

Data Communications

Simply put, if data services were reliable and affordable, more companies would seek them out. Packet switched services offered by Vietnam Data Corporation (VDC) and VTI are regarded as suspect. They are relatively new offerings, largely untested and not aggressively marketed. Moreover, given respondents' experiences with using public lines for data transfer, the quality of the service is not believed to be sufficient. Granted, the banking community gets by without data facilities, and most banks that do rely on data transfer find basic modems sufficient. However, increased reliance on data is planned in the short term as all vertical segments ramp up their activities.

Number of data channels in use: Total Respondents

		1.2Kb/s	2.4 Kb/s	9.6Kb/s	X.25
Dial-Up Circuits	Domestic	2	3	1	.1
	International	1	4	2	1
Dedicated Circuits	Domestic	-	1	-	-
	International	-	2	2	-

Source: Intercedent Asia

Mobile Services

Various Ministerial level sources have indicated that a new era of service rationalization is dawning in Vietnam. The healthy take-up of cellular, trunked radio and paging services in Ho Chi Minh City - largely from members of the oil community and other foreign businesspeople - has sent clear signals to the top, and the DGPT does not want to continue to provide such a valued service through a patchwork array of Business Cooperation Contracts.