

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Seattle

| Activity | AVERAGE TIME ALLOCATION | | | | TOTAL TIME ALLOCATION | WORKLOAD (#) | |
|---|--------------------------|-----------|-----------------|-----------|-----------------------|--------------|-----------------------|
| | CANADA-BASED | | LOCALLY-ENGAGED | | | | |
| | TRADE | NON-TRADE | TRADE | NON-TRADE | | | |
| A. Servicing Export Enquiries | | | | | | | |
| | from Canada | 10.5 | 0.0 | 50.8 | 0.0 | 2.24 | 640 (Enquires) |
| | from Territory | 2.5 | 0.0 | 7.5 | 0.0 | 0.35 | 180 (Enquires) |
| B. Export Promotion Projects and Events | | 6.5 | 0.0 | 8.5 | 0.0 | 0.47 | 10 (Projects/Events) |
| C. Other Trade Development Activities | | 17.5 | 0.0 | 9.5 | 0.0 | 0.73 | |
| D. Promotional Projects | | 20.0 | 0.0 | 7.0 | 0.0 | 0.68 | 16 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development | | | | | | | |
| | from Canada | 1.0 | 0.0 | 0.0 | 0.0 | 0.02 | 7 (Enquiries) |
| | from Territory | 3.0 | 0.0 | 0.0 | 0.0 | 0.06 | 25 (Enquiries) |
| F. Service to Government | | | | | | | |
| | External Affairs | 4.0 | 0.0 | 0.8 | 0.0 | 0.11 | 36 (Reports) |
| | NGOs, Provinces, ETC | 4.0 | 0.0 | 0.8 | 0.0 | 0.11 | 42 (Contacts) |
| G. Administration | | | | | | | |
| | Program Management | 11.0 | 0.0 | 1.0 | 0.0 | 0.26 | |
| | Leave, Professional Dev. | 14.5 | 0.0 | 14.3 | 0.0 | 0.96 | |
| Total TID Program | | 94.5 | 0.0 | 100.2 | 0.0 | 5.89 | |
| H. Other Programs | | 5.5 | 0.0 | 0.0 | 0.0 | 0.11 | |

Canadian Business Visitors: 204
Local Business Visitors: 119

Trade Officers: 6
Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS