

## SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

### ASHES REMOVED

ASHES REMOVED—PHONE 1699-31  
1699-11-28

### AUTO PAINTING

UTO PAINTING, TOPS AND UP-  
holstering repaired. Storage reasonable.  
At Mason's, Fairville, W. 141-11.  
1697-11-28

### AUTO STORAGE

UTO STORAGE FOR WINTER  
months, light and dry. Reasonable.  
A Prince Edward St. Phone 444-6.  
1694-12-2

TO STORAGE FOR 20 CARS  
running for winter months, "at re-  
d rate," centrally located. Phone  
1698-11-28

RED STALLS TO LET. CARS  
washed, repaired—At Thompson's, 85  
they street. Phone 683.

### BABY CLOTHING

BABY'S BEAUTIFUL LONG  
Clothes, daintily made of the finest  
material, everything required; tea do-  
ries, complete. Send for catalogue. Mrs.  
Volsen, 672 Yonge street, Toronto.  
11-1-1921

### BARGAINS

APPERS AND HOUSE SHOES FOR  
women. Rubbers for everybody—At  
Ethel's, Garden St.

### HIROPODISTS

PODY—W. W. CLARK, 49  
Carleton street. M. 4761.  
1892-11-28

### DANCING

RIVATE DANCING LESSONS, 800.  
Afternoons and evenings—R. S.  
Carles, Phone M. 4282. 14514-12-3

### DYERS

OTICE TO MOURNERS—FAST  
black returned in 24 hours. Phone  
400, New System Dye Works.

### ENGRAVERS

WEDDING INVITATIONS, AN-  
nouncements and Cards. For correct  
forms and styles see A. G. Plummer, 7  
Marquette street, upstairs.

C. WESLEY & CO., ARTISTS  
and engravers, 59 Water street. Tele-  
phone M. 963.

### FILMS FINISHED

SEND ANY ROLL OF FILM WITH  
30c. to Watson's, P. O. Box 1343, St.  
John, N. B. for a set of pictures.  
Glossy finish. Satisfaction guaranteed.

### HATS BLOCKED

LADIES' VELOUR, BEAVER AND  
Felt Hats Blocked in the latest style—  
Mrs. T. R. James, 280 Main street, op-  
posite Adelaide St.

### IRON FOUNDRIES

UNION FOUNDRY AND MACHINE  
Works, Limited. George H. Waring,  
manager, West St. John, N. B. Engineers  
and Machinists, Iron and Brass Foundry.

### JACKSCREWS

ACKSCREWS FOR HIRE AT REA-  
sonable rates, per day or otherwise.  
Smythe street. Phone M. 1084.  
2-19-1922

### MATTRESS REPAIRING

ALL KINDS OF MATTRESSES AND  
Cushions made and repaired. Wire  
mattresses re-stretched. Feather beds  
made into mattresses. Upholstering  
neatly done, twenty-five years' expe-  
rience—Walter J. Lamb, 52 British street,  
Main 687.

### MEN'S CLOTHING

MEN'S CLOTHING, OVERCOATS—  
We have in stock some very fine Over-  
coats, well made and trimmed and sell-  
ing at a low price from \$20 up. W. J.  
Higgins & Co., Custom and Ready-to-  
wear Clothing, 152 Union street.

### MONEY ORDERS

AND A DOMINION EXPRESS  
Money Order. They are payable every-  
where.

### PAINTS

A. B. BRAND PAINTS, \$3.50 TO  
\$4.00 per Gallon. Send for Color Card.  
Hailey Bros., Ltd. 6-4-1922

### PIANO MOVING

HAVE YOUR PIANO MOVED BY  
Auto, modern gear, no jolts or jars.  
Furniture moved to the country and gen-  
eral cartage. Reasonable rates—Arthur  
Stackhouse, Phone M. 4481.

PIANO MOVING BY EXPERI-  
enced men at reasonable rates—J. A.  
Sofinger, Phone M. 4792.

### USE The Want Ad Way

## FINANCIAL

New York market closed, Thanksgiv-  
ing day.

