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MORE NEW ENAMEL WARE

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WHAT NARROWS BRIDGE MEANS TO VICTORIA

Visitor Urges People to Work for Rail Connection With the Mainland

(From Sunday's Daily) R. L. Pfister, a prominent property holder and operator of Los Angeles, was visiting Victoria yesterday for the first time, and was enraptured with the city and its prospects. Mr. Pfister is one of the men who saw what might be made of Los Angeles at a time when other people were not quite so sure. He and others put their shoulders to the wheel, and the result of their united efforts is that Los Angeles is today the richest city of its size in the United States, while its property values are unrivaled on the continent for a city of its size. \$5,500 a front foot having been paid for business frontage, with very little on the market, even at that figure. Thus Mr. Pfister may be considered an expert when he speaks of what can be done by concerted effort and judicious advertising for a city like Victoria with its natural attractions for the tourist and man of leisure.

"Discussing the city with a Colonist reporter yesterday at the Grand, Mr. Pfister said: "There is one thing I should like to tell you as a preliminary. You have now, I understand, a population of about 25,000. Well in five years your population will be doubled. This is not unprecedented. Los Angeles has nearly trebled in the last seven. It has increased from 102,000 to 280,000. The motto for a city with a future is: 'If people will attempt more, they will accomplish more.' "Los Angeles is the best advertised city in the world, and it owes its prosperity primarily to printers' ink. That is the example you should follow. You have nearly all the advantages we have in Los Angeles and others which we do not possess. You have direct access to the ocean and a beautiful and safe harbor, nearer and cheaper and easier to reach than those of any of our Canadian rivals. "I don't like the word agitation, but if I were a Victorian I would start an agitation that would never rest till you have a bridge over the Narrows. Do you realize what that means? It means that you would have the transcontinental terminus. Vancouver is your chief rival. Well, terminal facilities would eliminate the chief advantage. You should have an organization for this purpose, an aggressive organization that will pound and pound away till it succeeds. It would pay you dollars for cents to build the bridge yourselves if you can get it in any other manner. In a general way, too, your town and its advantages are not generally known as they should be. Do you know what Los Angeles does? At Atlantic City, for instance, the greatest watering place in America, we have an advertising bureau the year round with a competent man in charge. The place is filled with views of Los Angeles, descriptive literature and so forth. There the passerby can get all the information he wants about Los Angeles from the height of the newest building to the cost of hiring a messenger boy. We have a 'good live booster' in charge, and it has proved a magnificent investment. It is kept up by the merchants of the town. Your merchants should do the same thing. It is bound to pay, and pay big. Nine people out of ten don't know where they really want to spend a vacation, or go for a trip for their health. Put a man or two in the big eastern cities to make up their minds for them. They will thank you afterwards. "An idea struck me today as I was walking down Government street. It is not original. It has been tried elsewhere with success. We tried it in Los Angeles. Broadway is our chief street there, and some time ago an organization was formed among the property owners and merchants on the street to promote the better lighting of the street. They did it and paid for it themselves. They put in incandescent electrolights every hundred feet

