OVERVIEW

Responding to Israeli special security needs, Israeli industry has developed a variety of high quality security products.

Included are devices ranging from surveillance equipment, smart fences, through various types of metal, chemical and other detectors, personal protection equipment, identification systems, to physical security material.

The local market is estimated to be in the range of \$50 million per year. Opportunities for Canadian companies in marketing to the local market lie in those areas in which Canadian companies have special expertise which is not available in Israel.

As a result of Israeli industry's fine reputation in meeting exacting requirements, another area of opportunities exists in joint venture partnerships with leading Israeli security products companies.

