# SAFETY, SERVICE AND SATISFACTION

The Fidelity-Phenix organization is built on the foundation of safety to our assureds, service to our agents, and satisfaction to both. The soundness of every Fidelity-Phenix policy and the company's fair dealing with all claimants, constitute the basis of Fidelity-Phenix agency service. Every Fidelity-Phenix man, in office or in field, is trained to give Fidelity-Phenix service. The agent derives benefit in direct ratio to the use he makes of it.

Co-operation will pay us both

# FIDELITY-PHENIX FIRE INSURANCE COMPANY

OF NEW YORK

HENRY EVANS, President

CANADIAN HEAD OFFICE: 17 ST. JOHN STREET, MONTREAL

W. B. BALDWIN, Manager



Fire Insurance Company, Limited, of PARIS, FRANCE

 Capital fully subscribed, 25% paid up
 \$ 2,000,000,00

 Pire Reserve Funds
 6,792,000,00

 Available Balance from Profit and Loss Account
 118,405.00

 Total Losses paid to 31st December, 1918
 108,718,000.00

 Net premium income in 1918
 7,105,053.00

Canadian Branch, 17 St. John Street, Montreal: Manager for Canada, Maurice Perrano, Toronto Office, 18 Wellington St. East J. H. Ewart, Chief Agent.

## Royal Exchange Assurance

FOUNDED A.D. 1720 Losses paid exceed \$235,000,000

#### HEAD OFFICE FOR CANADA ROYAL EXCHANGE BUILDING, MONTREAL

Canadian Directors

H. B. MACKENZIE, ESQ. ... Montreal
SIR LOBER GOUN, K.C.M.G. Quebec
J. S. HOUGH ESQ., K. C. Winnipes
B. A. WESTON, ESQ. ... Halifax, N.S.
SIR VINCENT MEREDITH, Bart.

Chairman J. A. Jessup, Manager Casualty Dept.
ARTHUR BARRY, General Manager

Correspondence invited from responsible gentlemen in unrepresented districts re fire and casualty agencies.



Head Office Royal Exchange, London

## **Guardian Assurance Company**

Limited, of London, England

Established 1821

Capital Subscribed.....\$10,000,000 Capital Paid-up ...... \$ 5,000,000 Total Investments Exceed.....\$40,000,000

Head Office for Canada, Guardian Building, Montreal B. E. HARDS, Assistant Manager. H. M. LAMBERT, Manager.

ARMSTRONG & DeWITT, Limited, General Agents 36 TORONTO STREET TORONTO

First British Insurance Company established in Canada, A.D. 1804

#### Phoenix Assurance Co., Limited of London, England LIFE

2,500,000 Agents wanted in both branches. Apply to

R. MacD. Paterson, Managers J. B. PATERSON,

100 St. Francois Xavier Street, Montreal, Que.

All with profit policies affected prior to the 31st December will rank for a full year's reversionary bonus at that date.

ESTABLISHED 1886

### Queensland Insurance Co. Limited of Sydney, N.S.W. Assets \$4,015,811

Capital Paid Up \$1,750,000

Agents Wanted in Unrepresented Districts

MANAGERS FOR CANADA:

Montreal Agencies Limited - - Montreal

### CALEDONIAN INSURANCE COMPANY

The Oldest Scottish Fire Office Head Office for Canada - MONTREAL

J. G. BORTHWICK, Manager

MUNTZ & BEATTY, Resident Agents Temple Bldg., Bay St., TORONTO

Telephone Main 66 & 67

#### FIRE **AUTOMOBILE** BRITISH CROWN ASSURANCE

Corporation, Limited
OF GLASGOW, SCOTLAND
GUARANTEED BOMINIONS
INSURANCE COMPANY, LIMITED
TOPON

Head Office Canadian Branch Liberal Contracts to Agents in Unrepresented Districts

#### British America Assurance Company FIRE, MARINE, HAIL and AUTOMOBILE

HEAD OFFICES: TORONTO W. B. MEIKLE, President and General Manager
JOHN SIME. Asst. Gen. Mgr. E. F. GARROW, Secretary.
Assets. Over \$4,000,000.00
Losses paid since organization over \$45,000.000.00