INESS IS NEXT.

nown Factory of W. J. the Soap and Kitchen foods Maker.

the Products Turned a Glance at Their Making.

way by means of which a e built up that is often those most closely interogress, and that is by the home industries. Of e products are of inferior igher price there is but nent to those who might illing to assist the indus-

full knowledge of this fact ndray, the soap manufacred with utmost zeal to acts of his factory to such d that they can compete oth in quality and price, goods. The rapid and ease in popularity of the his factory is the best

the various departments of no doubt be of interest. portion of the building is cettle, where the clea tried out preparatory to ip in the two mammoth ain room of the factory. are supplied with steam room; their capacity is 13,000 pounds each, and y going to supply the From these kettles the the revolving crutches. the assimilation and preure for the cooling tanks. pap settles into massive shown at the agriculduring the fall. These up into bars, and in the s the bars are pressed ns of a machine contain-

m is the machinery for kes used in putting up and the paper box making her room off the main here are made all kinds both for use in the facttside orders.

e the tanks for making ch there is a large quan-in crystals every few days. in room is the carpenter wooden boxes used for re made. Alongside is a p, and just beyond, in a bory building, the storage

roducts of the factory aundry, toilet, kitchen and extract of soap, a very similar to Huds wn in England. This direction of an expert who was brought out ke soap extract, shoe ar, stove polish and products of the factory nality and compete sucinest imported goods nd malt vinegars are of nt quality.

ds of soaps specially Blue Mottled, Electric, oap, Home Rule, Whit g Soap, Cocoanut Oil, ine, in balls and bars, fection Bouquet. These ng the many favorite

beginning Mr. Pendray siness of enviable pro-which is a credit to the This has been done by business and a deterout nothing from the not stand the test that class goods, and causes lasting public approval. are more widely used before, and the demand at high pressure all the required amount, is ne required amount, is e that Pendray's goods ost particular could ask

ONIAL METROPOLE. ted and Very Attractive

Colonial Metropole is tors to the city of Vic-best, moderate-priced The building occupies 31, 33, 35 and 37 on location which for those who desire ain business portions be at the same time the railroad depot and

en entirely rebuilt and hout with all the ces. Well ventilated and possessed of good ts, it stands as a

Mr. Thomas Tugwell, on to the requirements ip an enviable reputaich is known to be mfort and cleanliness. e-proof safe, reading and other arrangefor the safety and while the table is well est that the market

the doors every few points of interest in ached by this means. o all the trains and

70, and P. O. box 57. esses of the hotel. opole offers unusual accommodation of who wish to arrange

om \$1 to \$1.25, \$1.50 special inducements emain by the week

pared to receive its ected heavy spring doubt visit Victoria on, and satisfaction who wish good commoderate prices,

QUINTARD & PACKARD.

Where Everything Electrical from Lamp Shade to a Railway is Obtainable.

Description of the Electric Palace the Firm on Broad



NE of the most recentlyestablished firms in the city, market. yet one which

one of its competitors, was merged into alone stood the test, the others burning one of its competitors, was merged into crisp.
what is now the Canada General Electric into crisp.
"The heat was so intense," says the new firm to establish themselves in busicommodious premises at 15 Broad street, next door to the new Driard Block. Their show rooms have been fitted up in thorough keeping with the class of business it is proposed to do, being brilliantly lighted by electricity and superbly ecorated with electrical appliances, whole making an eye-opening exhibit

Among the agencies for the province which are controlled by Messrs. Quintard



the Westinghouse Electric and Manufacturing Co. of Pittsburgh, this being through Electric and manufacturing Co. of Pittsburgh, the spointment of Messrs. Ahearn & Soper, of Chizava, who are agents for the Failway Equipment Co., of Springer, and the vanguard of Chicago, Ill., at the head of which is Mr. W. A. Mason, a well-known electrician, one of the meast wide awakes business men in America. The Detroit Electrica works, another immenses works, another immenses works, another immenses works, another immenses, and all things are awakening. The fourth of the most modern and proposed type. The house is a large of the most wide-awakes of the most modern and improved type. The house is a large one. In from its addition to the means of summens one of the most modern and improved type. The house is a large one. In from its addition to the means of summens one of the most mode awakes, and the large most profitable manufacturing the old man back and the sality in the solity in business men in America. The Detroit possible seems of all possible seems of all possible seems of all possible seems of all possible seems of a seems of

they represent are among the most ex-tensive manufacturers in America in their respective lines. For instance, the Westinghouse Co. is known wherever electri cal appliances are used. It was to this concern that the contract for all the incandescent lighting for the World's Fair grounds and buildings was given, and when the company signed the contract they promised to give the Columbian Exon the finest electrical installation the world has ever seen.

