

A Satisfied Customer is a Business Asset of Undisputed Worth

Here's what one of them has to say about our
B-L-K Milker.

BEAVER MEADOW STOCK FARM

A. M. Zoeller, Prop., Importer and Breeder of High-Class Holsteins.
New Hamburg, Ont., Sept. 25th, 1912.

Dear Sirs: Yours of the 26th received asking how I was getting along with the B-L-K Milker. I am not only glad but am really proud to add my testimony for something I prize so highly. I have used it for a little over one year and have never missed even one milking with it - except once when the power went. One man operates two machines, milking four cows at one time. I intend soon to purchase another milker, so as to milk six at a time. I will tell you, as I have told many others, that if I had to do without the Milker I would go out of the Dairy Business. I have no trouble with cow seats since using the machines. As to the upkeep of the machine my four-cow outfit has cost me less than five dollars for the whole time that I have used it. I cannot recommend or praise the B-L-K Machine too highly. It would certainly pay any farmer with fifteen cows or more to have the Milking Machine.

Wishing you every success. I am,

Very truly yours, A. M. ZOELLER.

It would be useless of us to add to this testimonial.

What the B-L-K will do for others it will also do for you

Let us send you literature that will show you how to cut your labor in two, get better and cleaner milk, and incidentally higher prices for your dairy products.

Bear in mind too that we are agents for "Simplex" Link Blade Separators, "Simplex" Regenerative Pasteurizers, "Simplex" Combined Churn and Butter Makers, "Simplex" Cream Ripeners, Facile Babcock Milk Testers and other apparatus and supplies for dairies, creameries and cheese factories.

D. Derbyshire Co., Ltd.

Head Office and Works: BROCKVILLE, ONT.

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WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS



Excellent Profits from Poultry and Eggs

THOUSANDS of others have made a success of raising poultry and eggs for market—you, too, can be successful by giving a part or all of your time to it.

Right now the demand for high grade poultry and eggs in Canada and Europe is much greater than the supply. This is your opportunity.

Those who make the greatest profits are those who begin earliest. Your first step is to

Send for our Free Book

"How to Hatch Chicks that Live"

It tells about the kind of incubators and hovers that have been endorsed by all our Canadian Agricultural Colleges—it shows how to build your own brooders at small cost—the kind of feed that produces quick, healthy growth and winter eggs, and how to obtain the experiences of successful poultry raisers.

We will help you to begin and we will pay you top prices for all the poultry and eggs that you can produce. Write today.

GUNN, LANGLOIS & CO. LIMITED
113 St. Vincent Street, Montreal



Our British Columbia Letter

(By Farm and Dairy's Special B. C. Correspondent.)

As a large shareholder in the British Columbia Telephone Company, which secured a valuable provincial charter years ago at Nelson, and which now has lines through most of the settled portions of British Columbia, William Farrell grew wealthy. When he retired two years ago he decided, like many another wealthy man, to try his hand at farming. Lulu Island, in the Fraser Delta, met his fancy, and in this locality, when farming-land has changed hands at \$1,000 an acre, he built himself a country house and farm buildings hardly equalled in miles around.

Lulu Island is flat prairie. It thus happens that farmers a long distance away saw the red roofs of Farrell's barn and stable. Some were stung into envy by the bright, flashing paint. Some were sceptical and scoffed. "When the rich go farming," they said significantly, recalling a proverb about such ventures. Yes, when the rich go farming there is a fiasco sometimes. Sometimes there isn't—wherefore this story.

Right away, Farrell did that which many farmers had not done because they thought it unnecessary or could not afford it. He had his farm thoroughly limed. Lulu Island was almost a marsh until 30 or 40 years ago, when it was dyked. A lot of the land is so sour and peaty that it has never been worked. Through cultivation, acidity has been well driven out of much of the farm land, and big crops are taken off. So some of the people laughed at the liming, for Farrell's farm had long been considered a good one.

The first year Farrell entered in the Farmers' Institute oat contest and took first prize against the best farmers on the island. His yield was up around 100 bushels to the acre. The plot judged by the visiting referees got a score above 90.

And now, as though this wasn't achievement enough for a beginner, Farrell sails in and in Division 2 of the British Columbia Dairymen's dairy farm contest, takes first prize, with a score of 1,100 points. The results were announced at the Vancouver convention.

What profits, if any, Farrell has been making on his Lulu Island farm we do not know, but we'll have to acknowledge, in any event, that he has been showing us some things worth while in agriculture.

Determined to Sell Cooperatively

The Fraser Valley Cooperative Milk Company, to the New Westminster meeting of which allusion was made in your correspondent's last letter, will sell sufficient stock, subject to a call of 5 per cent., to retain its charter and will enter the marketing field at the earliest possible moment. The situation was quite fully discussed at the meeting, referred to. Two points were emphasized: The first was that under the circumstances the company cannot now go about the marketing of milk. The second was that the present handicaps on the farmers, who

have to take whatever the dealers will give, are bitterly discouraging and must be done away with. Cooperative selling appears to be the only solution there is.

For those farmers in the Lower Fraser Valley, who have no other recourse but to sell their milk to the Vancouver wholesalers, the immediate future is not considered very bright. The lowest prices in several years, it is thought, will prevail the coming spring and summer.

Buying Remounts

The remount commissioners for several days now have been purchasing horses in British Columbia. Many offered, few taken, seems to be the rule at every buying point, notwithstanding the very explicit published list of qualifications. At Ladner, New Westminster and Vancouver, less than 30 horses were taken. In another section of the province—the Okanagan Valley—the writer was present at a session at which over 200 were offered and 21 were purchased. In some instances the price demanded by the farmer has stood in the way, but only occasionally. Most of the animals have not been up to the rigid requirements of army service.

Farm News

The British Columbia Stockbreeders' Association was one of the provincial agricultural organizations which, despite hard times, held a convention this winter. Some good papers were read, but the attendance, as has been feared, was not all that could have been desired. Mention was made of liquidation in many parts of the province because of high grain prices. Mr. A. D. Patterson, manager of Inverhous Stock Farm in Delta, was re-elected president. Secretary W. T. McDonald reported a balance in the treasury of \$2,487.

The Legislature now in session will bring in a bill based on the recommendation of the Royal Agricultural Commission, among which is one for farm credits, but will table it until next year. Owing to financial conditions the government at this time is not able to go ahead with a farm loan system.

A Colesey Farm Record which announced a few days ago that for a term of 86 successive days Jarida Clothilde III De Kol, a four year old Holstein, had made a record of 9,376 lbs. of milk, and 107 pounds of butter. The farm, which is a provincial institution, has a herd containing 10 cows with one-day milk records exceeding 100 lbs.

In Vancouver eggs are 8 cents a dozen lower than they were ever before at this time of year.

Four places in the Okanagan—Kelowna, Lumby, Vernon and Salmon Arm—are agitating for creameries. Salmon Arm believes that it has enough cows to support such an institution. By drawing by express from the north and south, Vernon probably would have, too. There are now nineteen operating creameries, five of which are cooperative, in this province.

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