

**ALBERTA OATS LIMITED**

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To: Trade Policy Planning Division (EAI)/ Central America  
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From: Lori Loree  
Marketing Assistant

January 29, 2001

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Re: Free Trade Agreement with Central American Countries

Attn.: Pierre S. Pettigrew

Dear Sir;

Thank you for your request for our input on the scope of a free trade agreement between Canada and Central America.

ALBERTA OATS already conducts business in Guatemala and are very interested in our government pursuing an agreement for free trade with this country. We would also like to see Costa Rica and Panama included in these negotiations as we currently have customers in these countries as well.

At ALBERTA OATS, we deal strictly with oats and oat products. We supply single and triple cleaned, clipped and polished oats for racehorses and other livestock. We also provide cut and whole oat groats for human consumption for our customers to complete finishing processes at the point of consumption. We are currently building an extension to our mill with which we will be producing birdfood and livestock oat groats as well as oat hull pellets.