which make the street as light as day in night time. They are of bronze, handsomely designed, with a soft, white light proceeding from a large central light surrounded by smaller ones, each enclosed in ground glass. What was the result? The business on Broadway increased so much that immediately the business men on other streets got busy and did the same thing, till now Spring, Main and Hill streets are also lighted in the same way, and everybody is doing better. The reason is simple enough. Visitors go out to see the town in the evening and are naturally attracted to the well lit streets. They walk up and down, looking in the shop windows and see goods that probably they would not otherwise observe. A percentage of them invariably makes purchases in consequence. With your beautiful climate people can walk the streets in the evening in comfort for nine months in the year if not all the year round. There could not be a better opening for this kind of advertising. It would benefit the merchants directly and immediately, and the city at large indirectly and ultimately, for nothing arouses the favorable comment of visitors more than beautifully lighted streets. It produces an effect that is not forgotten, and is about the first thing the visitors tell their friends about when they get back home. The electrolights should be artistically designed. I should think that your national emblem, the Maple Leaf, could be employed with beautiful effect and might start a fashion which would spread through the Dominion, and so be an additional advertisement to Victoria. You already have unusually fine window displays for a city of this size. Show them up to advantage. The more they are looked at the more attractive the merchants will make them. "I am an American and a loyal one, but if I were to leave Los Angeles I don't know of any place I would rather live in than Victoria. You Victorians do not appreciate your heritage, I am inclined to think. But I have seen towns grow elsewhere, and I can see what is coming here. You are going to have a great and beautiful city. You are bound to have it, but you can hasten its advent by organized effort, the expenditure of some money and plenty of advertising. "There are wonderful openings here now for a man with money who has confidence in the future. You have not an up-to-date office building in the city. Your capitalists should build one—an absolutely first-class one. It would be leased from cellar to garret before it was finished. Victorians would like up-to-date offices as well as other people. I am told you have not one first-class apartment house in the city. You need several. They would pay like a mint. Consider the high rent being paid for inferior accommodations here now. Servants are becoming harder and harder to get, and the apartment house is the only modern solution of the house question for the young couple of moderate means. And then the ground is so cheap. I don't know of a place anywhere with anything like the future of Victoria where real estate can be bought at such a low figure. Build and improve your buildings. I may come here next summer and show that I have the courage of my opinions."

Improves Water System. Vernon, Sept. 14.—The constant growth of this city has caused a severe drain on the gravity water system of late, as most residences here are fully equipped with sanitary plumbing, the consumption being consequently very high, especially as the citizens take exceptional pride in their lawns and shrubbery, using the city water freely for sprinkling. In order to give all parts of the city a constant high pressure, and to maintain an efficient fire protection at all times, the progressive city council has just installed, under superintendence of Water Commissioner J. E. Ross, an additional pumping plant, consisting of a Fairbanks-Morse duplex double-acting booster pump, driven by a 20-horse power Fairbanks-Morse gasoline engine, and forcing water from a high point on the creek into the mains against 120 pounds maximum pressure, at the rate of about 120,000 gallons per twenty-four hours. The machinery was furnished and erected by the Vancouver branch of the Canadian Fairbanks company. This latest addition to the city's improvements will not fail to attract in ever-increasing numbers the good class of citizens for which Vernon is noted.

LUMBER MILLS WILL CLOSE DOWN FOR TIME

Poor Demand Leads to Decision—Reduction in Wages Discussed

Vancouver, B. C., Sept. 14.—Owing to the comparatively poor demand for lumber on the prairies, the coast mills will probably shut down about December 20 and remain closed for a month or six weeks—the time depending entirely upon the state of the prairie trade. The shutdown at the time mentioned will make it possible for the various mills to carry out their annual overhaul of equipment during a slack period. It was stated yesterday by a mill-owner that there was every likelihood of a general reduction in wages at the mills on October 1, the cut mentioned being from ten to twenty per cent. It was stated that although there was no agreement among the millmen to this effect, there was a general understanding on the matter. Another millman declared that he had no knowledge of the proposed reduction in wages, and that in wages had been discussed by the mills from the early part of the year, but no action had ever been decided upon. Some of the larger millmen were opposed to any reduction whatsoever. Some weeks ago the mills recalled their travelers from the prairies owing to the slackness of the trade. It is stated that time orders have been very few from east of the mountains, and stocks have been gradually piling up in the yards of the mills. Now the travelers will once more take a run through the prairies, and on their success altogether depends the length of time the mills will remain closed at the end of the year.

JOHN IS BELLIGERENT

Houston Will Publish at Prince Rupert Despite G. T. P.

Vancouver, B. C., Sept. 14.—"Just put me down as saying in plain English that I don't give a rap for the whole Grand Pacific outfit. Despite its hostility the next issue of my newspaper will be printed in Prince Rupert. This was the forcible language used today at the Hotel Vancouver by Mr. John Houston, ex-M.P.P., in conversation with a Province reporter. Mr. Houston, after a brief stay in Victoria, will sail for the north tonight on the Princess Royal. "All that talk about me locating my plant on a houseboat in the harbor of Prince Rupert is nonsense. It tells the story in a nutshell. Just put me down as saying that I don't give a rap for the officials of the company. The Empire is a fixture in the future metropolis, and I don't give a rap for it and all the influence of President Hays and his assistants 'cut no ice' with me. The railway owns all the land there except the Inland Empire. I landed there, I got the frosty turnaround from Mr. Bacon, the G.T.P. engineer. As an old-timer I took my medicine. The antidote, though drastic, will be administered and the going will be to run a newspaper and print the facts."