### MONTREAL MARKET.

Montreal, Nov. 24.  
Abtithi—55 at 31 1/2, 35 at 31.  
Atlantic Sugar—125 at 31 1/2.  
Brompton—65 at 24, 100 at 25 1/2, 20 at  
23 1/2, 10 at 23 1/2.  
Bell Telephone—2 at 105.  
Dominion Glass—5 at 61 1/2, 10 at 62.  
Detroit United—5 at 65 1/2, 20 at 66 1/2.  
Laurel—20 at 76, 50 at 75, 25 at 74 1/2.  
Montreal Power—4 at 85 1/2, 10 at 86 1/2.  
National Breweries—100 at 56 1/2, 50 at  
56 1/2.  
Montreal Tram—100 at 106 1/2.  
Quebec Railway—25 at 24 1/2.  
Quebec Bonds—500 at 65, 2,500 at 64 1/2.  
Spanish River Comm—65 at 64.  
Spanish River Fide—25 at 13 1/2.  
Steel Canada—10 at 61.  
Steel Canada Bond—1,000 at 96 1/2.  
Stawell—10 at 105.  
Waynamack—75 at 40 1/2, 25 at 40 1/2.  
Victory Loan, 1921—102 1/2.  
Victory Loan, 1922—100 1/2.  
Victory Loan, 1923—98 1/2.  
1931 War Loan—101 1/2.  
1937 War Loan—101 1/2.

## CURRENT POLITICS

### A Peerless Propagandist.

Mon. J. A. Calder, the director of the  
unofficial advertising campaign being  
carried on by the government organiza-  
tion, should have been to the staff  
person who writes the election adver-  
tisements for Hon. E. K. Spence, the  
government candidate in Yarmouth-  
Clare. This writer calmly tells the  
people that Hon. George P. Graham, who  
was minister of railways and canals in  
the Laurier government, is opposing the  
Liberal party in the present campaign.  
As a matter of fact, Mr. Graham is the  
Liberal candidate in South Essex, On-  
tario. As an inventor of falsehoods this  
Yarmouth-Clare person is in a class by  
himself.

### The Game Is Up.

When the swallows are "up of wing"  
it is a sure sign that the weather is  
warm and old. When the press of a  
political party in Canada is hopelessly  
depressed, it is a storm signal for the  
numbers of that party. When The  
Montreal Star crawls into its hole and  
says nothing, it is a proof positive of its  
knowledge that the Tory party is in an  
inextinguishable "hole." Let those who  
wonder the outcome of the ap-  
proaching elections look around and read  
the signs on every hand.  
The Montreal Star at least has no  
doubt as to what the verdict will be.  
With the elections only a little over  
fortnight distant, it has not a political  
word to utter. It has broken silence on  
the subject practically only on two oc-  
casions since the contest began—once to  
attack Mr. Fielding on the subject of the  
Reciprocity Agreement and once to  
devote a column of editorial space,  
supposed to be witty, to calling Mr.  
King "Little Willie." The Star knows  
it is expedient to refrain from at-  
tempting to say anything for its party,  
the conclusion is safe that there is no  
thing to be said, and that the Star knows  
the game is up. The remainder of the  
government's lead, not by keeping silence,  
but by saying absolutely nothing worth  
while or in any way following the lead  
is written across their every editorial  
column. They know that the govern-  
ment is hopelessly beaten, and they  
quit as well say so in definite words as  
by what they are saying. The Tory  
game, they, in effect, admit, is up.

## SHIPPING

### ALMANAC FOR ST. JOHN, NOV. 24.

A.M. P.M.  
High Tide... 6.46 Low Tide... 1.00  
Sun Rises... 7.46 Sun Sets... 7.46

### CANADIAN PORTS.

Montreal, Nov. 23—Arrd, str Corsican,  
Southampton.  
Sld, str Dunbridge, London; Yvonne,  
Italian ports; Lord Downshire, Bot-  
tom and Hamburg; Blencove, Porto  
Rico and Cuba.

### BRITISH PORTS.

Southampton, Nov. 23—Arrd, str  
Orbita, New York.  
Queensborough, Nov. 22—Arrd, str  
Canadian Settler, Sydney, C. B.  
Cardiff, Nov. 22—Arrd, Canadian  
Runner, Montreal.  
Swansea, Nov. 22—Sld, Canadian Voy-  
ageur, St. John N. B.  
Barry, Nov. 22—Sld, str Karma, St.  
John, N. B.

### FOREIGN PORTS.

Norfolk Va., Nov. 22—Sld, Canadian  
Sapper, Havana.  
New York, Nov. 22—Sld, str Kroon-  
land, New York; Nov 9, str. Keber,  
Montreal.  
Vineyard Haven, Mass., Nov. 23—  
Sld, str Bentley, New York for St. John;  
N. S. Gardner, New York for Halifax;  
Victor Grimes, Georgetown, P. R. L.  
Tientsin, Nov. 18—Arrd, str. Cana-  
dian Winner, Vancouver, B. C.  
Yokohama, Nov. 19—Sld, str Empress  
of Asia, Vancouver.  
St. Michael, Nov. 22—Sld, str Celtic,  
Boston and New York.

