

**SECURITY ABOVE ALL**

Whether with the intention of taking out insurance or associating yourself as representative with some company, you first look for security.

The figures for 1919 emphasize the unexcelled financial position of the North American Life. After a year of War and Pestilence, the Company emerges stronger than ever, meriting its motto, "Solid as the Continent."

Business in Force	over..\$70,900,000
Assets	" .. 18,100,000
Net Surplus	" .. 2,750,000

Correspond with E. J. HARVEY, Supervisor of Agencies.

NORTH AMERICAN LIFE ASSURANCE COMPANY

"Solid as the Continent"

HEAD OFFICE - - TORONTO, CAN.

SOLID GROWTH

- ¶ Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.
- ¶ Assurances in force have more than doubled in the past seven years and have more than trebled in the past eleven years.
- ¶ To-day, they exceed by far those of any Canadian Life assurance company.

**SUN LIFE ASSURANCE
COMPANY OF CANADA**
HEAD OFFICE - MONTREAL

COMMENCED BUSINESS 1901
RECEIVED DOMINION CHARTER 17th JUNE 1906
Capital Stock Authorized and Subscribed Capital Stock Paid up
\$500,000.00 **\$174,762.70**

The OCCIDENTAL FIRE

INSURANCE COMPANY

Under the control of the North British & Mercantile Insurance Company

RANDALL DAVIDSON, President

C. A. RICHARDSON, Vice-President and Secretary.

DIRECTORS

S. E. RICHARDS W. A. T. SWEATMAN S. G. DOBSON

Head Office - - WINNIPEG, MAN.
AGENTS REQUIRED AT UNREPRESENTED POINTS

ESTABLISHED 1809
Total Funds Exceed Canadian Investments Over
\$109,798,258.00 **\$9,000,000.00**
Capital Authorized \$20,300,000.00
Amount Subscribed for 21,900,000.00
Amount Paid-Up in Cash 11,987,500.00

FIRE AND LIFE**NORTH BRITISH AND MERCANTILE**

INSURANCE COMPANY

DIRECTORS

WM. McMASTER, Esq. G. N. MONCEL, Esq. E. L. PHARR, Esq.

Head Office for the Dominion:

80 St. Francois Xavier Street - MONTREAL

Agents in all the principal Towns in Canada.

RANDALL DAVIDSON, Manager.

HENRY N. BOYD, Manager, Life Dept.

**The Imperial Guarantee
And Accident Insurance Co. of Canada**

Head Office, 46 King St. W., TORONTO, Ont.

A Strong Canadian Company

Accident and Sickness Insurance
Guarantee Bonds

Plate Glass & Automobile Insurance

E. WILLANS, General Manager FRANK W. COX, Secretary

**METROPOLITAN LIFE
INSURANCE COMPANY OF NEW YORK**

Insurance in force in Canada Dec. 31, 1917 - - \$222,213,866
(Ordinary, \$109,766,358; Industrial, \$112,447,507)
Paid policyholders in Canada during 1916 - - \$2,954,702.87

Over 1,000,000 Metropolitan policies held by Canadians.
This company had over 1200 employees in Canada at the end of 1917.

For the exclusive protection of its Canadian policyholders, it has on deposit with the Dominion Government and Canadian Trustees, in registered Canadian Bonds and Mortgages, over \$27,771,500.65.

In 1917 the Company increased its holdings in Canadian securities by \$4,550,000.

Home Office, 1 Madison Ave., New York City

THE LIFE AGENTS' MANUAL

THE CHRONICLE - - MONTREAL