TROUBLE IS SETTLED

Vancouver and V. W. & Y. Railway Reach Final Agreement

Vancouver, B. C., Sept. 14.—The city and the V. W. & Y. yesterday gave the recent settlement of their differences before the railway commission the dignity of an order of the court. This order vacates the injunction which the city obtained against the company in 1903, preventing the driving of piles on the south side of False Creek to the east of Westminster bridge. By the new agreement this land being within Col. Tracy's accepted "red line," the city concedes to the company the right to now continue the work begun in 1903 if the company desires to do so, or to drive any other piles within the limits agreed upon. To this end the settlement reached before the railway commission is made a part of the order of the court granted to Mr. C. W. Craig by Mr. Justice Clement, Mr. Cowan for the city consenting. By that agreement, as has been already mentioned, the city virtually gets a new title, False Creek, the relinquishment by the company of its riparian rights to the limits agreed upon, title to the end of Carrall street and the construction by the company of a retaining wall beyond which its works may not go.

IS A MASTODON

Bones of Legs of Recently Discovered Mastodon Have Been Found

Vancouver, B. C., Sept. 14.—L. T. Watson, pioneer prospector at Moresby Island, Queen Charlotte group, in the city from the north today, is firmly of the belief that the recent skeleton brought down from the islands is that of a mastodon. "We have the best possible proof of this," smiled Mr. Watson, "having now found the fore legs, each averaging a length of fourteen feet. These were unearthed eighteen feet below the surface and three miles from tide water. The skeleton is now practically complete. The additional bones will be brought down by the next vessel, and the skeleton will soon be seen in the local museum. It will be lent for exhibition purposes at the Alaska-Pacific-Fukon exposition. Mr. Watson says mining prospects are bright in the north."

FOR NEW WESTMINSTER

Another Industrial Concern to Locate in Royal City

New Westminster, Sept. 14.—There is a movement on foot for the establishment of a large industry in the West End of the city on the lowland lying in the vicinity of the corner of Eleventh street and Royal avenue, but the exact nature of the undertaking is being guarded with considerable secrecy. Agents of the company preparing to establish the industry have been busy for several days past buying up all the vacant lots in that vicinity, but will give out no particulars beyond the fact that an industry will be established on the ground. The property being purchased is all in the vicinity of the Great Northern railway yards and on the Canadian Pacific and British Columbia Electric railways. It is understood that it is a Vancouver company that is interested.

DAVID SPENCER, LTD. THE GREAT EMPORIUM OF THE GREAT WEST. DAVID SPENCER, LTD.

Attractive Fall Values for Monday's Selling Values That Will Surely Appeal to All Economical Shoppers

Children's Wearing Apparel for Fall

We have been very particular in getting together a superb stock of Children's Jackets, which reflects great credit to the buyers for this store. The following values are of unusual interest: CHILDREN'S FULL LENGTH COATS, bias back, pointed yoke effect with velvet piping, double-breasted with fancy buttons, side pockets and roll collar, made in striped grey effects. Sizes from 24 to 39 inches long. Price according to size. From \$4.00 down to \$1.75 CHILDREN'S FULL LENGTH COATS, in all wool grey tweeds, box backs with strap at waist line, shoulder cape trimmed with straps and satin piping, double-breasted with fancy buttons, roll collar and cuffs. Sizes from 24 to 39 inches long. Price according to size, from \$7.50 down to . . \$3.00

Special Line Ladies' Fall Coats at \$17.50

LADIES' COAT, 52 inches long, made in grey Shandon plaid effects, wide straps running over shoulder forming yoke, double inverted box pleat from yoke at back, double breasted, with fancy buttons, inlaid collar and cuffs of black cloth, straps furnished with piping of black and button trimmed. \$17.50 LADIES' BROWN STRIPED TWEED COAT, three-quarter length, loose back with imitation vents front and back, single breasted, with velvet collar. Price \$17.50 LADIES' DOUBLE BREASTED COAT, in very full quality of blue Venetian cloth, 50 inches long, flat collar of black velvet with silk braid trimming, outside pockets finished with stitching, loose back and front, lined throughout with good quality of sateen. Price \$17.50

