
V. *YOUR BUSINESS VISIT TO JAMAICA*

Advise and consult with the Trade Commissioner in the Commercial Division of the Canadian High Commission when planning your first business visit to Kingston, preferably well in advance of your departure. Inform that office of the purpose of your visit and include several copies of product brochures. It is extremely helpful if you work out the c.i.f. prices on at least a part of your product range in advance. You should also list any contacts you may already have with Jamaican business people.

With this information at their disposal, the commercial staff will be pleased to make appointments on your behalf.

When to Go

Business can be done year-round in Jamaica although it may be difficult to obtain airline and hotel reservations during the winter tourist season. In addition, because of the extended Christmas season and massive congestion at Kingston airport, you are wise to avoid the island during December.

Companies whose major market is the hospitality industry are advised to visit during the May-October period when firms can still place orders for the coming winter season.

How to Get There

Air Canada (four days a week) and Air Jamaica (six days) operate direct flights Toronto-Kingston. Eastern and Air Jamaica operate several daily flights from Miami, and American Airlines and Air Jamaica operate daily from New York.

Internal Transportation

With few exceptions, Jamaican roads are narrow, pot-holed and winding. This makes for treacherous driving not for the faint at heart. Rental cars are available from major international firms, such as Hertz and Avis, but are in short supply. Rental cars should be reserved well in advance, particularly during the winter. Drivers will require a valid Canadian licence.