

- 8) International air policies and procedures of the preeminent countries in air transportation to determine if Canada could benefit by adapting to its situation some of the successful positions taken by those countries in international negotiations.
- 9) An effective approach to negotiating agreements, including factors to be considered in determining the value of rights to Canada and its airlines.

B. The Nature of the Consultation Process

The Task Force invited submissions from all interested persons. During the months of July and August 1990, notices were published in newspapers across Canada informing the public of the formation of the Task Force and inviting written submissions.

Those persons, businesses or organizations who would likely have a specific interest in the work of the Task Force were asked for submissions, and meetings were arranged. Over the period June 1990 to March 1991, the Task Force met with or received written submissions from 60 separate businesses, governments, unions and other organizations and individuals. In a number of cases, follow-up meetings were also convened. **Appendix 1** lists those with whom the Task Force met and/or those from whom the Task Force received submissions.

The Task Force wishes to express its appreciation to those who made submissions and those with whom it met for their insightful opinions and for the information which they provided. These contributions have broadened the understanding of the Task Force about the often subtle implications of any change in international air policy and provided