The Railway Equipment Co.. Chicago, manufactures all kinds of sup-plies used in the construction and operation of electric railways, and stands a the head of the concerns in America in its own particular lines. The Detroit Electrical works are likewise well known as a substantial and extensive industry. their goods being sold everywhere an

having an excellent reputation.

The Electric Engineering and Supply
Co., of Syracuse, manufacture electric light appliances and railway supplies for all systems, and do an immense Their wiring apparatus is recognized the world over as being of superior quality, and having at the head men of energy



and enterprise they are constantly making improvements and keep up to the times. The above mentioned company have been awarded the contract for all wiring supplies and devices to be installed in the World's Fair buildings. The Phoenix Glass Co., of Pittsburgh, ba., are the largest manufacturers of electrical glassware in the world. Their electrical glassware in the world. Their goods are to be found everywhere and have a deservedly high reputation. At Messrs. Quintard & Packard's show rooms are to be found an immense variety of their globes and shades, and a large stock is constantly kept on hand to supply immediate demands. Those who are having their residences and places of the world. The property of the world of the world of the world. The property of the world of the world. The property of the world of the world of the world. The property of the world of the

well to take a look through the stock of ixtures and shades before purchasing, as there can be no better place found anywhere to make a selection, and certainly The Premises of the Brackman & anything like the variety of stock is to

The Beacon Vacuum Pump and Electrical Co., of Boston, are the manufac-turers of the well-known Beacon lamps, and are the patentees and sole users of a new system of making incandescent lamps, and by their new and exclusive patent make an article which is estimated

promises in a short time to enjoy an enviable reputation for enterprise and integrity, is that of Quintard & Packard, dealers in elecof Quintard & Packard, dealers in elecmore supplies, electrical machinery, electrical novelties, and in fact in every kind
of electrical goods. The members of of electrical goods. The members of interest in the United States, where rethe firm are Mr. A. J. Quintard, of New cently some crucial experiments were ably and the old time idea of a water writers and U. S. naval officials. In the content of the states a series of wires, of the same and comfortable temporary home to these tests a series of wires, of the same and made the work of the mills have a feet confidence will find such a place in clouding the popular kinds now in made the work of the mills have a feet confidence will find such a place in clouding the popular kinds now in made the work of the mills have a feet confidence will find such a place in cloud the popular kinds now in made the work of the mills have a feet confidence will find such a place in cloud the popular kinds now in made the work of the mills have a feet confidence will find such a place in cloud the popular kinds now in the content of the mills in the content of the con land, Ore., both young hen but having had extensive experience in their size, including the popular kinds now in business. The former was until recently manager of the fixture department for the Edison company for British Columbia, Mr. Packard being at the same time bia, Mr. Packard being at the same time bia and maintained until the circular of the supply department of the same time bia. in charge of the supply department. Shortly after the Edison company, with hot, and the "Salamander" insulation

company, Mr. Quintard took an extensive trip through Eastern Canada and the United States and succeeded in making arrangements which have enabled the succeeded the succee not only unburned, but the rubber inless. They chose Victoria as the spot to terior surface retained its peculiar quallocate, and have secured handsome and ity, thus showing that the heat had not ven caused deterioration.'

Beside electric wire the Washburn & Moen Manufacturing Co. also manufacture complete lines of wire rope, for mining, ship's rigging, etc., being the largest akers of these goods in the world. Mr Wm. M. Stewart, of the company, was in the city a few weeks ago from San Francisco for the purpose of arranging with Messrs. Quintard & Packard to handle their entire business for the pro-

There are a number of other important concerns represented by the new firm, but those above named will give the reader a good idea of the business it is proposed to carry on. The firm is placed in a position to cater for all the business in their line to be done in British Columbia, and they are prepared to give estimates on all classes of work in short to handle orders for everything, from fixtures, shades and electrical supplies to the complete installation of an arc or incandescent lighting plant, complete railway equipments or power plants. Owing to connections with the largest concerns in America, the extensive stock of standard goods and supplies carried, together with a line of novelties both for

step into the pavilion in the evening and listen to the rythmic grind of the rollers. The skaters swing by in long, easy sweeps and the low, rolling growl of the skates keeps time to the music of the orchestra, in a way which makes folks impatient until they have donned skates and pushed out into the throng. From present indications it really looks as if Prof. Borelli had succeeded in bringing about a permanent revival of what was at one time probably the most popular and widely followed sport in the world.

