

TRADE CHAT.

THE will of the late Mr. Thomas Logan, president of the Canada Paper Company, has not been probated. The estate will realize upwards of \$600,000.

Mr. W. J. Gage has just returned from a trip to England. Business and pleasure.

Colin McArthur & Co., wall paper manufacturers, have issued a handsome lithographed calendar illustrating their factory and having a good portrait of the head of the firm.

John McMillan, St. John, N.B., have issued a handsomely gotten up calendar which does them great credit, as the leading book and stationery house of New Brunswick.

A proposition has been made that the Kingston Public School Board supply free books and materials for the pupils, under the same conditions the Toronto Board have adopted. The reform is viewed with favor.

A pretty souvenir of Port Hope has been issued by W. Williamson, bookseller, of that town. It consists of about twenty finely finished photogravures of scenes in and around Port Hope, bound in booklet form.

The late Miss Booth, editress of Harper's Bazaar, was so extremely conscientious that she read every story, to which she was at all attracted, three times in as many different moods, before she recognized its right to be printed, and then only if it passed each test.

The Canada Paper Co. has issued its famous memorandum Tablet Calendar for 1894. Each sheet is of different quality of paper, and there is one sheet for each week with divisions for each day. It is ahead of lithographed calendars.

Fred. Ansley will represent the W. J. Gage Co. in Montreal and the Maritime Provinces, with head office at 26 Mechanics' Buildings, St. James street, Montreal. This gentleman is well-known and respected in Montreal, and will, no doubt, be successful in his particular sphere.

The Ontario Gazette contains notices of new companies incorporated that have head offices in Toronto, as follows: The Teller Envelope Co. (Ltd.), capital \$250,000, provisional directors, John Teller, Denver; John Barber, Georgetown; Louis Bouvier, John Ellis and William Hall, Toronto.

The many friends of Mr. P. Smith, so well known as the representative of C. M. Taylor & Co., will be glad to know he will still continue his visits to them, but for the future they will be under the auspices of the wholesale fancy goods and notion house of Harris H. Fudger.

A change has been made by the Copp, Clark Co. both in the route of their several travelers and in the travelers themselves. J. T. Swift will, in future, have all the west to himself, and his many friends down east will, undoubtedly, miss him until they learn to appreciate the sterling qualities of W. J.

Fosdick and J. F. Hunter, who will, between them, give the ground added to their present territory good attention. Mr. J. W. Burns, formerly their north-west representative, will take some of the west north of Mr. Swift's territory.

It will be a surprise to find in a spring line of fancy goods several attractive novelties, but this surprise is in store for the customers of Harris H. Fudger, whose fancy goods buyer (Mr. E. A. Kantel) has just returned from a three months' tour of the German, Austrian, French and English markets.

The copyrights on about one-half of Dickens' novels have expired. The nine works on which copyrights still remain, and the year in which they will expire, are as follows: Bleak House, 1894; Child's History of England, 1895; Hard Times, 1896; Little Dorrit, 1899; A Tale of Two Cities, 1901; Great Expectations, 1903; Our Mutual Friend, 1907; The Uncommercial Traveler, 1911; Edwin Drood, 1913.

Mr. Geo. Warwick, of Warwick Bros. & Rutter, has gone on a flying trip to the Pacific Coast. He will call on the leading booksellers of Manitoba, the North-West, and British Columbia, and will show them as neat a working line of samples as they ever were asked to inspect. Special pains is taken by this firm to show excellent goods in an excellent way, and this is a feature which does them credit. The other travelers are also out for new trade, Mr. Sutton taking the Maritime Provinces, Mr. Charles Warwick Western Ontario, and the other travelers their respective routes.

Messrs. I Suckling & Sons, the Toronto music publishers, yesterday gave their affairs into the hands of Mr. E. R. C. Clarkson, for the purpose of liquidation. The firm has been in existence for 18 years, and has done more to the advancement of music in Canada than probably any other house in the Dominion. They have many valuable copyrights and a superior stock of music and musical merchandise, and as the assets are estimated at several thousands in excess of the liabilities, it is not likely that the creditors will be materially affected. Mr. George H. Suckling is the sole member of the firm. The announcement will be received with regret, especially by musical people.

Christie, the printer, lives in Brandon, Man., and he is a hustler. He does a huge book and stationery business, a good printing business, owns a big square block in the town, well built up with houses and stores, and, lastly, publishes a paper. The Christmas number of this paper, which is called "The Eye," presumably because it is printed on what is known as eyesight paper, was a beauty. The cover is one of the most handsome pieces of colored border that we have seen in Canada for some time. It is striking and well executed, although it must be acknowledged that in eastern Canada the rage

for this class of work has almost passed away. The supplement is a neat piece of work, being photographic views of the city of Brandon. The reading matter and illustrations are choice.—Printer and Publisher.

The Minister of Education is having prepared for publication at an early day a series of official documents, letters and papers, designed to illustrate the history of education in this Province since 1792-1795. Persons having any letters, papers or documents relating to the establishment of local schools or institutions of learning between the years named and 1840 would greatly oblige the Minister by letting him know of their existence or by sending to him copies of the same.

The late Sir John Abbott was representative of the Inkerman division of the Dominion Senate, and it is likely that J. C. Wilson, the paper manufacturer and ex-M.P. for Argenteuil, will be his successor. The town of Lachute is in this district, and in this town are situated Mr. Wilson's paper and pulp mills. At present extensive additions are being made to these mills, showing that Mr. Wilson is a progressive manufacturer; and in the Senate he could be expected to be a progressive legislator. Canada's Parliament should have as many practical men of business as possible, and when business men manage the affairs of the State, the P.O. deficit may vanish, and the other administrative expenses may be lessened. Democracy will never be successful until she induces hard-headed men of business to come to the front of her legislative bodies. But this will never be while "self" predominates over "the general good," and while the pursuit of wealth is man's primary object.—Printer and Publisher.

Messrs. James Bain & Son, the well-known King street booksellers, report the best Christmas trade they have ever experienced. Their sales of books, in choice bindings particularly, have been very large. A whole counter was devoted to leather bindings of the poets, standard works in sets of 3 and 4 volumes, etc. Mr. Huestis states that in his fifteen years' experience in selling books he has never had a better day's sales than on the Saturday preceding Christmas. A special feature was the very large demand and sale of Ruskin's works in choice bindings. A large importation was made, yet the stock was almost exhausted. The "Prince of India," in cloth and in their own special half-calf bindings, had a ready sale. Their sales of this popular work are already well up in the second hundred. Whitcomb Riley's poems in cloth and half-calf had a large sale, as did also the standard poets in the better bindings. Calendars, booklets and cards were almost entirely cleaned out by Saturday night. In the stationery department a large number of boxes of notepaper and envelopes in the various tints and sizes were disposed of. The embossing department was also kept very busy during the special holiday rush. Mr. Bain expresses himself as quite satisfied with the holiday trade.