awarded to a boiler supplier by a U.S. pulp and paper company. The contract is for a turnkey recovery facility at James River Corporation's tissue mill in Pennington, Alabama. The Cambridge, Ontario firm also has received notice of award for the supply of four 550-megawatt coal/oil-fired boiler islands in Taiwan. The contract is valued at approximately Cdn\$290 million.

Fenco Engineers Inc., Willowdale, and **SNC-Lavalin Chile S.A.**, subsidiaries of SNC-Lavalin Inc., have signed a lump sum turnkey contract with Compania Minera Disputada de Las Condes plant. The turnkey contract comprises engineering, procurement, construction and project management. Work is starting immediately and the plant is scheduled for start-up early 1994.

John T. Hepburn Limited,

Mississauga, recently commissioned two wheel manufacturing presses to a leading automobile plant in China. The project is in excess of US\$3 million.

New Flyer Industries, Winnipeg, has signed a US\$12.6 million contract to provide 60 transit buses to the Regional Transportation Commission, Las Vegas, Nevada.

Orca Design International Inc., Port Alberni, will supply at least 60 containerized cedar houses for erection in Japan's Second-Home community project, estimated in excess of Cdn\$6 million.

Prudential Steel Ltd., Calgary, in a transaction supported by a loan of up to US\$2.17 million from the EDC and US\$1.33 million from CIDA, will supply seamless steel casing pipe to India's Oil and Natural Gas Commission.

Pro-Eco Ltd., Mississauga, has sold engineering and equipment and will provide services for the refurbishment of a paint line to a Mexican buyer with financing of US\$1.9 million from the EDC.

Saudi Arabian governments and the United Arab Emirates Defence Ministry will purchase software and hardware material from **B. & Y. Technological Enterprises Ltd.**, Mississauga. The total value of both projects is in excess of \$1.5 million.

Spar Aerospace Limited, Mississauga, has won a US\$6 million contract from McDonnell Douglas for more than 200 deployable flight incident recorders for the new US

F/A-18 aircraft. Production of the recorders will span two years and delivery of the first units is scheduled for late 1992.

SNC-Lavalin, Montreal, as part of a consortium, will provide project management, engineering, goods and other services valued at \$500 million, to build and operate an elevated mass transit system in Bangkok.

Stothert Enterprises Private Ltd., a member of Stothert Group of Vancouver, has recently been awarded a \$4.2 million contract. Under the three-year project, the firm will provide technical assistance to the Vinh Phu Paper Union, Vietnam.

The Canadian Commercial Corporation has awarded a US\$8.4 million contract to **Racal Filter Technologies Limited** of Brockville. The contract is for the manufacture and supply, to the U.S. Army, of C₂ canisters for use in protective gas masks.

VME Equipment, based in Guelph, has sold four Euclid trucks and related equipment to a Mexican buyer with financing assistance of US\$1.8 million from the EDC. This sale has generated approximately 55 person-years of employment in Canada.

Mitel Corporation, Ottawa, will supply five GX5000 switching systems and installation services to COTAS LTDA of Bolivia with EDC financing of US\$625,000. The transaction should generate 24 person-years of employment in Canada.