FINE PHOTOGRAPHS.

Queen Studio Turning Out Some High Class Pictures at Reasonable Rates.

Those desiring high class photographi work will find something to suit the most exacting at the Queen Studio, No. 59½ Government street. Mr. C. T. W. Piper, the artist, is prepared to execute any and all kinds of work in this line in the best and most attractive styles of the art. Only skilled assistance is employed and every attention is paid to details, so that no inferior or imperfect work is allowed to go out of the establishment. The new studio possesses the best light possible to be obtained in Victoria, and sitters can always be sure of satisfactory results. A specialty is made of artistic group-ings and family photographs, which are handled with particular care and success. The merit of the pictures from the Queen Studio is shown by the fact that the place is crowded with business continual ly, necessitating a large corps of assist-ants and resulting in the turning out of a large quantity of work. This could not be the case if the work was not of the

C.T.W.PIPER, ARTIST THE QUEEN STUDIO . 591 GOVERNMENT (

VICTORIAB.C.

Ker Company Furnish an Example.

Thoroughly Equipped in Every Way Their Mills Are Models of Convenience.

"Ye ancient myller usde to grinde" Not the least important of the agencies was arranged whereby the more power-

cleaning is done before the grain is let down into the bins below; the floor above

ning the elevator and for driving the cleaning machinery. There is no waste space in the establishment, so complete

and perfect being the arrangement that the greatest possible utility is had from

the least possible power.

The Brackman & Ker Co., Ltd., make

a specialty of several lines of their manufacture, these including oatmeal, rolled

oats, split peas, pearl barley, etc. These goods, put up in different shaped pack

ages of various sizes, find a ready market in Victoria and elsewhere, and come inte

The extent and value of the industry

may be better understood when it is stated that about all the grain ground i

home grown. Here it is that farmers not only on the Island, but also on the Mainland, in the rich Fraser river valley

and along the coast, find a market for much of the grain which otherwise they would be unable to dispose of.

Grain as grain is not an article o household or domestic consumption and it is only when reduced by the process of

nilling to meal or flour that it finds a

ready sale and can be put to the thou-sand and one uses which the family cook

In the case of the Brackman & Ker

Company the arrangement made of their premises unables them to handle with

nuch more than ordinary facility, the

Right at the mill and elevator, they

have built a wharf alongside which ves-sels can run, and from the time the cereal

is transferred to the "dippers" of the elevator there is no more handling of it

except by machinery, until it is ready to

be packed up in bags and boxes and sent

away to consumers, as flour and meal.

The whole building and equipment cost the owners somewhere in the neigh-

produce that has to be shipped in by

only knows of.

general use throughout the province.

ing fitted up with machinery for run-

turn out a first-class article to meet the requirements of his customers.

The members of the firm are both well known in this city, Mr. Ker being a native while Mr. Brackman is a pioneer, having come from Germany as early as 1847. In 1876 the firm started a flour which they closed down the old farm is gone. And I couldn't adventures coming out?"

"But it is so long to wait. I hate to ksos.

"So you thought you'd try your luck at mining?"

"Yes; I heard gold was to be got for the picking up, out here," replied Ross.

"Well, you'll soon see that you have any the old farm is gone. And I couldn't adventures coming out?" to be at least 15 per cent. longer lived than any other incandescent lamp on the make their bread, and later on a device make their bread, and later on a device make their bread, and later on a device trick hearing the present mill, though the old larm is gone. And I continue the old larm is gone the old larm is gone

vince—Good Accommodations and Low Prices.

having come from Germany as early as 1847. In 1876 the firm started a flour mill in Saanich, which they closed down after erecting the present mill, though they still run a general store in the district besides the well-known premises on Government street and in Westminster, where general retail and wholesale business is done.

been misinformed. Did you have any adventures coming out?"