Black Taffeta Silk Waist Special for Monday, \$4.50

LADIES' BLACK TAFFETA SILK WAIST, with wide box pleat down centre of front, finished on either side with four rows of wide tucks, tucked back, long sleeve, with deep tucked cuff, fancy collar attached to blouse. Price . . . \$4.50

Ladies' Cloth Walking Skirts Special Prices for Monday

LADIES' WALKING SKIRTS, in fine Venetian cloth, twelve gored, with box pleat at each seam, with inverted pleat between each from knee to form full flare, finished with stitching and self covered buttons. Colors, green, brown, blue and black. Special price \$6.75

Special Showing of Ladies' New Net Waists

LADIES' BRUSSELS NET WAIST, made with fine tucks and insertion down front, pointed yoke finished with two rows of fine insertion and lace, tucked back, three-quarter sleeves finished with lace cuff, collar to match, entire blouse lined with silk. Price . . . \$3.75 LADIES' HANDSOME POINT DE SPRAY WAIST, lined throughout with silk, front of waist made with fine tucking extending to bust, three-quarter sleeve finished with insertion and narrow edging, collar to match. Price . . . \$8.75 LADIES' CREAM ALL-OVER NET WAIST, made with deep pointed yoke, made of lace insertion, three-quarter sleeve finished at bottom with insertion and lace, blouse lined with silk. Price . . . \$5.00 LADIES' FINE DOTTED BRUSSELS NET WAIST, front trimmed with three large medallions of embroidered net, finished on either side with fine tucking, three-quarter sleeve with fancy lace cuff, collar to match. Price . . . \$5.00

WISE SHOPPERS NEVER MISS AN OPPORTUNITY TO SAVE Fine Colored Curtains to the Front

We are showing for fall some very exquisite samples of Net and Grenadine Curtains, in colors of red and black, green and ivory, rose and green, and many other choice color blendings, which are all on display in our Drapery Department. Take elevator to Second Floor. The prices of these fine Curtains run as follows: \$35, \$25, \$13.50, \$9.50, \$5.75, \$4.50 and \$3.50 per pair.

Another Shipment of Boys' Norfolk Suits at \$2.50 and \$2.75

We are sorry that we cannot procure as many of these special Suits as we would like to have had, but what we have got are marked at very reasonable prices indeed. The stylish appearance of these Suits will surely appeal on sight to the ideas of any up-to-date mother. Their careful making, the splendid wear-resisting cloths makes them an ideal suit for school wear and above all is their decided lowness of price. Every mother contemplating outfitting her boy should see this splendid line, everything of the latest style. Boys' Norfolk Suits in Canadian Tweeds at \$2.50 and \$2.75



20 New Couches From Our Upholstery Dept. at Special Prices, Ranging From \$9.50 up to \$52

By visiting the Furniture Department you will find a great variety of Bed Lounges, Sofa Beds and Couches, in hard and spring edges, with plain and tufted tops, in tapestry, silk plush, pantasote, horsehide and Spanish leather. Herein we are quoting ten of the most attractive values on the floor.

- Special Value in Green Velour, Plain Top Couch, turned legs, and well castored. \$9.50
Scroll Sofa, in English tapestry, fluted back, roll ends. \$16.50
Turkish Couch, in tapestry, tufted top, scroll leg, great bargain at \$14.00
English Tapestry Turkish Couch, golden oak scroll, frame, turned legs. \$22.50
Couch in red rep, tufted top, scroll frame and turned legs, in golden oak. \$22.50
Pantasote Couch, ruffled top, carved legs, golden oak frame. \$28.00
Pantasote Couch, square tufted, scroll frame and turned legs, golden oak. \$28.00
Weathered Oak Mission Couches, in genuine Spanish leather, stitched in rawhide. \$32.50
Magnificently carved oak frame Couch, in genuine horse hide, plain top. \$52.00

DAVID SPENCER, LTD.