

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 2ND QUARTER OF 1986 (862)

Summary for POST: Detroit

AVERAGE TIME  
ALLOCATION

Activity	CANADA-BASED		LOCALLY-ENGAGED		TOTAL TIME ALLOCATION	WORKLOAD (#)	
	TRADE	NON-TRADE	TRADE	NON-TRADE			
	%	%	%	%			
A. Servicing Export Enquiries	from Canada	20.0	0.0	43.5	0.0	2.34	565 (Enquires)
	from Territory	15.7	0.0	19.3	0.0	1.24	411 (Enquires)
B. Export Promotion Projects and Events		3.3	0.0	0.5	0.0	0.12	12 (Projects/Events)
C. Other Trade Development Activities		15.0	0.0	12.0	0.0	0.93	
D. Promotional Projects		6.7	0.0	4.5	0.0	0.38	12 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.0	0.0	0.5	0.0	0.02	6 (Enquiries)
	from Territory	5.0	0.0	2.3	0.0	0.24	40 (Enquiries)
F. Service to Government	External Affairs	1.7	0.0	1.3	0.0	0.10	6 (Reports)
	OGDs, Provinces, ETC	5.3	0.0	3.0	0.0	0.28	15 (Contacts)
G. Administration	Program Management	19.3	0.0	0.0	0.0	0.58	
	Leave, Professional Dev.	8.0	0.0	9.3	0.0	0.61	
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Total TID Program		100.0	0.0	96.2	0.0	6.84	
H. Other Programs		0.0	0.0	4.0	0.0	0.16	

Trade Officers: 7

Non-Trade Officers: 0

Note: Percentage values may not add  
due to rounding adjustment;  
maximum adjustment is 1 percent

COMMENTS