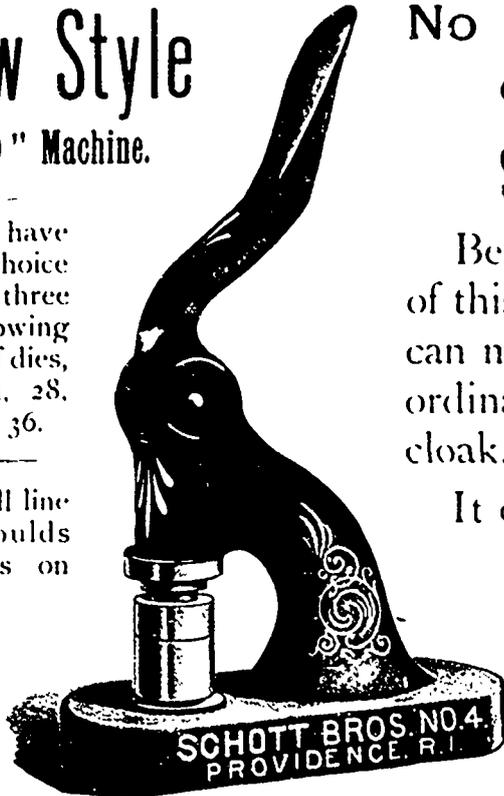


# New Style

"D" Machine.

You have your choice of any three of following sizes of dies, 22, 24, 28, 30 and 36.

A full line of Moulds always on hand.



No Dry Goods Store or Tailor can do without it.

Schott Bros. "D" Button Making Machine.

Before buying covered buttons see the products of this machine, a machine by which a merchant can make a first-class button, to order, of any ordinary size, out of same material as costume, cloak, coat or jacket is made.

It cuts the cloth blanks and makes the button perfectly.

There are over 2,000 of the No. 4 Schott Machine in use in Canada.

Price of Machine complete for making three sizes of buttons, \$10.00 net Cash.

**The St. Lawrence Steel and Wire Co., Ltd., Gananoque, Ont.**  
GENERAL AGENTS FOR THE DOMINION.

Incandescent Electric Light Co., director of the General Trusts Co., Western Assurance Co., British Canadian Loan Co., Waterloo Woollen Mills Co., and the Galt Knitting Company. He was also president of the Citizens Committee, which was organized mainly to protect the interests of the city of Toronto against the encroachments of the C.P.R. Thoroughly loyal to his country, he believes there is a great future before it, and his feelings in such matters are not merely sentimental, for he carries them into practice by encouraging in every way, consistent with the interests of his business, the products of our Canadian manufactories. He has never sought political or municipal honors, but his fellow citizens esteem his business capabilities and administrative ability so highly that irrespective of party politics, they unanimously offered to elect him by acclamation mayor of the city for the year 1891, as they believed he could steer the city safely out of the financial slough which threatened it. He, however, declined the honor.

### A READY RECKONER.

Mr. Barney McCoy resides at Wheatears' Corners. He works for Mr. John Wheatear, who keeps the general store. We can hardly call Barney a salesman, or clerk, for his duties are of a miscellaneous character. In addition to serving behind the counter he looks after the team, milks the cow, takes charge of the pigs and poultry, nurses the baby, packs the butter, besides handling eggs, wool, hides, tallow and whatever truck the farmers have to sell.

Barney has lived at the Corners ever since he left the "ould sod. He plays the mouth organ and violin, tells a good story, sings a rollicking song, and no party is considered complete without jolly Barney McCoy.

One morning, soon after Barney had got opened out, who should walk in but old Mrs. Parsnip from off the "fourth line." She was a hard, hard case. She beat Barney down in the price of every article he showed her. Barney called her "a kicker from

away back." The six cent factory cotton was too thin, the eight-cent was too narrow, the ten cent piece was too light, and she would give only ten cents for the York shilling one. Barney knew his customer. She couldn't reckon a little bit, so he let her have her own way. "Six yards at ten cents, Mrs. Parsnip, is sixty four cents, and how is the ould man, shure I haven't seen him for a dog's age." The old woman went away quite happy and contented after getting the cotton at "her own price."

After she was gone, I said "Barney, didn't you make a mistake in the old woman's bill?" "Divil a mistake did I make. The cotton was cheap at a York shilling, Mrs. Parsnip is happy and I don't kick. Some women will have their way, even if they pay for it. She would have kept badgering me for half a day if I hadn't given her the cotton at ten cents. I always let her have her own way, then charge her for it. There's some funny folks around here, what their eyes don't see, their hearts don't grieve for. Here comes the boss. You ought to sell him a good bill to-day; we are wanting lots of dry goods if he will only buy them."

TOM SWALWELL.

**FREE!** To every purchaser of 300 WAYS TO DRESS WINDOWS, a book of 250 pages and 150 illustrations for Dry Goods, General Storekeepers, and all kinds of business, Price, Post paid \$1.50 will be given. "The Window Dressers' Companion," a handy nickel plate hammer, 5 inches, which may be carried in the vest pocket, for tacking and pulling pins, tacks, etc., in dressing windows and useful at all times, price 50c. Cut this out, "CANADIAN DRY GOODS REVIEW", and send with order, which will entitle you to free "Companion."

HARRY HARMAN,

Window Dresser and Decorator, P. O. Box 113, Louisville, Kentucky.

### CORRESPONDENCE.

We solicit letters from our readers on business topics. A practical merchant's views are always of great value to others in the same business, and we shall be pleased to have our paper made the medium of exchanging such opinions and experiences.