### BANQUE NATIONALE

IS SHORT \$10,000

(Canadian Press Despatch)  
Quebec, Nov. 23—Joseph Alphonse  
Roy, formerly manager for the Banque  
Nationale at St. Romauld, on the south  
shore, is under arrest charged with de-  
falcation of a sum estimated at about  
\$10,000. The accused pleaded not guilty  
and inquiry will take place later.

### PANAMA BOYCOTTS

WEST INDIAN LABOR

Alfens Being Employed Only When Ab-  
solutely Necessary.  
Panama, Nov. 19—The Panama Labor  
Federation has appointed a committee  
with a view to finding out from Foreign  
Minister Garay and British Charge  
d'Affaires Gray what steps can be  
taken regarding West Indian unemploy-  
ed laborers in Panama. The federation  
has been strongly advocating repatri-  
ation of alien labor for the past two  
weeks.  
The boycott against West Indian labor  
appears to be in full swing, especially in  
the interior of Panama, where aliens are  
said to be employed only when absolute-  
ly necessary.  
Soup kitchens, which have been set  
up in Panama and Colon, are taking  
care of numerous unemployed laborers,  
with funds provided by various kinds of  
social activities.

## BUSINESS IN THE UNITED STATES

Some Improvement, But  
Economy Needed—Posi-  
tion of the Farmer—Prices  
Must Come Down for the  
Farmer.

(National Bank of Commerce Circular,  
New York, Nov. 18.)

Business is better all sentiment  
throughout the country reflects courage.  
Such progress as has been made by the  
business community toward normal con-  
ditions results from a realization that  
artificial levels of activity will not again  
be reached in any period near enough to  
affect the problems of today, and from a  
determination to practice economies of  
operation more rigid than heretofore  
thought possible. The need of personal  
effect and economy is also being increas-  
ingly recognized in giving a day's work  
for a day's pay and in care as to personal  
expenditure. Business men and econo-  
mists now recognize that henceforth they  
must give the most thorough personal  
attention and application to their enter-  
prises.

Some part of the recent gain in busi-  
ness is unquestionably a result of ac-  
tual demand. Permanent improvement  
depends to a large extent on foreign  
buying power, and even more on the ad-  
justment of conditions under which the  
farmer operates. The last three years  
have clearly shown that the European  
situation can be stabilized only by the  
political and economic efforts of the  
countries concerned. Domestic condi-  
tions can be bettered by steady determi-  
nation on the part of corporations and  
individuals to secure greater efficiency  
and to practice greater economy. This  
will result in gradual readjustment of  
the burden of price inequalities now re-  
sting on the farmer.

### Position of the Farmer.

The unsatisfactory situation in agri-  
culture dominates the business outlook.  
In the cotton states the relatively high  
price of cotton has encouraged the  
farmer, but uncertainty both as to de-  
mand for cotton goods and as to the size  
of the admittedly small crop has mini-  
mized the beneficial effects of better  
prices. Farmers in the grain states will  
hardly break even on 1921 operations  
at current prices of corn and wheat.  
While it is the price of goods  
used by farmers have fallen, they are  
still well above the 1914 level. Grains  
are all close to or below prewar prices.  
In the face of these facts, the contention  
is not well founded that the farmer is  
not entitled to have his price of goods  
returned to prewar levels.  
The farmer represents about half the  
population of the United States. The  
prices of crops are determined in the  
international market, and there are no  
reasons for an exception of the farmer  
from the general rule of free competition  
in the immediate future.  
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### Competition Between Manufacturers.

In the period immediately ahead, man-  
ufacturers will face the most severe com-  
petition in a generation. It is now  
clear that many important industries are  
seriously overbuilt, when measured in  
terms of effective demand here and  
abroad. There is no method by which  
competition can be avoided, but there  
are methods by which it can be suc-  
cessfully met. Overhead charges should be  
rigidly examined and cut to the lowest  
point consistent with productive efficien-  
cy. Costs should be critically studied and  
such examination should include not  
only factory operations, but the entire  
production organizations. In periods of  
high profits, useless frills are certain to  
be introduced into the best system.  
Simplicity is now of necessity the watch-  
word and much careful but courageous  
elimination is necessary.  
In many lines, labor costs must be fur-  
ther reduced. Such reduction can in part  
be attained by lower wages, and in part  
by increased efficiency in organization for  
production. A considerable part of labor  
costs is absorbed in the cost of material  
and factory operations, but the entire  
production organizations. In periods of  
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Simplicity is now of necessity the watch-  
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elimination is necessary.

