

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the July - September 1989 period twelve posts reported the following business activity:

75 EXPORT SALES WORTH \$196.9 MILLION

47 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

5 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$4.2 MILLION

4 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$295.1 MILLION

0 CANADIAN INVESTMENTS IN TERRITORY

3 TECHNOLOGY TRANSFERS WORTH \$10.8 MILLION

HIGHLIGHTS:

\$ 180 million Japanese investment in Canadian aluminum smelting (Tokyo)

\$ 112 million sale of peripheral security equipment (Sydney)

\$ 100 million Japanese investment in Canadian iron ore mine (Tokyo)

\$ 25 million sale of Canadian whisky (Tokyo)

\$ 7.8 million transfer of Canadian rail heat treatment technology (New Delhi)

\$ 5.9 million sale of potash (Jakarta)

\$ 2.2 million worth of electronic component sales (Hong Kong)

\$ 1.5 million sale of room air conditioners (Hong Kong)

\$ 1 million sale of soybeans (Hong Kong)

KEY STATISTICS: for the twelve posts reporting workload information

	<u>Missions Reporting To</u>		
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	3397	2078
	Local	6161	2491
No. Investment Enquiries	Cdn	60	61
	Local	90	84
No. Business Visitors	Cdn	790	456
	Local	1100	1124