PAGO BIGHT """"

THE WEEKLY MONITOR, BRIDGSTOWN, MARCH 15th, 1922

11.

Made In Canada

In the spring of 1913 we made our first shipment of fertilizer from this plant. At that time several of our travelling men reported to us that local agents were doubtful about being able to sell a fertilizer other than imported. They had been so accustomed to buying imported fertilizer that they did not feel that any which was not imported could be up to the standard of what they had used for many years previous.

In order to overcome this and to impress upon our trade that a fertilizer made in Canada was just as good in every particular as that imported, we adopted the phrase "Made at Windsor, N. S." which we have used on all our advertising pamphlets and booklets and have let the results which the users of our fertilizers obtained speak for themselves.

The value of ferlilizer is not fixed by what the maker says about it in his advertisements but it is sold on its contents of plant food represented by the analysis. Almost every user of fertilizer knows what a 4-8-4 a 4-6-10 or a 5-8-7 are and just what these expressions mean. Government inspectors during the selling season take samples of fertilizer as offered for sale which samples are analyzed by the chemists at Ottawa and the results published in an annual report issued by that department. These reports are circulated everywhere fertilizer is used and every farmer and dealer can compare the analysis with the analysis the manufacturer guarantees.

The other method of determining how the fertilizer stands is by the actual results which the user gets from his crop. This is the final test but the results have shown the high analysis fertilizer almost invariably gives the best results, and we have letters from many of our customers who have used our fertilizers for the past ten years, and we are selling to the same customers year after year.

Both the reports af analysis issued by the Department at Ottawa and the actual results obtained by the users of our fertilizer indicate that it is up to the standard in every particular and equal in every way to any imported fertilizer.

Just at this time we are calling this phase of the fertilizer situation to users and dealers

because there is a general campaign being carried on by the Canadian Reconstruction Association to develop the sale of "Made in Canada" goods. By doing this the condition of unemployment will be relieved and everyone knows how serious is this matter of unemployment.

Every Added Subscription

Helps to Make

DEATH OF

This paper better For everybody

VOL. XLIX-No. 51.

JUDGE LONGLEY

One of Nova Scotia's Most Dis

tinguished and Accomplished

Citizens Passes Away

In the death of Mr. Justice Longley,

hich took place Thursday afternoon

March 16th, at Halifax, at four

o'clock, there passes from the

tage of Nova Scotia, one of its most

res. It was well-known that Judge ongley had been in indifferent healt

distinguished and accomplished fig

for upwards of three years. But no

withstanding this, he continued

and was in close touch with y

ne worse and it was fou

v for him to enter hospit Mr Justice Longley is survived widow and several children first wife there were two son

airs.

Lately, however

gage in many activities of publi

d one daughter. Horace and Pau Sydney, and Mrs. A. E. Ball, in the est. By his second marriage there ere three sons: John and Goldwin Dalhousie University, Halifax, and harles, at King's Collegiate, Windsor.

For over half a century, since, as Liwy youth of twenty-two, he graduated m Acadia University, Wolfville,

James Willberforce Longley played a rominent and honorable part in the elopment of Nova Scotia. It was heard natural that he should, for he was this

descended from that splendid old stock

The official statistics ending for 1920 show that during that year the total amount of imported goods used in Canada amounted to upwards of one billion dollars and of this over eight hundred million came from the United States.

Now with unemployment so serious everyone before buying imported goods of any kind should be certain that he cannot buy the same goods equal in quality and equal in price made here. It is of course not possible to stop entirely the use of imported goods as there are numerous things which are not mode here, there are others which on account of especial circumstances are made at other points at a lower price and sometimes of better quality, but the product that we sell is equal in price and in quality to any similar brand imported and there is no necessity from the standpoint of price or quality of anyone buying any fertilizer other than those made in Canada.

This year we are making up the various brands running in quality from those containing I per cent of Ammonia to as high as 5 per cent Ammonia and from 1 per cent Potash to 10 per cent Potash and we have a variety of grades to suit all crops and conditions. All our brands are made from the best materials, properly mixed, fine and dry and it will rnn in the planter and satisfactory in every way.

The results of the analysis of our different brands can be found in official government reports covering the past ten years and they will be found to be up to the guarantee all along the line.

We have local agents in most towns and our travelling men cover the various territories and we are glad to send our prices and terms to anyone writing us direct.

NOVA SCOTIA

COLONIAL FERTILIZER COMPANY

MANUFACTURERS OF THE

"MADE AT WINDSOR, N. S." FERTILIZERS

