

Mr. Cox: Our growers never knew much about that until the pool started. The fact is that the 10,000 growers in the Kansas pool are the only farmers in Kansas who can receive the benefit of their actual protein up to the present time, through their own association. It is impossible for a grain man to give exactly what it is, when in the country, because he has no way of testing it. We own our own laboratory and our growers take a sample with the elevator man of every lot of wheat, and it is sent to our own laboratory. We run the protein and send that test to the head office, there we have an individual account with every grower and put down exactly the protein he is entitled to. Then we get grades from him and the elevator man at the time of delivery, from the wheat ticket. The sample goes to the laboratory and back to the office and in that way he gets credit for the protein and at the end of the year he is settled with according to grade and protein.

Question: Do you take that sample from every load?

Mr. Cox: We authorize that a teaspoon of wheat be taken from every load and put into the sample sack; if the grade changes too much he sends in two samples.

North Dakota Delegate: The mills of North Dakota and the United States have bought that wheat for many years on the same basis but the grower knew nothing about it.

Mr. Cox: Yes, they bought it for a long time. There are times here at Minneapolis when there is a high premium paid for that high protein wheat. We send lots of high protein wheat to Minneapolis and St. Paul, premiums are awfully high at certain times of the year for this grade of wheat.

Mr. Bakken, North Dakota: Consequently, I understand, the pool really has brought that protein test about?

Mr. Cox: To the farmer, yes sir.

Mr. Bakken: We understand that in North Dakota, but I wanted to be certain about it.

Mr. Croes, South Dakota: Do you find any instance where the growers attempt to take advantage in preparing samples to send in to get the protein of their wheat?

Mr. Cox: The elevator manager watches that quite a bit himself. We advise in the contract that the grower and the elevator manager shall send the sample in jointly, or if they do not want to send it jointly, they may split the sample and send it in that way and generally the elevator man sees that the grower sends in the identical wheat.

Here is the reason, the elevator man has signed a contract with the association to deliver an equal amount of grade and quality as delivered to him by the grower, so at the end of the year if he would try to beat us too much we might call him. We do not have very much grievance along that line.

I will say I do not think we are treated as well as we should be, that is why we are advocating local elevators, we must educate our growers—let them have local elevators of their own. That tendency is coming fast, to make our local elevators service elevators.

We claim in Kansas that the local farmer elevators were the first step in co-operative marketing. They lowered the spread from 6 to 10 cents a bushel.

Question: Are the samples sent in in sealed containers?

Mr. Cox: We furnish a little sack; they are not sealed.

[John Millar, M.P.]