DATE 07/16/97
774005
SCR. Q.4 Has your company made any foreign investments within the last 5 years?

REPORT 5 (continuation)

		INDUSTRY SECTOR																					
		TOTAL		UK			GERMANY			FRANCE			ITALY			SWEDEN			SWITZERLAND			NETHERLANDS		
	TOTAL	Tech Int.	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other
TOTAL INTERVIEWS	704	264	100	50	50	104	47	57	100	34	65	100	33	64	100	39	61	100	29	69	100	32	68
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Yes	581	222	78	40	38	91	38	53	84	29	54	72	26	44	84	34	50	88	26	60	84	29	55
	82.5	84.1	78.0	80.0	76.0	87.5	80.9	93.0	84.0	85.3	83.1	72.0	78.8	68.8	84.0	87.2	82.0	88.0	89.7	87.0	84.0	90.6	80.9
No	120	41	20	9	11	13	9	4	16	5	11	27	7	19	16	5	11	12	3	9	16	3	13
	17.0	15.5	20.0	18.0	22.0	12.5	19.1	7.0	16.0	14.7	16.9	27.0	21.2	29.7	16.0	12.8	18.0	12.0	10.3	13.0	16.0	9.4	19.1
D.N.S.	3	1	2	1	1	-	-	-	-	-	-	1	-	1	-	-	-	-	-	-	-	-	-
	.4	.4	2.0	2.0	2.0	-	-	-	-	-	-	1.0	-	1.6	-	-	-	-	-	-	-	-	-