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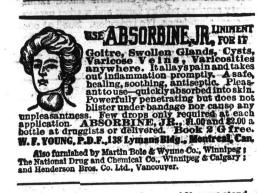
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stock is that which eats and gives no stock and get rid of it. Wasteful profit. Look over your fowl, sell all your roosters as soon as saleable, also all the third year hens who are then laying sparsely. They eat more than they pay for in eggs; that is the standard of hen uselessness. Weed out right along, all the poorer layers, till your stock is useful, fine laying stock. Set all of your hens as fast as they lay out their litters, and when they are setting, watch to give them good, kind care. A setting hen that comes off her nest worn out by neglect and want of good food and water and proper chance to get out and scratch a few minutes a day will be a dead loss to you for weeks to come, where a hen taken care of will begin to lay before her brood is away from her. Care of your hens is your money, remember.

I saw one woman start in with six hens and a bundle of laths for a yard. She had a packing box for a henhouse, and no money to get any fancy fixings. That women kept on working cent by cent, until she had a fine yard, a fine henhouse, two hundred or more fowl, and regularly gathered something like a hundred eggs a day. But she worked. She cooked and chopped food and fed and watched all her barnyard full, and they were not neglected; she raised poultry, she didn't intend to. This was not a big "business," More fowl would bring a much better average return, but it shows that small beginnings in the poultry line will bring good returns if you stay with the business, and that the woman who resolves can so accomplish in the end the result that many a man has attained only by the outlay of a large amount of money.

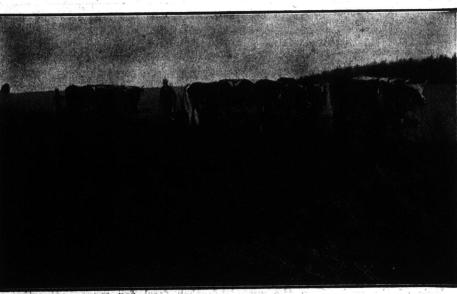
posted; and those will go back to the old custom of only when they are prepared to put the cream separator on the shelf.

Poultrymen woh are in the business commercially, whose living depends upon the profits, would as soon think of threshing the grain with an old-time flail, as they would of hatching chicks or ducklings with hens or ducks. The though would be absurd. Without the incubator they would have to go out of business.

Before the introduction of incubators large commercial poultry plants were an impossibility. Mr. James Rankin gets the credit of putting the first lot of ducklings and broilers on the market in considerable numbers, and making it pay. But James Rankin's only salvation was the invention of an incubator. Without its aid he found he could not make a business of raising poultry for market at a profit; so he made one.

That was many years ago. The incubator of to-day has improved as time has rolled on, and-but no more need be said regarding the future of the incubator (the built-to-hatch incubator) in the poultry business. Hens will continue to be used where only a dozen or two chickens are intended to be kept for home use; but on the farm where chickens can be fed cheaply and are raised by fifties and hundreds, the time-saving incubator, the economic method, will be-is-adopted.

The farmer and his wife sometimes face a disconcerting situation when they have finally decided that they wish to get more of the poultry profits by buying an incubator. The question arises—"Which incubator shall buy?



Doukabours plowing in Benito District.

Hatching Chicks with Incubator.

Farmers are conservative in takup new ideas; conservative in buying new things. They have to be. Nevertheless, when they see prospective profits oozing through the safety-valve of a new or improved implement, they must have it, even if they have to give a note for it, or encounter their farm with a new mortgage. That's farm with a new mortgage. progress, which interpreted signifies prosperity on the farm. No farm can be complete, no farmer can be superlatively prosperous where progress in labor-saving implements is ignored. And this applies as well to incubators

as to any other implement. Where not many years ago nine out cubator, to-day the word is passing of ten farms had never heard of an infrom farm to farm that the profits are larger, the work less onerous, the hatches more sure, and the hens are taking fewer holidays - laying more eggs; not all on account of incubators, but primarily on, account of the incubator, and secondarily on account of the large amount of book knowledge distributed with it. The farmer's wife is doing her share in the profit-making. She always has done it; but now she is gaining recognition as a partner in the business. This is having-it has profits. They will continue to be knowledge.

I may not advise them here except generally. There are a number of good incubators on the market; and there are a number of built-to-sell machines that the farmer cannot afford to experiment with; but the present-day farmer has his eye-teeth cut and he knows he cannot get something for nothing. To be successful in raising poultry one must use business-ilke methods with business-like equipment. In buying an incubator go about it in the same way as you would if you were buying another agricultural implement. I might advise again and again, but I cannot give better advice than that. Think it over; and be as particular as you would in trading horses.

When you personally know of poultry plants each using from 50 to 100 incubators; of plants hatching 40,000 ducklings in a single season; of fanciers hatching their big show winners in incubators, and raising them in brooders, there's not much left for me It is not evidence of the to say. utility of incubators that is wanted. because anybody can get that in any down-to-date incubator manufacturer's catalogue-evidence on the size of the poultry business; on the profits in the business; on the decadence of "mother" hen (unless the hen that lays the eggs is the mother); and the coming-intohad — its effects and the result her-own of the hen that never could is, farmers are now posted on poultry be made to sit. That is all common

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