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The Never-Ending Discussion—"Which is the More Economical?—Life Insurance with or without Prefits," may be summed up in a word—It depends on the Profit-Earning Power of the Company issuing them? Policies may be purchased in the Mutual Life of Canada either on the participating or the non-participating plan. The latter is cheaper at the outset, but we have found by long experience that the participating policy turns out in the end to be the cheaper. If the dividends are used to reduce the premiums in a few years the premiums become less than those payable on non-participating contracts.

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Assurances \$109,645,581 : Assets \$29,361,963 : Surplus \$4,595,151

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JOHN G. BORTHWICK,

THE LIFE AGENTS' MANUAL

Published by The Chronicle, Montreal

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