

supplied you abundantly with every article known to be had in estimation among them ; and so anxious are we to have a good understanding, and the perfecting a treaty, that we authorise you to take under your protection all our allies, and protect them from insult from all persons whatever. Our sentiments on this head you will make known to all persons whom it may concern, in order that they may govern themselves accordingly.

You will keep a diary of your proceedings, in which every minute occurrence is to be recorded ; and you will forward this account of your proceedings, from time to time, by all opportunities.

In planning a factory on the coast of America, we look to a solid establishment, and not one that is to be abandoned at pleasure. We authorise you to fix it at the most convenient station, only to place your colony in peace and security, and fully protected from the fear of the smallest sinister accident. The object of a port of this kind is to draw the Indians to it, to lay up the small vessels in the winter season, to build, and other commercial purposes. When this point is effected, different trading hours will be established at stations that your knowledge of the coast and its commerce point out to be the most advantageous.

In the course of the summer we recommend your leaving single persons to reside with some of your friends, the Chiefs of the Charlotte Isles, in order to collect the furs ; the natives, in full persuasion of your returning to them, would keep back from our competitors ; and here at once you will perceive the advantages to be derived from conciliating their confidence and good will. To such people who are so prone to serve their employers rewards should be given, which should be agreeable to their success.

You are so well acquainted with the American commerce, that it would be needless to dwell on the necessity of husbanding your articles of trade, of guarding against the impositions of the native merchants, and of impressing them with an idea of the superiority of your merchandise, &c. &c. The tide of fancy of those people may be turned ; the fickleness of their disposition