trther Conan Doyte
terved to draw the
magnificent ate of
art great thatoon-


$\qquad$
mis $=$
名

Real Estate and Trust Companies

=intic
mam inie:




- BULLDNG PEREMTS


Where Sprinklers Systems lastalled Losses are much Less PROGRESS MADE

$\qquad$ Commonting on the action of

$\qquad$
$\qquad$


IMPPOUEMEUETT TI FALL

## How to Find Real Salesmenor Positions as Such

## Behind Every Successful Concern Stand Salesmen

If you want to keep the dollars pouring into your strong box you must have real salesmen-salesmen who can make an intelligent, tactful, and forceful presentation of your goods. To a business house the difference between and failure. If your salesmen are incompetent find producing salesmen cheaply and quickly with our Want Ads.

Or, if you are a real salesman or saleswoman and you want a position or a better place than you now have, you will find our little. Want Ads splendid use our Want Ads daily-and profit greatly by the habit. Write your Want Ad like those below. (Suggestions for You to Adopt)
 us promptly. You will be pleased with the results.

# USE 

"The Want Ad Way"
Rate 2c A Word
1 Cent Each Succeeding Insertion

|  |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| Pato |  |  |
| automobiles to rent |  |  |
|  |  |  |
| asames |  |  |
|  |  |  |
|  |  |  |
|  |  | . |
| To Let. |  |  |
|  |  |  |
|  |  |  |
|  | , |  |
| MMER RESORTS |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

Notes of Interest 5

|  |  |  |
| :---: | :---: | :---: |
| chammand |  |  |
|  |  | man |
|  |  | , |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| andemiam | andeme iix |  |
|  |  |  |
|  |  | WESTER N ${ }^{\text {COMMPNT }}$ |
| Wim | = | S000 |
|  | , mif |  |
|  |  |  |
|  |  | Mekem |
|  |  |  |
|  |  |  |