"None to speak of. Them Injuns, on the plains, tried to scalp a few of the behind and had a tough time for a spell. But I guess we won't mind the hardships the dearest little girl in the world behind and had a tough time for a spell. But I guess we won't mind the hardships coming, so long as we get piles of the yeller dust. What kind of a time have yeller dust who less the down and yeller dust at yeller dust. What kind of a time have yeller dust who less the down and yeller dust at yeller dust at yeller dust who less the down and yeller dust at yeller dust a

"Oh, yes; I'll send you lots of letters on my way out. The worst of it is, won't be able to get any from you till reach British Columbia. I must go;

2

you had since you came out West?" run on ahead. As the old man sees asked Ross. "Oh, I've had some tough enough ex- forward

"Oh, I've had some tough enough experiences. You know, ten of us walked out. We were six months on the way. When we got to this side of the Rockies we were a ragged, shoeless crowd. One "You may have all my bread, too; we were a ragged, shoeless crowd. One "Mrs. Austin gives him the tea, but, "Oh, Harry! How will I live when we were a ragged, shoeless crowd. One last two months of our journey. When their visitor, we got to the camp, the men that were "Do take t

> give them.
> "I seemed to be fortunate, for I made says:
> "Let me brush it for you, you are "Let me brush it for you, you are "And with the confidence of saving. Some of the men get quite a all dust." And with the confidence of little pile in the summer; then in the fall childhood, she leans against his knee saving. Some of the men get quate little pile in the summer; then in the fall they go down to Victoria and 'blow in their sack', as they say. In the spring they come back with no money, very few clothes and a winter's board bill. The following year the hotel keepers are on the lock-out for them, make them pay little one's prattle. He bends his snowy

following year the hotel keepers are on the look-out for them, make them pay their last year's bill and keep them for little one's prattle. He bends his snewy head for the child's caress. After he has rested, he rises to go. Looking at didn't do like that, but lived as cheaply as I could. All went well till about a "Thank you kindly, for your hospinant of the prince one tallity." I heard a verse a long time ago. as I could. All went well till about a year ago; I was down in the mine one day, when part of the wall gave way. It fell on me. When the miners got me from under it they thought I was done from under it they thought I was done from three months I was alive and I was ali for. For three months I was alive and Amy takes his hand, saying, "I'll open that was all; after that I began to mend the gate."

A few moments after, Mrs. Austin

"What part?" .

"Huron county." folks I knew. Bill Mackay: how's he?"

When Harry Martin found himself

cabin.

"Mary married to a rich old man; and I was going home in three months with enough dust to live comfortably on all my life! She married for money; talk of woman's constancy. Didn't she say in her last letter that she was louging for the time when I could come home? Oh! fool, that I was getting rich; I wanted to surprise her. And now; Oh, Lord—I can't bear it; my luck's too hard. Where are 'my bright dreams for the future?—all gone; the snug farm house where Mary would live, never knowing a wish that I could not gratify; and now—Yes; its loaded—but I won't do it. No. I'll not kill myself for the sake of a faithless girl. I'll go to Victoria; I'll do like other men; I'll have a good time. I've got money; I'll spend it. Oh, how I scrimped myself that she might have plenty! What odds what becomes of monow! Yes; I'll go to Victoria; the boys won't call me mean again!" But the saving spirit of his fathers must have entered him, for he recoiled at such waste. "No! No! I'll get rich, rich, ten times as rich—as her miserable husband, and I'll go back; I'll make her repent." And so the poor fellow goes on. He does work. He goes to all the mining camps, and everywhere he goes he is fortunate. He has, at the age of fifty, a great fortune. But still he is not mining camps, and everywhere he goes he is fortunate. He has, at the age of ment and no hope of rest; always the mad craving for more gold. He dresses As Mary looks along this road, she respectably, but no one would imagine sees a little company of men, walking him to be the wealthiest man on the briskly. Now they have reached the coast. He goes back to Cariboo, but has not been there long, when he grows rest-

less and resolves to go down to New Westminster and settle his affairs. As he travels along the beautiful valhen he and his companions disappear.

* * * * * * *

Three years from the beginning of this tory we again see Harry. He is much he same as when we last saw him, ex-

borhood of \$30,000, and while the outlay at first was large, the results prove that the enterprising manufacturer has no reason to fear competition in this province if he puts himself on such a footing that he is prepared at all times to turn out a first-class article to meet the requirements of his customers.

The members of the firm are both well and imagine all sorts of horrible things. Just think of me coming home in two or three years, rich enough to buy my father's old farm back again. You'll be faithful and true, Mary; then we will be married."

"But it is so long to wait. I hate to see you going to that country; there are all sorts of bad men in the mines; they at mining?"

the kind of man that most women like—frank, but withal, one of "nature's gentlemen." He is in Cariboo, B. C., and has been there for two years and a half. At the present moment he is talking to a new arrival at the camp, by the name of Ross.