### WINDSOR PAYS VERY HIGH

FOR POLICE PROTECTION

Windsor, Nov. 24—Windsor pays more  
money for police protection than does  
any other municipality of its size in  
Ontario, according to figures presented  
to the city council tonight. It costs every  
man, woman and child in the city \$3.45  
a year, the cost of running the force  
for twelve months being estimated at  
\$129,000.

Ottawa, with considerable larger popu-  
lation, pays \$1.70 per capita for its  
police force. Hamilton pays \$1.75, while  
Kitchener is kept in order at a cost of  
seventy-five cents per head.

These figures were introduced by Ald.  
Robert Weber in support of a resolution  
he offered, which was adopted without  
dissent, requesting the provincial gov-  
ernment to contribute a fair share of the  
cost of policing Windsor.  
The alderman pointed out that the  
three race-tracks here contribute half a  
million dollars yearly to the provincial  
treasury, and that, under the circum-  
stances, it would not be making an un-  
reasonable request to ask that at least  
a small portion of this amount be used  
to defray expenses of the law-and-order  
officials.

### CANADA SECOND IN

WHEAT PRODUCTION

Canada is now the second wheat pro-  
ducing country in the world according to  
1921 statistics. We produce about half  
as much wheat as the United States,  
but, they, it must be remembered, have  
ten inhabitants to our one. Russia, at  
one time an important factor in this  
fundamental industry, has apparently  
fallen by the wayside, for she does not  
appear in the 1921 list. The C. N. R.  
has carried this season—September 1st  
to November 13th—41,220 cars or approxi-  
mately nine and three-quarter million  
bushels. For the similar period in 1920,  
the number of cars handled was 21,525.

## GILMOUR'S

Featuring  
20th CENTURY BRAND  
FINE TAILORED CLOTHES FOR MEN



"The Clothes with a National  
Reputation for Style and Quality"

READY-TO-SERVICE  
TAILOR-TO-MEASURE

Worn by Good Dressers from Coast to Coast.

## GILMOUR'S

68 KING ST.

## LONGSHOREMEN AND SHIPPING PEOPLE REACH AGREEMENT

The local longshoremen and the ship-  
ping interests reached an agreement at a  
meeting held yesterday afternoon. The  
agreement accepted a cut of fifteen  
cents an hour, but was granted the local  
majority of last year's working condi-  
tions. The schedule gives the men fifty-  
five cents an hour, with an additional ten  
cents an hour for grain. At a conference  
of the longshoremen earlier in the morn-  
ing, the union representatives were  
authorized to accept the terms offered.  
Double time will be granted for Sunday  
work and also on Christmas, New  
Year's, Victoria Day, King's Birthday,  
Good Friday and Dominion Day.  
Those present at the conference were:  
H. C. Schofield, local manager of Robert  
Reford Company, who presided; Thomas  
Robb, of Montreal, secretary of the ship-  
ping federation; Captain J. T. Walsh

and Captain W. J. McMillan, for the C.  
P. R.; D. W. Ledingham, for Furness,  
Whitby & Co.; A. M. McKenzie, for the  
Dominion Coal Company; J. T. Knight,  
for J. T. Knight & Co.; Thomas Nagle,  
for Nagle & Wignmore; Harold Kane,  
for the C. C. M. M.; and P. Turcott,  
for McLean, Kennedy Company. The  
longshoremen were represented by J. E.  
Tighe, international vice-president of  
their union; J. J. Donovan, the local  
president; Joseph Monteith, local sec-  
retary-treasurer; John McKinnon, local  
business agent, and John Montague, Jr.,  
local vice-president.  
When seen after the meeting one of  
the local shipping men expressed him-  
self as highly pleased with the manner  
in which the conference had been con-  
ducted and the spirit which the "beast"  
shoremen had shown in their willing-  
ness to compromise on the various ques-  
tions under discussion. He said that  
both sides had made concessions and he  
hoped that the same friendly spirit  
would enter into the conference today.

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a year, the cost of running the force  
for twelve months being estimated at  
\$129,000.

## PLAYER'S NAVY CUT CIGARETTES



Superb Quality  
Finest Workmanship  
Greatest Value  
in the World