"So you thought you'd try your luck at mining?"

ans into the house.
"Oh, mother, come quick! A poor the road. I'm

"Wait a minute, Elsie; I'll bring him a Having poured the tea, the mother them approaching, he rises and comes

we were a ragged, shoeless crowd. One would hardly recognize in us the trim, beardless boys that had left home a few months before. The weather was very severe, too, and we suffered from cold the backward, and casting shy glances at

we got to the camp, the men that were there couldn't do enough for us. For a real good-hearted fellow, give me a miner. They are rough, but sound at the core. Many of them had friends in the East, and, of course, were delighted with any little piece of news we could give them.

"Do take this easy chair," said Mrs. Austin, moving one forward for him. As he thanks her, he looks at her for the first time. Something in her appearance seems to strike him. The had that holds the cup trembles, and he mutters "so like." The children come near, little Amy takes his hat and "Do take this easy chair." said Mrs.

story. By the way, Ross, what part of Canada are you from?"

"I'm from Ontario."

A lew moments after, mrs. Austin hears a scream from Elsie. She runs to the door. What is her horror, when she sees that the old man has fallen. She goes to him, but he appears to be dead. She sends Elsie to the near-Why, that's where I came from, my-est neighbor for assistance, while she ! Perhaps you can tell me about the gets water and tries every means in her Let me see! there was power to restore Martin.

"He's tired, musser! Let him

Bill Mackay; how's he?"

"Oh, he's fine; married and livin' on the old place."

"You don't so, Bill married! I'd like to see Bill; and Annie Miller; how's their aid she soon has him in bed, then the younger man goes for a doctor. At "Annie's the finest girl in the country; length he arrives and brings the old man

Hope you ain't sick or that your sweetheart ain't gone back on you?"

"Oh, no! It is nothing."

"See you some other evening and tell you about the rest of the folks back East," said Ross, as he went out.

"It is nothing."

much older than she, se he humored her. He then bought the Martin homestead and lived there. My mother didn't like the idea of buying that place, for there had been a little love affair between her and young Martin before he came out to British Columbia, to the mines. But I

"No! No! Go on; tell me all." one, he walked up and down his small bin.

"Well, she corresponded with Martin for two years. After that, though she wrote, no answer came. Her father

years. The children steal up and gaze with solemn eyes at the old man. His mind seems to wander. He is going over the scenes of his boyhood. Now he fancies he is parting once more from Mary. "You'll be faithful and true," he

whispers. "I'll come back. We will be happy. Then his eyes glance round the room; he sees Mrs. Austin and mutters, "So like my Mary. I am going. I'll tell her you are a good girl. So kind! There, sho is waiting! I'll see her! She kisses her hand! Yes, Mary; I'm coming!"

The sun shines through the window; a

The sun shines through the window; a ray of light falls on the old man's face; it is lit by a smile of greeting to the love of his youth-Mary.

A consignment of Sterling Silver Novelties received to-day at Davidson Bros., Five Sisters' Block,



HARRY MARTIN.

(By "Marianne Grantham.")

About half a century ago, on a beauti ful moonlight night, a young man and his sweetheart might have been seen standing at the gate of a farm house, in Glenmoors, Ontario. The man was not particularly handsome, but had a fine figure and an honest face. The maiden was tall and graceful, but one could see at a glance that she was a farmer's daugh-ter, although she looked as if she had always an easy time and a comfortable home. The bright face is somewhat clouded now as the young man speaks. "So this is to be our last night, Mary "You are really going to-morrow, Harry? Oh, it is such a long way, and you are walking, too! I'm afraid you'll never get there."

a beautiful picture. In front of ner window she sees the road stretching for some distance. It ends in a hill. Any object conthis hill can be plainly seen; but when this hill can be plainly seen; but when the conthis hill can be plainly seen; but when the conthis hill can be plainly seen; but when the conthis hill can be plainly seen; but when the conthis hill can be plainly seen; but when the conthis hill can be plainly seen; but when the control of the silver mines in the control of t mysteriously disappeared. As Mary looks along this road, she

summit. One of the number turns: ooks at the farm house, and as he sees the figure at the window, waves his handkerchief: she kisses her hand to him and then he and his companions disappear.

larry? Oh, it is such a long way, and ou are walking, too! I'm afraid you'll ever get there."

story we again see Harry. He is much the same as when we last saw him, except that now he has a beard. His hands, too, have become hard, but still would give all his wealth if he could once his face has the same expression. He is